# Tender Covering Form Directorate of Procurement (Navy) Through Bahria Gate

Contact: For General Queries 051-9262306, Bahria Gate 0331-5540649, Section: 051-9262307 Email: dpn@paknavy.gov.pk 051-9262307 adpn36@paknavy.gov.pk

P-36/FOR Section (Contact: 051-9262307, Empil: adpn36@paknavy.gov.pk)

Tender No and Date		R2504360441		
Tender Description		Procurement of 27 x DJI Mavic QuadCopter		
IT Openir	70.000.00	13/05/2025		
Firm Non	4533 (CAS)			
Postal Ad	75 to 0 to 1			
		respondence		
Contact i		in Captinatinati		
Contact !		(Landine ) (Mobile		
		hed with Quotation		
-			Enveloos as per cetals o	iven below
	Property of the Control of the Contr		Cities of a factorist 3	1001
		nical Offer in Duplicate		0.000.000
		tain 02 x sets of Technical Offer (01 x Original + 01 x order and Supplier is to mark tick against each to en		
S No.	and the same	Document	Original Set	
+	Bank Cha	lan of Rs. 200/- for DGDP registered firms and	Rs	
		other firms (in favour of CMA(DP))		
2	DP-1 Form	n of IT with tick markagainst each clause and in	tiated	
	on each pa			
3	The second secon	n of IT with compliance remarks against each initiated on each page		
4	Annex A c	f IT duly filled (with compliance remarks)		
5	Annex B &	C of IT (with compliance remarks)		
6	The second secon	n of IT (duly filled & Signed)		
7	- Control of the Control of the Control	ner Authorization letter (where applicable)		
8		rer Price list (where applicable)		
9		stration letter (in case of medical)		
10	- 1 To 1 T	gistration Letter (If firm is registered with DGDP)		
11	Tax Filling	and the same of th		
Sealed E		arnest Money p must contain Earnest Money only.		
Sealed E	nyelop 3 - 0	Commercial Offer		
	This Envelo	p must contain following documents:		
	Firms Con	mercial Offer	01 x Original	
2		voice (where applicable)	ű1 x Original	
3		DP-2 Form of IT	01 x Original	
Firms De	claration			
	DESCRIPTION OF THE PROPERTY OF	have submitted tender in compliance with abo	we instructions nd w	e understan

Firm's Authorized Signatures\_

DIRECTORATI	E PROCUREME	NT (NAVY)		
	Directorate of Procurement (Navy) Through Bahria Gate Near SNIDS Centre, Naval Residential Complex			
	Contact	For General Querie Bahria Gate: 0331- Section: 051-9282	5540649	62306
	Email	dpn@paknavy.gov. adpn36@paknavy.g		
M/s		Lenwork		
		Dated :		
Dear Sir / Madem.  1. DP (Navy) invites you to tender for the support details given in attached Schedule to Tender.	bly of stores/equiter (Form DP-2)	pment/ services as		
2 Caution: This tender and subsequence the successful bidder is governed by the rules Rules-2004 and DPP&I-35 (Revised 2019) or of contracts laid down by MoDP / DGDP. A upon you and your firm to first acquaint you ppralorg pk) and DPP&I-35 (Revised 2019) DGDP Registration Cell on Phone No. 051-tender. If your firm / company possesses is capability, you must be registered or willing award of contract, which shall be made after required registration documents mentioned in	s / conditions as wering general to a potential bio- irself with PPR/ (print copy ma 9270967 before requisite technic to register with security clears	s laid down in PPRA terms and conditions oder, it is incumbent A Rules 2004 (www. by be obtained from a participating in the call as well financial DGDP to qualify for noe and provision of	upwed	Understood roll agreed
3 Conditions Governing Contracts. 1 I/T (Invitation to Tender) Law PPRA Rules entered into between the parties Le. the Directorate General Defence Purchase (I accordance with the law of contract Act. 18 Purchase Procedure and Instructions and D special conditions that may be added to give Stores / Services specified herein.	s 2004 shall m a "Purchaser a 3GDP) contrac 172 and hose o 1PP&I-35 (Revis	and the "Seller on I Form "DP-19" in ontained in Defence and 2019) and other	Understand agreed	Understood not agreed

Control of the Control of the Control	y of Tender offers are to	The ten	der documents s under:-	covering tech	inical and		
indicate in IT. I "Comm freight/I Total p in case to acce	t should be ercial Offer ransportation rice of the li- of more the opt lowest to	ted in figures as e clearly marke on, tender num on, insurance of tems quoted ag an one option of	commercial offer swell as in words of in fact on a ber and date of harges etc are to painst the tender offered by the firm pred option if mo port.	in the currency separate seale of opening. Tax to be indicated is to be clearly or, DP(N) reserv	mentioned d envelope ces, duties, separately, mentioned es the right	Linearstaced agreed	Uniters not ago
relevan essenti sealed tender an hour	t specificat al literature envelope a number and r after the d	Strochure, draw and clearly man date of openin ate and time for	plicable).  CATE (or as springs and complianted 'Technical offer receipt of tender inical specification)	pecified in IT) ence metrics in Offer" without ir shall be open mentioned in I	a separate prices, with ed first; half OP-2. Firms	Uncerstand agreed	Linders red ago
S. No		endorsement (Comply/ Partially	Basis of C, of NC Le. Re to page brochure	orbrochure/ attach add	non availat proof Literature, itional docu sking as p	from quote/ uments/	
c : may pie tender c non-acc alongwi	Special Instructions is conditions in condit	ructions. d point by point hould be respon	Partially Comply, fer does not meet or Tender docu- and understood; and dearly, in ca- lons(s), the san a. Tender may	ments and its properly before ase of any devi- ne should be	conditions quoting. All alion due to highlighted	Understaat agreed	Undersit not agre
of command envision. The tech enclose bearing of IT a	Firms shall nerclal offer relops clear ne comment of the bidde nd IT open rolal offer) s	r and two copies by marked "Tec sel offer will indicate will not indicate ate covers and er. Each covers sing date. Ther	ers in two separates of the technical proposal", clude rates of items the rates. Both each envelope thall indicate type eather both the none envelope (	offers as aske "Commercial p ns/services cal types of offers shall be proper of offer, number envelopes (tec	d in the iT) roposal" in led for and are to be erty sealed er and date hnical and		

of the procurement agency indicating, issuance date of IT and No, with its opening date. This should be further placed in another cover (third cover), addressed and indicated in the tender documents, without any indication that there is a tender within it. FORM DP-1, DP-2, DP-3 and Questionnaires. Form DP-1, DP-2, unequest temporal not agreed: 000000 (alongwith annexes). DP-3 and Questionnaires duly filled in are to be submitted with the technical offer duly stamped/signed by the authorized signatory/ person. It is pertinent to mention that all these are essential requirement for participation in the tender. f. The tender duly sealed will be addressed to the following:-Directorate of Procurement (Navv) Through Bahria Gate Near SNIDS Centre. Naval Residential Contact: For General Queries: 051-9262306 Bahria Gate: 0331-5540649 Section: 051-9262307 dan@paknavy.gov.pk Email: adpn36@paknavy.gov. Date and Time For Receipt of Tender. Tender must reach this office Underplood. not agreed. by the date and time specified in the Schedule to Tender (Form DP-2) attached. This Directorate will not accept any excuse of delay occurring in post. Tenders received after the appointed/ fixed time will NOT be entertained. The appointed time will, however, fall on next working day in case of closed/forced holiday. Only legitimate/registered representatives of firm will be allowed to attend tender opening. In case your firm has sent tender documents by registered post or courier service, you may confirm their receipt at DP (Navy) on Phone No 051-9271468 well before the opening date / time. Tender Opening. Tenders will be opened as mentioned in the **Urgentost Tederalogo** entagrees. schedule to tender. Commercial offers will be opened at later stage if Technical **SCHOOL** Offer is found acceptable on examination by technical authorities of Service HQ. Date and time for opening of Commercial offer shall be intimated later. Only legitimate / registered representative of firm will be allowed to attend tender opening. Tenders received after date and time specified in DP-2 would be rejected without exception and returned un-opened i.a.w Rule 28 of PPRA-2004. Validity of Offer. Understood Understood rest agreed a. The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26. b. The quoting firm will certify that in case of an additional requirement of the contract items (s) in any qty(s) within a period of 12 months from the date of

signing the contract, these will also be supplied at the ongoing contract rates

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with discount.

