

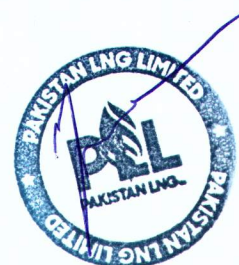
# **EVALUATION REPORT**

**(As Per Rule 35 of PP Rules, 2004)**

## **“SUPPLY OF LIQUEFIED NATURAL GAS (LNG)”**

1. Name of Procuring Agency: **Pakistan LNG Limited (PLL)**
2. Method of Procurement: **Single stage – two envelope procedure**
3. Title of Procurement: **Invitation to Bid for Supply of Liquefied Natural Gas (LNG)**
4. Tender Inquiry No. **No. PLL/IMP/LNGT03**
5. PPRA Ref. No. (TSE): **TS315263E**
6. Date & Time of Bid Closing: **September 11, 2017 02:00 PM (PST)**
7. Date & Time of Bid Opening: **September 11, 2017 02:30 PM (PST)**
8. No of Bids Received: **06**
9. Criteria for Bid Evaluation: **As per Bid Documents**
10. Date & Time of Financial/Commercial Bid Opening: **September 15, 