ston	Part Bid Firm may quote for the whole or any portion, or to state in tender that the rate quoted, shall apply only if the entire quantity/range of es is taken from the firm. The Director Procurement reserves the right of apting the whole or any part of the tender or portion of the quantity offered, and shall supply these at the rate quoted.	Unarriced agree	Old admini
to r Sec	Quoting of Rates. Only one rate will be quoted for entire quantity, item at In case quoted rates are deliberately kept hidden or lumped together to trick or competitors for winning contract as lowest bidder, DP(N) reserves the right eject such offers on-spot besides confiscating firms Earnest Money / Bid unity and take appropriate disciplinary action. Conversion rate of FE/LC sponents will be considered w.e.f. opening of commercial offer as per PPRA =-30(2).	Linderstreed agreed	Understood pot agreed
10.	Return of I/T. ITs are to be handled as per following guidelines:	Understant	Understood not served
	a. In case you are Not quoting, please return the tender inquiry stating the reason of NOT quoting. In case of failure to return the ITs either quoted or not quoted consequently on three occasions, this Directorate, in the interest of economy, will consider the exclusion of your firms name from our future distribution list of invitation to tender.		
	<ul> <li>For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores do not quote / participate.</li> </ul>		
offer case conf	c. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technical proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender, in case of your inability to do so, you must inform DP (Navy) by a formal letter/email. Withdrawal of Offer. Firms shall not withdraw their commercial is before signing of the contract and within validity period of their offers. In a the firm withdraws its offer within validity period and before signing of the tract, Earnest Money of the firm shall be confiscated and disciplinary action also be initiated for embargo up to 01 year.		Lindertimos not agreed
	Provision of Documents in case of Contract. In case any firm wins ntract, it will deposit following documents before award of contract:	tundentsoid agreed	Understood not agrowd
	a. Proof of firms financial capability.     b. Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.     c. Principal/Agency Agreement.     d. Registration with DGOP (Provisional Registration is mandatory)		
13.	Treasury Challan.	Unmissionel	Understoon an agreed.
	a. Offers by registered firms must be accompanied with a Challan form of Rs.200/- (obtainable from State Bank of Pakistan/Government Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan. b. Firms, un-registered / un-indexed with GDP (Registration Section) are) to participate in the tender by submitting Challan Form of Rs 300 in favour of CMA (DP).		

contain liable t Technic	o be rejected in case Earnest Mo	Technical or commercial offer). Offer is ney is packed inside commercial or companied by a Call Deposit Receipt	Understood agreed	Understan
fu 14 cc ar	of DP-1 and clause 10 of DP-2) on onfiscation of Earnest Money/Bid sec	Earnest Money/Bid Security ormity of tender/IT conditions (Clause the subject. We have no objection on urity and rejection of our offer in case is improper/insufficient in violation of		
b	Rates for Contract. maximum cell for different categorier	The rate of earnest money and s OF FIRMS would be as under:-		
	(I) Registered/Indexed/Pre-Quality	of Rs. 0.500 Million.		
	<ul> <li>(ii) Registered/Pre-Qualified but I value subject to maximum ceiling</li> </ul>	Un-indexed 3% of the quoted of Rs. 0.750 Million.		
	(iii ). Inregistered not Pre-Qualified value subject to maximum ceiling			
contrac	ocuments for provisional registration: t on Earnest Money (EM) , it will de ration Section) before the award of co	sposit following documents to DGDP intract for provisional registration:-	Understood agreed	Understoo not agrees
S No	Local Supplier	Foreign Supplier		
a	Three filled copies of SVA-8121 of each member of management.	Three filled copies of SVA-8121-D of each member of management.		
ь	Three filled copies of SVA-8121-A	Three filled copies of SVA-6121.		
G.	Three photocopies of NIC for each member of management.	Three photocopy of Resident Card or equivalent identification Card for each member of management.		
d	Three PP size photographs for each member of management.r	Three PP size Photographs for each member of management.		
	Challan Form	Challan Form		
t	Bank Statement for last one year.	Financial standing/audit balance	P	
g	Photocopy of NTN	Photocopy of passport		
h	Foreign Principal Agency Agreement in case of local agent.	Agency Agreement in case of Trading House/ Company/ Experter /Stocklest		

inspe t	Inspection Authority. Consignee and Specialist Usection shall be as prescribed by a tract.	ser or a team no	I Inspection will be a iminated by Pakista Revised 2019) or a	n Navy, CINS	Linderstood agreed	Gridentical and agreed
t 7. Wacr	Condition of Stores. anty/Guarantee Form DPL-1		stores will be acces contract.	ated on Firms	Understood agreed	Engentered not agreed
					Ш	
	Documents Required. litted along with the quote:	Following	documents are re-	guked to be	Urdershot agreed	Understand not agreed
	page is to be at (4) Any othe duty. (iii) Fixed overhead cha	errovide correct erroontracting of CINS or is and copy of COC shall approarisued by OEM. Its will be black tal/OEM proform invoice, a certile not been de manufacturers stores/services with break do exerbeads like tement as applies Tax.  The profit of the proform of the profit of th	and valid e-mail ar firm shall either p to be e-mailed to must follow in any ch the OEM for y Companies/firms relisted. It invoice ficate that prices in creased since the suppliers, on the following line will item wise along taxes and duties impable:  ong with photocopy pplicable.	nd Fax No to provide OEM CINS under case through rerification of endering false dicated in the date of bulk es: g-with import		
	<ul><li>(iv) Agent commission/ (v) Any other expenditu tender.</li></ul>		remuneration as as	ked for in the		
t 9 . result	Rejection of Stores/Service of contract concluded agains a, 1st rejection on Govt. ex	st this tender ma pense	stores/services or sy be rejected as fol		Undershed agreed	Lindershilled not agreed
	<ul> <li>b. 2 nd rejection on supplie</li> <li>c. 3rd rejection contract ca</li> </ul>		e initiated.			

2.0. Rejection of Stores/Services. To ensure timely and correct supply of stores the firm will furnish an unconditional Bank Guarantee (BG in the currency in which contract is concluded) from a schedule Bank of Pakistan for an amount upto 10 % of the contract value (excluding Taxes, duties/freight handling charges) on a Judicial Stamp Paper (All pages) of the value of (Rs. 100.00) as per prescribed format or in shape of CSD/Bank draft. The Bank Guarantee shall be endorsed in favour of CMA (DP) Rawalpindi who is the Accounts Officer specified in the contract. The CMA (DP) Rawalpindi has the like power of seeking encashment of the Bank Guarantee as if the same has been demanded by the purchaser himself. The Bank Guarantee shall be produced by the supplier within 30 days from the date of issue of the contract and remain valid for upto 60 days after completion of warranty period and remain in force till one year ahead of the delivery date given in the contract. If delivery period is extended, the supplier shall arrange the extension of Bank Guarantee within 30 days after the original delivery period to keep its validity always one year ahead of the extended delivery period. The BG form can be obtained from DP(N) on e-mail address given on page 1. Format of BG is enclosed at Annex B.	(Joderstood agrount	Understand rat agreed
2.1. <u>integrity Pact.</u> There shall be "zero tolerance" against bribes, gifts, commission and inducement of any kind or their promises thereof by Supplier / Firm to any Government official / staff whether to solicit any undue benefit, favour or otherwise. Following provisions must be clearly read and understood for strict compliance:	Understand agreet	Understand not agreed
a integrity Pact shall be applicable to all tenders / contracts irrespective of their financial value. However, a written integrity Pact shall be signed for contracts exceeding Rs 10 Million between the procuring agency and the supplier / contractor La.w Rule-7 of PPRA-2004. The form is available at www.pcra.org.pk or can be requested at dpn@pakmary.gov.pk b. If a Supplier / Contractor is found involved in any unbusiness-like / unethical activity, same would be considered a serious breach of the integrity Pact. DP (Navy) shall take severe disciplinary action against that person(s) and the firm / company, which may include, but not limited to, PERMANENT BLACKLISTING of firm / company through DGDP and legal action against the individual (s) involved as per Pakistans Cods of Criminal Procedure c. It is strictly forbidden to sociation, call or meet any official / staff of DP (Navy) in provets or during off hours. If any official / staff from Purchaser side asks for any undue favour or graffication directly or indirectly. The matter is to be immediately brought to the personal notice of Director Procurement (Navy) on Respective Section Tel: 051-8271468 or through a personal meeting in office. Privacy of firms and their Rope sharing such information will be guaranteed without any prejudice to their normal business activities.		
2.2 Correspondence. All correspondence will be addressed to the Purchaser i.e. DP (Navy). Correspondence with regard to payment or issue of delivery receipt may be addressed to CMA Rawalpindi and Consignee respectively with copy endorsed to the DP (Navy).	Understood agreed	Linderstood net agreed
2.3 Pre-Shipment Inspection. PN may send a team of officers including DP(N) member for the inspection of major equipments and machinery items at OEM premises as per terms of contract. If not already provided for and mentioned in the I.T. firm(s) must clarify the place, number of persons, duration and whether expenses on such visits would be borne by the Purchaser or Contractor. In case contractor is responsible for bearing such expenses, detailed breakdown of the same should be given separately in the commercial offer.	(American) spred	Understand and agreed

24. include the su contra	e fresh clause (s) modify the existing clauses with the mutual agreement by pplier and the purchaser; such modification shall form an integral part of the	Dishripped agreed	Ordentized not agreed
25. concer consig o	Discrepancy. The consignee will render a discrepancy report to all ned within 60 days after receipt of stores for discrepancies found in the nment. The quantities found short are to be made good by the supplier, free!	300.0430 ml	Understand nut agreed
26	Price Variation.	Understand	Lingonhaud not agreed
	a. Prices offered against this tender are to be firm and final. b. Where the prices of the contracted stores/raw material are controlled by the government or an agency competent to do so on government behalf then price increase/decrease will be allowed at actual on case to case basis on production of government notification by the Supplier for the subject stores where the firms are contractually obliged and bound to produce the stores from raw materials supplied by government/State controlled departments in consultation with Military Finance. c. Except for calculation or typographical errors, the rates of the contracts not having a price variation clause PVC clause will not be increased subsequently. But when such an increase is considered desirable in the interest of expeditious supply of stores and is necessitated by the circumstances beyond the control of the Supplier, the case may be decided accordingly.		
27.	a. The supplier will not be held responsible for any delay occurring in supply of equipment due to event of Force Majeure such as acts of God. War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control, in such an event the supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances / happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.  b. The Supplier shall provide the Purchaser with all the necessary proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event.  c. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier.  d. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative.  e. Such extension in delivery period, due to force majeure, shall not entitle the Suppliers to claim any extra from the Purchaser.		Linderstood red agreed

that e	ither party shall posses towards settler notice to the other	Parties shall make of through friendly dis- arceive such friendly di ment of dispute (a) at r party refer the dispute	fiscussion to be making any time, then such	In the event ing insufficient party may be	Understand agriced	Livetershook not agreed
	nominated by e appoint an ump of the Superio arbitration proof b. The venue of is issued or su determine. c. The arbitratio d. In course of except that part	will be referred for adju- sech party, who before ire by mutual agreeme r court shall be requi- sedings shall be held in f the arbitration shall be ch other places as the maward shall be firm a arbitration the contract which is under arbitra- ings under this claus in writing	e entering upon the re ent, and if they do not a ested to appoint the in Pakistan and under F we the place from which the Purchaser at his d and final, it shall be continuously asson	eference shall agree a judge umpire. The Pakistani Law. In the contract iscretion may be executed		
29. jurisdir	Court of Jurisdicti ction at Rawalpindi	ion in case , Pakistan shall have ju	of any dispute or irisdiction to decide the	CALL CONTRACTOR AND ADDRESS.	Understood agneed	(Indentional not agreed
with D	PP 8 1-35. If the st	ges(LD). Liq riposed on the supplie tores supplied after the value of LD shall not ex	expiry of the delivery	accordance date without	Understeed agreed	Understood not agreed
31. to com and Ex	Risk Purchase, ply with the contra opense (RE) of the	In the eve ctual obligations the o supplier in accordance	ont of failure on the pa ontract will be cancelle with DPP & I-35.	rt of supplier d at the Risk	i reteratord agreed	Understood est agreet
declar pay to defaul place compet the pu	ontracted stores of ct become ineffect ed defective and co the Government tor from the resci- such compensation stort authority. Con	reach of Contract.  If contract is cancelled the due to default of substanced loss to the Gove compensation for loss asion of his contract with the in excess to open amount in the will be deposited by afficients.	d either on RE or w applier / seller or stores amment, contractor sha or inconvenience res then such default or re the RE amount, if im- terms of money will b	ithout RE or it / equipment all be liable to sulting for his ecission take posed by the e decided by	Understood agreed	Understock) ruli agreed

gover bread nomin	Gratuities/Commission/Gifts. No ensation in any form shall be paid to an eentative, sales promoter or any interme it the agent commission payable as per nment and as amended from time to to the of such clause(s) of the contract by Ma eated representative may result in cance anufacturer/Supplier financial penalties a the purchaser may consider appropriate.	the agent commission policy of the me and given in the contract. Any inufacturer/Supplier and/or their sole flation of the contract blacklisting of all or any other punitive measure	oration and	Lindsentood red agreed
34	Termination of Contract.		sygood.	Understaart
- DAAR	a. If at any time during the currency of to terminate the contract for any reasons of Non-Delivery) he shall if Supplier a registered notice to that effaccept delivery at the contract stores/goods/services which are in the is completed and ready for delivery visupplier of such notice.  b. In the case of remainder of the units.  The case of remainder of the units.  The case of remainder of the units.  The case of remainder of the units.	eason whatsoever (other than for have right to do so by giving the fect. In that event the Purchaser will at price and terms of such electual process of manufacture that within thirty days after receipt by the		ox agaret
	at the contract price or.  (ii) To cancel the remaining qualiticles or sub-components or Supplier and are in the actual price determined by the Purchas	ank Guarantee within the stipulated ract the Purchaser reserves the right		
	to terminate/cancer the contract ruly	or any part interest at the risk mis-		
for su	Rights Reserved. Directorate of it les full rights to accept or reject any or all ch rejections may be communicated to t ation for grounds is not required as per P	offers including the lowest. Grounds **gr* the bidder upon written request, but	eridoed ed	Challet Agreed
the O	Application of Official Secrets Act, 1923 inquiry and subsequent actions arising the fficial Secrets Act, 1923. You are, there by regarding documents and stores con- imber of your employees having access to	fore, requested to ensure complete cerned with the enquiry and to limit	erstonil erf	Understood rod agreed

	Acknowledgment. Fin within 07 days from the date of downloadin CPPRA.ORG.P	ms will send acknowledgement ig of IT from the PPRA Website i.e.		Understood red agreed
38	Disqualification. Offers are	liable to be rejected if:-	Understand agreed	Uniteration roll agreed
	a. Received later than appointed/fixed of b. Offers are found conditional or incomo. There is any deviation from the Gencontained in this tender.  d. Forms DP-1, DP-2 (along with Anni NOT received with the technical offer e. Taxes and duties, freightfransport indicated separately as per required p 17.  f. Treasury challan is NOT attached with g. Multiple rates are quoted against one h. Manufacturers relevant brochures equipment assemblies are not attack. Subject to restriction of export licenses j. Offers (commercial/technical) contains amendments/corrections/overwriting. k. If the validity of the agency agreement. The commercial offer against FOB/C currency and vice versa.  m. Principals invoice in duplicate clear are inclusive or exclusive of the agent n. Eamest money is not provided.  o. Eamest Money is not provided.  o. Eamest Money is not provided with the p. If validity of offer is not quoted as confirmation later.  q. Offer made through Fax/E-mail/Cable r. If offer is found to be based on car sources/ participants of the tender.  s. If OEM and principal name and compit. Original Principal Invoice is not attach opposits by Supplier/Firm.  Any aggri-	plete in any respect, peral /Special/Technical Instruction nexes), and DP-3 duty signed, and ation and insurance charges NOT rice breakdown mentioned at Paralle technical offer, and technical details on major them.  and technical details on major them, are proportionally unauthenticated to expired, afficantly indicating whether prices quoted commission is not enclosed.  Telex, tel action in connivance with other later address is not mentioned.		
decision the compre	on of DP (N) or CINS or any other problem ontract may prefer an Appeal to Sta- ising PN Officers and military finance rep- etail and timeline for preferring appeals to g	atic area towards the execution of adding Appeal Committee (SAC) at Naval headquarters, Islamabad.	Understood agreed	Understood not agreed
S.No	Cetegary of Appeal	Limitation Period		
	Appeals for liquidated damages	Within 30 days decision		
ь	Appeals for reinstatement of contracts	Within 30 days decision		
c	Appeals for risk and expense amount	Within 30 days decision		
d	Appeals for rejection of stores	Within 30 days decision		

Within 30 days decision

Appeals in all other Cases

40. Limitation para 39 above shall	Any appeal received not be entertained.	d after the lapse of	timelines given in	Understood agreed	ust agreed
DGDP prior signing	Registered with egistered with DGDP up of Contract. Details of firms can participate in	can be found on D	or registration with	Linderstein) upseid	Understadi not agreed
registration in accord (FS) Team will be	are not registered wit dance with Para 41. Be made for security cles all opening. Firms under y FS Team:	esides, ground chec arance related to p	k by Field Security participation in the	agreed	Understood not agreed
e. Chamber f. Profession g. Office/Ho h. Utility Bills j. Firm Vehic k. CEO Visit l. DGDP Rei m. Firm Ban n. Non Black p. 2 X Witne q. Police Ve r. Agency Ag s. OEM Cent f. ISO Centifi u. Stock List v. Company w. Employee x. Firm Cate y. Sole Prop z. Partnersh aa. Pvt Limit ab. Memora ac. Form 29	Return  Contificate  of Commerce Industry nal Tax Certificate (Exc me/Ware House Prope is (Phone/Electricity)  cle/Personal Vehicle ting Card/NIC Copy, 03 gistration letter ik Statement ik Statement ik List Certificate res + CNIC and Mobile inflication greement tificate icate t with value Profile/Broachers es List igories riletor Certificate ip Deed ted indum of Articles	se and Taxation) rty documents Xspecimen signatu	re of CEO		

	dauses marked as "Understood and rawn after tender opening. The IT baseline for subsequent contract	Understant Understood agreet not agreet
44. The above terms and conditions are co		I/industriaced Understack) ingressed next agreed
45. Format of DPL-15 (warranty form) and	PBG are enclosed as Annex A and B,	Understand Understood agreed nut agreed
	Sincerely yours,	
	(To be Signed by Officer Concern Rank:	ned)

# DPL-15 (WARRANTY)

FIRM'S NAME M/s	
1. We hereby guarantee that the articles supproduced new in accordance with approved discordance with the terms of the contract, and manufacture are in accordance with the latest aim accordance with the terms of complete of ghall replace FOR/DDP Karachi free of cost shall be found defective or not within the limits or in any way not in accordance with the terms.	frawings/specification and in all respect in d the materials used whether or not of our appropriate standard specifications, as also good workmanship throughout and that we every article or part thereof use or in use and tolerance of specifications requirement
<ol><li>In case of our failure to replace the defect period, we shall refund the relevant cost FC currency in with received).</li></ol>	ive stores free of cost within a reasonable RIDPP Karachi (As the case may be in
<ol> <li>This warranty shall remain valid for 01 Year user</li> </ol>	after the acceptance of stores by the end
The signature must be the same as that on the tender/contract, or if otherwise must be shown to be the	SIGNATURE
signature of a person capable of giving a guarantee on behalf of the	DATE
contractor	PLAGE

## BANK GUARANTEE FOR PERFORMANCE ON JUDICIAL STAMP PAPER OF RS. 100/- OR AS SUITABLE TO THE AMOUNT OF BG

(ii) Name of Firm/Contractor		
(iii) Address of Firm/Contractor		
(iv) Name of Guarantor		
(v) Address of Guarantor		
(VI) APTIDIST OF COMPATIBLE (NO.		
	(in words)	
(vii) Date of expire of Guarantee	(iii iiida)	
To: The President of Islamic Republic of Pa Controller of Military Accounts (Defence Pu	kistan through the	
Committee of minute y Possouries (pre-since ) o	(Constant Constant Co	
222		
Sir		
f. Whereas your good self have entered into	o Contract No.	
	dated	
with Messers		
AH MANAGANA	WWW.	
(Full Name at	RT ROUTE REPORT IN CONTRACTOR CONTRACTOR CONTRACTOR	
hereinafter referred to as our customer an the submission of unconditional Bank Gua	rantee by our customer to your good it	elf for a
	ees/FE (as applicable)	
2. In compliance with this stipulation of the under: - a. To pay to you unconditionally on demand amount not exceeding the sum or Rs_FE (as applicable)	c contract, we hereby agree and under d and/or without any reference to our C Ro as would be ment	ustomer ipees or
2. In compliance with this stipulation of the under: - a. To pay to you unconditionally on demand amount not exceeding the sum or Rs_FE (as applicable) your written Demand Notice.	e contract, we hereby agree and under d and/or without any reference to our C Ro as would be ment	ustomer ipees or loned in
2. In compliance with this stipulation of the under: - a. To pay to you unconditionally on demand amount not exceeding the sum or Rs_FE (as applicable) your written Demand Notice. b. To keep this Guarantee in force till That the validity of this Bank Guarantee.	a contract, we hereby agree and under display and	ustomer spees or lioned in
2. In compliance with this stipulation of the under: - a. To pay to you unconditionally on demand amount not exceeding the sum or Rs_FE (as applicable)	and/or without any reference to our C Ru as would be ment see shall be kept one clear year ahea arrantee of the stores which so ever is Customer i.e. M/s	ustomer ipees or loned in d of the later in

Guarantee one clear month before t e. That with the consent of our custo contract or add/delete any term/clause to us. We do not reserve any right	regarding termination of the validity of this Bank the actual expiry date of this Guarantee. Inner you may amend/alter any term/clause of the to/from this contract without making any reference t to receive any such amendment/alternation or ctions do not increase our monetary liability under imited only to Rs (Rupees
constitution of the Bank or Customer/S	Guarantee, which shall be enchased on sight on
	Guarantor
Dated:	(Bank Seal and Signatures)

# AFFIDAVIT/UNDERTAKING (WORTH RS, 100/- ON JUDICAL STAMP PAPER)

Mr	Authorized signatory/
Partner/MD of M/s (Army), DP (Navy), DP (A Production, Rawalpindi the with Director General Defe registration section on mentioned statement is co for registration with Direct our firm will be liable for other Defence Establishm	do hereby solemnly affirm to DGP ir) and Directorate General Defence Purchase, Ministry of Defence it our firm M/s has applied for registration nce Purchase (DGDP) duly completed all the documents required by (date) (e before signing the contract. I certify that the above rect. In case it is detected on any stage that our firm has not applied or General Defence Purchase or statement given above is incorrect disciplinary action initiated (i.e debarring, the firm do business with ent and Govt Agencies). I also accept that any disciplinary action ed in any Court of Law.
Station:	Signature: Name:Appointment in Firm:

ATTESTED BY OATH COMMISSIONER WITH STAMP

## INVITATION TO TENDER FORM

- Schedule to Tender No. 2490040/R2504360441 Dated null This tender will be closed for acceptance at 1030 Hours and Will be opened at 11.05. Hours on 2025-05-13.11:00:00.0 Please groutender in the Tender Box No. 205.
- You are requested to please use this Performs for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.
- 3. You are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed and stamped. Same are available at www.ppra.org.pk

S NO	DETAIL OF STORES	QTY	UNIT PRICE	TOTAL PRICE
ŧ	null   Procurement of DJI Mavic QuadCopter Detailed: Technical Specification Special Instructions: As Per Annex A General Instructions: As Per Annex B	27.0 NUMBERS		
	Above mentioned price includes 18% sale Tax (Please tick Yes or No)	77	Yes	No
Grand Total				

#### Terms and Conditions

1. Terms of Payment As per Annex B

2 Origin of OEM To be Indicated by the Firm

3 Origin of Stores To be Indicated by the Firm

4. Technical Scrutiny Report Required

5. Delivery Period within 08 months after Contract Effective Date.

Currency PAK RUPEES

7. Basis for acceptance FOR:

8 Bid validity The validity period of quotations must be indicated and should

invariably be 120 days from the date of opening of technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days

as per original offer) i.a.w PPRA Rule-26.

9 Tendering procedure Single Stage - Two Envelopes

bidding procedure will be followed. PPRA Rule 35 refers.

#### 10 Earnest Money/Tender Bond

Please ensure Earnest Money is contained in a separate envelop (not inside Technical or commercial offer). Offer is liable to be rejected in case Earnest Money is packed inside commercial or Technical offer. Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP). Rawalpind: for the following amounts.

- a <u>Submitting improper Earnest</u> Earnest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of iT condition.
- b Rates for Contract. The rate of earnest money and its maximum ceil for different categories OF FIRMS would be as under-
  - (i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.
  - (ii) Registered/Pre-Qualified but Un-indexed 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.
  - (iii) Unregistered not Pre-Qualified/Un-indexed 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.
- c Return of Earnest Money. (f) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.

  (ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

#### Special Note.

- All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).
  - a. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their financial capability to undertake the project.
  - b. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo.
  - c. Only registered suppliers on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.
  - d. Release of payments is subject to mandatory automission of Filer Certificate duly issued by FBR showing the name of supplier on ctiveTaxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayers list is submitted alongwith payment documents.
  - e. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.
  - f. Company registration certificates are to be attached with offer.
  - g. Requisite amount of earnest money (in shape of CDR/Demand Draft/Pay Order in the favour of CMA (DP) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted. Technical offers received without earnest money shall not be accepted and will be rejected on spot.
  - b. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.
  - i. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices. Moreover, compliance or otherwise against each para/requirement of Annex A, B & C duly signed and stamped by firm authorized rep is to provide for technical scrutiny.
  - j. Price preference is admissible to local manufacturers over foreign vendors as per PPRA Rule 24 and Govt of Pakistan (Ministry of Commerce) SRO 827 (I)/2001.

Tender No. R2504360441

Name of the Firm.
DGOP Registration No.
Mailing Address
Date
Telephone No.
Official E-Mail
Fax No.
Mobile No of contact person.

To:

Directorate of Procurement (Nivy) through Bahria Gate Near SNIDS Center, CDA Market at Naval Residential Complex Sector E-8, Islamabad Tele: 051-9262310

Email: dpn@paknavy.gov.pk

Dear Sir. 1. If We hereby offer to supply to the Director of Procurement (Navy) the stores detailed in schedule to the tender inquiry or such portion thereof as you may specify in the acceptance of tender at the prices offered against the said schedule and further agree that this offer will remain valid up to 120 day and will not be withdrawn or altered in terms of rates quoted and the conditions already stated therein or on before this date. If we shall be bound by a communication of acceptance to be dispatched within the prescribed time. 2. If We have understood the instructions to Tenders and General Conditions Governing Contract in Form No. DDP&I (Revised-2019) included in the pamphtet entitled. Government of Pakistan, Ministry of Defence (Directorate General Defence Purchase) "General Conditions Governing Contracts" and have thoroughly examined the specifications/drawings and/ or patterns quoted in the schedule hereto and am/are fully aware of the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements. 3. The following pages have been added to and form part of this tender:

0			 
6	 	1111111	
r -			

YOURS FAITHFULLY.

(SIGNATURE OF TENDERER)

(CAPACITY IN WHICH SIGNING)
ADDRESS
DATE
SIGNATURE OF WITNESS
ADDRESS

"individual signing tender and/or other documents connected with a contract must specify:

- (a) Whether signing as "Sole Proprietor" of the firm or his attorney.
- (b) Whether signing as a "Registered Active Partner" of the firm or his attorney.
- (c) Whether signing for the firm 'per procuration'
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-date and under the Partnership Act 1932, the capacity in which signing e.g., the Director, Secretary, Manager, Partner, etc. or their attorney and produce copy of document empowering him so to sign, if called upon to do so.
- (e) Principal's proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Chaltan Form for tender Fees as applicable



# TECHNICAL SPECIFICATIONS

Required Operational Capabilities For Quadcopter The Quadcopter should have following standard features and options and accessories:

S No	Description	Required Capabilities		
1	Dimensions (Approximate)	Folded:260.6 x 113.7 x 138.4 mm (LxWxH): Unfolded: 307.0 x 387.5 x 149.5 mm (LxWxH)		
2,	Weight without propellers without accessories (approximately)	1219 g (including battery, propeters and a mich SD Card)		
3.	Max Takeoff weight	Standard Propellers 1420 g Low-Noise Propellers 1430 g		
4.	Operating frequency Range	Operating Band of Image Transmission 2.4000-2.4835 GHz 5.725-5.850 GHz Video Transmission Operating Frequency 2.400-2.4835 GHz 5.725-5.850 GHz		
5.	Max Speed	Max Ascent Speed = 10 m/s Maximum Ascent speed with Accessories = 6 m/s Max Descent Speed = 8 m/s Max Descent Speed with Accessories = 6 m/s Max Descent Speed with Accessories = 6 m/s Max Horizontal Speed (at sea level, no wind) = 21 m/s flying forward		
6.	Max Service ceiling	Max Ceiling = 300 m AMSt. (w/o payload) Max Operating Altitude with payload = 4000 m AMSt.		
7.	Allhode	500 m AGL CE		
8.	Max Wind Resistance	8-12 ms		
9.	Effective/ Max Flight Time	46 Mins (low-noise propellers, windless environment) 30-35 Mins (Normal wind condition)		
10.	Range	25 Km (FCC) 5-12 KM (CE) (Unobstructed, free of interference)		
31.	Cameras Resolution	Sensors: Wide: 1-1.3 inch CMDS, Effective Pixels: 48 MP Medium Tele Camera: 1/1.3 inch CMOS. Effective Pixels: 48 MP Telephoto: 1/1.5 inch CMOS, Effective Pixels: 48 MP		

ANNEX · B' TO
INDENT NO 2490040
DATED 11 Feb 2025

# GENERAL CONDITIONS AND REQUIREMENTS

S No.	GENERAL REQUIREMENT/ CONDITIONS	Firm's Remarks
i.	SCOPE OF SUPPLY/ WORK	
	The Supplier undertakes to deliver equipment/poods/stores including Supplies and Services to the Purchaser on FOR/DDP Karachi basis as per INCOTERMS 2020 as per details specified in Annex-A (Technical Specifications) and General Terms and Conditions given at Annex-B to this Indent.	(1)
	The Supplier shall, in accordance with the terms and conditions as set furth in the Indent, with due care and diligence, provide the equipment/goods/stores and supply the Services within 08 months after Contract Effective Date.	
3	PROJECT SCHEDULE	
	The Contract shall be executed in accordance with the dates in the Project Schodule. In case of delayed performance of any other dates or periods the Supplier shall strive to compensate such overruns in order to finally meet any subsequent binding dates.	
	If by reason of any change order, or of any act or omission on the part of the Purchaser, or any event of force majeure the Supplier shall be delayed in the completion of the Contract then provided that the Supplier shall as soon as reasonably practicable have given to the Purchaser notice of his claim for an extension of time with supporting details, the Purchaser shall on receipt of such notice grant the Supplier an extension of time as may be reasonable.	
1,	SCHEDULE OF PAYMENTS	

# SCHEDULE OF PAYMENTS

All payments to the Supplier shall be released through CMA(DP) on achievement of respective milestones as mentioned below or as negotiated by DP (N):-

Months	Activity	Payment %	Remarks
T <sub>0</sub> = Céáti	nict effective date		
T <sub>0</sub> = 7	Delivery ofQuadcopters	60%	Invoice in triplicate     Milestone     completion     certificate
Te- x	Acceptance of Quadcopters and conduct of training		Invoice in toplicate.      Milestone     completion     certificate.
T <sub>6</sub> + 20	Completion or warranty period and issumace of CRV	10%	Invoice in triplicate      Milevous     completion     certificate.      Copy of CRV issued by consigners

To ensure timely and correct supply of stores, the Supplier shall furnish an unconditional Performance Bank Guicantee in fivour of CMA(DP), Rawalpinds within 30 days of signing of the contract from a scheduled bank for an amount equal to 10% of the total Contract value (on a Judicial Stamp Paper) of appropriate value as per prescribed format. This PBG shall remain valid till 60 days beyond completion of warminty period of supplied systems.

## 5. CONTRACT EFFECTIVE DATE (CED)

CED shall be established and notified by the Purchaser upon completion of following pre-requirities:

- Contract signing.
- Approval of Export License.
- e. Submission of BGs by the Supplier.

# 6. EXPORT LICENSES: PERMIT/ END USER CERTIFICATE (EUC)

The Supplier shall be responsible to apply in the correct form and in due time for all applicable permits and export licenses etc. outside Pakistan from the related government(s); for the Goods and Supplies.

Upon signature of the Contract but before CED, the Supplier shall apply for any necessary expect licenses or other government approvate outside Pakistan in relation to any Supplies to be provided by the Supplier to the Purchaser pursuant to the Contract whether applicable to its country or any other country item where Supplies originate. The Purchaser is responsible for issuing the EUC as per the required format by respective OEMs or governments within 30 (thirty) days on receipt of the request of the Supplier.

In case any import export licenses cannot be obtained from the countries where certain. Supplies or parts thereof shall be procured; in such a case or in case of feelinical remova, the requirement issue shall be brought in the notice of the Purchaser within shortest possible time with alternate options available with the Supplier. The Purchaser shall have the right to accept or propose alternates for the needful. Alternate options shall be finalized after mutual agreement between the Parties to be properly endorsed by means of an Amendment to Contract.

The Parties acknowledge that being granted any import license that may be required by applicable law is beyond the reasonable control of the Supplier and as such, the Supplier is not responsible that any such import expect licenses shall be granted by the competent authorities. In such event, the Parties shall promptly confer with one another and with their respective legal counsel to discuss and agree upon a manually acceptable course of action and solution.

After the Export License: Permit regarding the export of the Supplies into Pakistan has been granted by the competent authorities (constituting one of the conditions regarding CED to result in effectiveness of this Contract), any refusal, revocation, denial or the like as regards to import export licenses shall not be deemed to be an event of Force Majeure. If required, provision of End User Certificate or any other documents or information reasonably required to the Supplier in due time is the responsibility of the Purchaser.

## 7. TRANSFER OF TITLE AND RISK

Rink of loss and damage to the Equipment shall be transferred to the PURCHASER according to the 'INCOTERM' 2020 used in the Contract.

Title to the Equipment shall be transferred to the Purchaser when the Supplier has received full payment of the Contract Price.

#### 8. SYSTEM SOFTWARE

Deone Quadcopter shall be provided along with relevant operating software, documentation, training and fault finding daynosis for continued supportability. In addition following shall also be required:

- Software program (in English language) shall be user friendly.
- The software modules shall be fully documented in the software documentation for understanding their operations.
- c. It shall be fully supportable for through life in case of an upgrade in hardware is necessary due to maintainability and/or technological advancements.

Software shall be warranted for a period of at least 05 years of trouble free operation. Necessary software for running the diagnostic test up to component level shall also be provided. PRODUCT PRESENTATION/ DEMONSTRATION TRIALS The OEM shall provide System Functional Performance Requirements (SFPR) for tests: trials. Demonstration: trials offered by OEM shall be carried out at PN Premises. Karachi to assess satisfactory performance of the product against documented parameters on No Cost No Obligation basis as part of procurement procedure (if required). INTEGRATED LOGISTIC SUPPORT (ILS) PACKAGE 10. Preferably, data for ILS system may be provided as per standardized ILS package established by Naval Configuration Management Authority (NCMA) and its associated hardware' software in order to fully support and maintain the system for all hardware' software developed. However, if same is not possible than all catalogues pertaining under mentioned categories are to be provided by supplier: Support & test equipment bar Technical document drawing Fault finding techniques documents 2 Software instructions A. DEM details Intestrated Parts Catalogue (IPC) £. Componer Aided Management System (if applicable) 8. Supplier shall provide below listed details of 34. DOCUMENTATION technical contents of the provided system for updating records' technical documentation by PN.

a. Operating Manual operating procedures for system.	This document shall provide detailed
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- 12. TRAINING Supplier shall provide formal training to the operators of Quadcopter. Moreover, training shall also be imparted to the maintenance crew w.r.t installation/ removal and servicing maintenance repair of various equipment (O and I Level maintenance and component repair). Maintenance training shall enhance capability of PN team for rectification of unscheduled defect including major accidents. In this regard, following is relevant:
  - a. Operator/ Maintainer OJT Training. To enable PN operator to use and maintain the system to its optimum capabilities. Supplier shall provide operator: maintainer training to PN selected crew (i.e. 2 x operators & 2 x maintainers from each site unit) covering flying training for operation and basic training for servicing of Quadcopters using Fly More Kit i.e. replacement of bittenes husbandry cleaning and replacement of low noise propelliers.
  - On Job Training. To participate in System Deployment phase for correct configuration of system jurdware and software as per PN needs/requirements.
  - c. <u>Provision of Demonstration</u>/ <u>Training Software</u>. A comprehensive demonstration | training software may be provided to enable PN personnel to carry out its training | operations efficiently. Software be provided with various searches and easy to learn methodology for better understanding.

## III. SPARES

List of onboard O-Level spares for 01 x year and depot level spares for 3 x years fat least 10 kits of Quadcopter including aviouses and mechanical items) are required to be provided based on the failure history and record recommendations by OEM and PN experience to operate similar system along with guarantee by OEM for functional spare supportability. Additionally special to type tooling required for O and I level maintenance to be specified by OEM for subsequent procurement by PN.

#### 14. WARRANTY/ GUARANTEE

The complete hardware shall be warranted for 12 months and software for 5 years for all defects from the date of acceptance by supplier manufacturer. Any

modification required in software & hardware during the warranty shall be incorporated free off-cost.

The software hardware defect(s) occurring thiring warranty period requiring assistance are to be rectified by supplier within maximum of 02 weeks of reporting of the defect. In case, defective part shall be replaced, the same shall also be made available within maximum of 45 days from the date of reporting of the defect by PN. During complete warranty period, supplier support shall remain available for defect rectification, troubleshooting and ensuring operational availability of the system. Additionally, in case defect rectification exceeds beyond 45 days, the warranty period shall be extended for the total time elapsed after defect notification and its rectification.

Supplier shall guarantee that all articles delivered under this agreement are brand new, of latest version and all modification updation (where required) have been done. Supplier shall also guarantee that the stores produced are in all respects in accordance with the agreed specifications and standards. Upon expiry of warranty period, supplier shall arrange provide hardware software technical support at PN expense if so desired by PN.

Incase of obsolete of model, supplier shall provide upgraded latest model without any additional cost and reduction of QIV.

## 15. RISK & EXPENSE

In the event of failure on the part of Supplier to comply with the contractual obligations, the contract shall be cancelled at the risk and expense of the firm limited to the amount of the contract.

#### 16. ACCEPTANCE TRIALS CRITERIA

The supplier shall intimate schedule and procedure to PN 15 x days in advance of trials. In case of any delays, new dates shall be mutually agreed by both parties. The acceptance criteria will be mutually agreed against specifications accepted by PN at end user's site. All Technical specifications operational capabilities are to be proven during acceptance trails. Validation trials: System trials shall be arranged in Pakistan by the OEM on No Cost No Obligation basis. The final acceptance certificate shall be signed by PN only after successful completion of all installations. Acceptance trials.

#### 17. TECHNICAL ASSISTANCE

The supplier shall provide technical assistance for correct functionality of the Drone: Quadcopter for at least 05 x years from date of acceptance. Salient aspects of technical assistance are as under:

- Installation of complete equipment system along with software on respective PN sites including the interface development, if required.
- Entegration and interfacing with other system and ancillary equipment which are required for proper and complete functioning of the system.
- STWs and commissioning of the system.
- d. System training covering technical, maintenance, operation aspects.
- Piacement of qualified Field Service Rep (FSR) for onsite technical assistance as and when required on operational sizes.
- f. Transfer of Technology (ToT) may be negotiated with OEM supplier if possible (optional).

#### 18. NON DISCLOSURE AGREEMENT

Any information about the sale purchase services drawings infrastructure etc of the project under the contract shall not be communicated to any person, other than the manufacturer provider of the stores drawings machinery equipment tools etc or to any press or agency not authorized by the Purchases to receive it. Any breach on this account shall be punished under the Offscial Secret Act 1923.

## 19. PROVISION TO BUY ADDITIONAL SYSTEMS

If so required by the Purchaser, the Parties may enter into another Comract for purchase of additional systemis), at a comparable cost with the same scope of work at similar terms and conditions as mutually agreed upon if such requirement is conveyed till 31 Dec 2027. Thereafter, prices shall be discussed numally.

## 50. INSPECTION OF STORES ACCEPTANCE TEST PROCEDURE

- a. The stores shall be Jointly accepted and inspected by team of following officers/ Reps:
  - (1) Reps of Supplier
  - (2) Reps of End User
  - (3) Rep of concerned depot
  - (5) Rep of CINS
- The conditions of the contract and technical specifications shall specify inspections/ tests criteria as required by the Purchaser and place of conduct.
- Purchaser shall notify the Supplier in writing of the identity to any
  representatives entrusted for this purpose.
- d. If any inspected or tested goods fail to conform to the specifications. Purchaser may reject them and the Supplier shall either replace the rejected goods or make alterations necessary to meet specification requirements free of cost to Perchaser.
- e. Purchaser's right to inspect, test and where necessary, reject the goods after arrival in Pakistan shall in no way be limited or waived by reasons of the goods having previously been inspected, tested and passed by Purchaser or its representative prior to the goods shipment from the country of origin.

#### 21. DISCREPANCY

The Supplier shall render a discrepancy report to all concerned within 30 days after receipt of stores for discrepancies found in the consignment. The quantities found short or defective are to be made by the Supplier, without any additional cost on "DDP "consigner's warehouse "within 30 days.

# 22. COMPENSATION ON BREACH OF CONTRACT

If the Supplier fails to supply of contracted stores or contract is cancelled either on RE or without RE or contract become ineffective due to default of Supplier Supplier or stores' equipment declared defective and caused loss to the Government, Supplier shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation shall be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money shall be decided by the purchase officer and shall be deposited by Supplier: Supplier in Government treasury in the currency of contract.

## 23. SHIPPING INSTRUCTIONS

Supplier shall be responsible for the shipment of the supplies on FOR/DDP Karachi basis. These Supplies shall not be shipped trans-shipped on via Indian Israeli Vessels. Upon shipment of a consignment, the Supplier shall immediately provide following documents: information to Consupnee:

- a. Bill of Lading AWB (in original) as applicable
- Nomenclature and packing list of the curgo (in original)
- c. Name of ship or Airline or Airfreight Company as applicable

- d. Expected Date: Time of arrival
- e. Quantity, dimension and weight of the eargu-
- f. Sea/Airport of discharge as applicable

# 24. PACKING DETAILS

Packing and other requirements for system to include following aspect:

- Packing note detailing the contents of the consignment package.
- Packing shall be marked as under:

	TOP: CONTRACT NO DATE					
	Gross Weight					
	Dimensions Yellow dick 4" or 6" in diameter, according to the size of the packing					
	e. Depot storage requirement detail to be specified.					
	d. Detailed environmental effects/requirements to be specified.					
	e. Stocking details limit in depot to be specified.					
25.	PENALTY					
	<ul> <li>The Supplier before making the shipment shall carry out complete test of the equipment at its facilities to easure that the same has been manufactured as per specifications. In case the equipment does not pass the test trials, Purchaser has the right to sutright reject the equipment or impose penalty at the rate of 10 - 15% of the value of the relevant equipment stems.</li> <li>The penalty shall not absolve the Supplier to undertake the repairs in Pakistan or abroad at his cost and expense including freight charges. This shall be in addition to the penalties and obligations covered in the contract like warranty guarantee obligations on Form DPL-15.</li> </ul>					
26.	CONTRACT COMPLETION CERTIFICATES					
	Upon completion of all contractual obligations under this Contract, the Supplier shall submit a "No Demand Certificate" to the Purchaser stating that no stores' goods. Supplies, Services and payments are outstanding. Concurrently, the Purchaser shall certify through a "No Objection Certificate" that the requirement placed by the Purchaser as per terms and conditions set forth in this Contract has been fulfilled. Upon receipt of both certificates. Bank Guarantee(s) shall be returned by CMA(DP) to the Purchaser for onward return to the Supplier.					
	resulting by C. applica 1 to the 1 dictatives for our mentioner to the orderes.					

	The Goods Equipment shall comply with all relevant international standards stipulated in the Contract and valid on the date of signature of the Contract. The Parties agree that any variation of any relevant standard after signature of the contract is deemed explicitly not to be a circumstance within the responsibility of the Supplier. Implementation of any variations to the relevant international standards for the purpose of operating the Equipment shall be agreed between the Parties within the contractual change management procedure, prior to realization.	
28.	TECHNICAL SCRUTINY	
	Technical scrutiny of quotations forwarded by the supplier shall be carried out by a committee nominated by NHQs. The TSR committee may ask the Suppliers for clarification of any query.	
29.	DELAYS AND LIQUIDATED DAMAGES (LDs)	
	I.D. if imposed shall be recovered at the rate of up to 2% but not less than 1% idepending upon the merit of the case as decided by Competent Purchase Officer) of the value of stores supplied late per month or a part of a month for the period exceeding the original delivery period are liable to be imposed on the Supplier by the Purchaser in accordance with DPP&I-35, if the stores services supplied after the expiry of the delivery date without any valid reasons, subject to provision that the total LD thus imposed shall not exceed 10% of the total value excluding taxes duties, freight, KPT, insurance charges (if any) of the stores delivered late.	
30.	AMENDMENT IN CONTRACT	
	Amendment in the contract of required shall be processed by Purchaser upon mutual agreement of both parties i.e. Purchaser and Supplier and formally issued through amendment in the contract corrigendum.	
3.00	APPLICABLE LAW, DISPUTES AND ARBITRATION	
	Parties shall make their attempt that all disputes arising under this contract shall be resolved through mutual negotiation of both parties. In the event that either party shall perceive such mutual negotiation to be making insufficient progress towards settlement of dispute(s) at any time, then such party may by written notice to the other party refer the dispute(s) to final and hinding arbitration as provided below:	
	a. The dispute shall be referred for adjudication to two arbitrators one	

be nominated by each party who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior Court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.

- The venue of arbitration shall be the place from which the contract is issued or such other places as the Purchaser at his discretion may determine.
- The arbitration award shall be Supplier and final.
- d. In the course of arbitration the contract shall be continuously executed except that part which is under arbitration.
- AB proceedings under this clause shall be conducted in English language and in writing.

#### 32. FORCE MAJEURE

The Supplier shall not be held responsible for any delay occurring in delivery of the Goods. Supplies and Services due to event of Force Majeure, such as acts of God, war, terrorist activities, floods, earthquikes, trumamis and other such events like. Pandemies. Lock down, acts of Governments or any other authority competent in relation to any action in connection with this Contract (including delay, refusal, denial, revocation or any other decision regarding any Export Licenset permit), rious, civil commotion, acts of foreign government and its agencies and disturbance directly affecting the deliverses, and events or circumstances, including, but not limited to, any action and/or maction by or on the part of any other person or entity, on or over which the Supplier has no control, in such in event the Supplier shall inform the Purchaser within 15 (fifteen) days of the happening and within the same timeframe about the discentinuation of such circumstances; happening in writing.

The Party initiating the Force Majeure shall provide the other Party with reasonable proof of the occurrence of any of the afcrementioned aspects along with Force Majeure event and of its effects on the delivery of the Supplies or any of its obligations towards this Contract.

Once the Party initiating the Force Majeure has provided the reasonable proof of occurrence of Force Majeure event, it shall be verified by the other Party and

acknowledged to be realistic. In such case the Force Majeure shall be considered to have occurred.

If the delivery of Goods, Supplies and Services to the Parchaser has been delayed by Force Majeure conditions then additional period to the extent of such delay shall be allowed to the Supplier for completion of his obligations so affected without any increase in Contract Price.

If Force Majeure is considered present for a continuous period of more than 06 (six) months or exceeding a cumulative period of 12 (receive) months, then both Parties shall mutually decide future course of action.

#### 33. TERMINATION OF CONTRACT

If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever tother than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser shall accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

In the case of remainder of the undelivered stones goods services the Purchaser may elect either:

- To have any part thereof completed and take the delivery thereof at the contract price or.
- b. To cancel the remining quantity and pay to the Supplier for the articles or sub-components or raw numericals purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.
- c. No payment shall however be made for any materials not yet in the actual process of manufacture on the date notice of cancellation is received.
- d. Shall the Supplier fail to deliver goods services in time as per

quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier. If due to any reasons Purchaser fails to perform its obligations required and needed for the smooth conduct and management of the Contract. Supplier has a right to mitiate legal proceedings.

# 34. CONFIDENTIALITY

The Supplier and the Purchaser shall keep confidential all information of the other party, whether designated as confidential or not, obtained under or in connection with the Contract and shall not divulge the same to any third party without the written consent of the other party. The provisions of this clause shall not apply to any information in the public domain otherwise than by breach of the Contract; or information obtained from a third party who is free to divulge the same.

The Supplier and the Purchaser shall divulge confidential information only to those employees who are directly involved in the Contract or have use of equipment and or software used in connection with the Contract and shall ensure that such employees are aware of and comply with these obligations as to confidentiality.

The Supplier shall undertake that any information about the sale/ purchase of the stones under this contract shall not be communicated to any person, other than the manufacturer/ Supplier/company's lawyer(s), or to any press or agency not authorized by the Purchaser to receive it. Any breach on this account shall be punishable under the Official Secrets Act-1923 in addition to termination of the Contract at the risk and expense of the Supplier.

# 35. LONG TERM LOGISTIC SUPPORT

The Supplier shall guarantee to supply the necessary spares for next 10 years from the date of its final acceptance of the system by Purchaser. All the COTS (Commercial off the Shelf) terms supplied as part of the main equipment. OEM shall indicate their source of availability.

The Supplier shall be required to have a provision in the same contract for replacement of defective components: parts through exchange and shall provide Standard Replacements Cost for all PCBs. Modules, Sub-assemblies, LRUs, etc. used in the equipment system for next five years. In case of conclusion of RRC, this requirement shall become part of RRC.

In case of discontinuation of production of any component part as result of obsolescence or development of an upgraded version, the Supplier shall inform the Purchaser at-least one (01) year in advance. The Supplier shall ensure the provision of such components: parts as demanded by the Purchaser prior discontinuation of the production and shall also provide alternate for such components: parts in case the original is not available.

The Supplier shall provide alongwith the offer the name of manufactures of all the major sub-assemblies and associated accessories of the offered system. The Supplier shall provide standards specifications certificate referred to or used for the equipment and its accessories.

# 36. SECURE EXCHANGE OF CORRESPONDENCE

All correspondence pertaining to contract between Supplier and Purchaser shall be on secured media.

#### 37. ASSIGNMENT AND SUBCONTRACTING

Neither Party shall assign any of its rights or obligations (in whole or in part) under the contract without the prior written consent of the other Party, which shall not be unreasonably withheld.

The Supplier shall not subcontract any part of the Contract without the written consent of the Purchaser, which shall not be unreasonably withheld.

#### 38. OWNERSHIP OF CONTRACT

In the event of a change of ownership of Supplier, the Supplier shall ensure that the legal instrument or mode by which the change of ownership takes place shall have specified provisions to the effect that:

- Such change of ownership shall not in any way change, after or modify the Ferms and Conditions of this Contract, and.
- The Supplier under new ownership shall continue to be bound by the Terms and Conditions of this Contract.

# 39. INDEMNITY

In the framework of the implementation of this project, both Parties shall wave off any claim against each other regarding every claim for infamnity for the lossest caused to their respective personnel or respective personnel of sub-contractors agents and their properties. However, if these losses result from deliberate fault or unmistakable error or gross negligence of Supplier or his sub-contractors agents and/or the Purchaser, the Party involved shall bear alone the burden of the damage repairs.

# 40. CERTIFICATE OF CONFORMANCE (COC) BY OEM

Supplier shall provide OEM Conformance Certificate to PN. Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificate issued by the OEM. Companies Suppliers rendering false OEM Conformance Certificates shall be black listed. Moreover. OEM CoC (Certificate of Conformity) must have following information:

Description of Story along with Quantity.

- Part Pattern No of Stores.
- iii. Manufacturer Identification (Nume Address and Contract No).
- Date period of manafacturing.
- List of Serial Numbers. Batch Number or Lot Numbers as embossed engraved on the stores (as applicable).
- Details of Test Reports (FATs: OEM Lab Test Report) along with dates and tests conducted (as applicable).
- vii. Details of third party testing authority (if their services used).
  - viii. List of safety/regulatory standards (as applicable).
- ix. Conformance to Standard' Specifications quoted in the Contract.

## 41. CERTIFICATION REQUIREMENT

Supplier OEM shall confirm through OEM certificate at the time of supply/delivery of the equipment at consignce that equipment being supplied is proven equipment. OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM not the OEM's authorized dealer agent stockist shall not be acceptable.

Supplier shall provide valid Authorized Dealership Certificate in Pakistan to PN during IT submission.

# 42 PROJECT MANAGEMENT REVIEW (PMR) MEETINGS

The Supplier's key professionals, covering the various technical disciplines shall attend, actively participate and cooperate with the Purchaser's request for meetings without any additional cost, which shall include but not limited to the following meetings:

- Progress timeline payment bills meetings.
- b. Any other meetings held in relation to the project.

#### 43. MISCELLANEOUS INSTRUCTIONS

- Tender shall be floated on Open Tender basis using Single Stage Two Envelope Bidding procedure.
- b. The suppliers are to furnish their technical and budgetary quotes within stipulated timeframe given by procuring agency. Extension in submission of proposals by the firms shall only be given by the procuring agency i.a.w PPRA Rules 2004.
- Offered systems shall be brand new and directly imported from OEM with warranty as per OEM standard policy.
- d. All drones quadcopters shall follow the rules and regulations of the Government of Pakistan which are applicable on these items including NOC from Ministry of Defence as per Import Policy Order and payment of all applicable duties and toxes etc.
- e. Suppliers shall have relevant experience in supplying and giving after sales

sup	port on the relevant drones/ quadcopters.
	Suppliers shall have relevant experience in conducting training on similar nest quadropters for customers in Pakistan. Proof of training experience and long curriculum shall be shared.
g and	Company profile with relevant technical and managerial staff, workshop factory be shared for evaluation during technical scruting.
h.	The suppliers shall preferably be registered with DGDP.
j.	Proposing of stems from Israels: Indian brand is not acceptable.
	The suppliers shall demonstrate the offered equipment as part of tendering sedure after submission of its proposal but before commercial opening on No two obligation basis.
	Stores shall be accepted on DPL-15 at consignee's end.
on. con	Supplier shall provide OEM's conformance certificate that items supplied forms to relevant international standards.
n. quo	Supplies shall mention the price of all deliverables separately in financial te. The same see to be subsequently incorporated in the contract.
ope	Purchaser has the right to increase or decrease the quality and quantity of ented stores depending upon per unit cost of item at the time of commercial ning. Keeping in view, the availability of funds, purchaser decision shall not hallenge by bidders.
LA	NGUAGE, MEASUREMENTS AND WORKING METHODS
and.	drawings, data-files in soft media. Man-Machinery Interface (MIMI) of ware and hardware, all marking and identification systems, and all other imentation required to be produced or delivered to the Purchaser under the

# NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON EARNEST MONEY

## MPORTANT

Each column must be filled in with BLOCK CAPITAL LETTERS. incompletion shall render disqualification.

33	Name
à	Father's Name :
9	Address (Residential)
	Designation in Firm :
	CNIC: (Attach Copy of CNIC)
	(Affach Copy of CNIC)
	(Attach Copy of NTN)
	inn 5 Address
	Date of Establishment of Firm :
	Firm's Registration Certificate with FBR/Chamber of Commerce/Registrar of Compenier Attach Copy of relevant CERTIFICATE)
4	in case PARTNERSHIP (Attach particulars at serial 1.2,3,4,5 and 6 of each partner).
12	It in the above form and forward it under your own letter head with contact details)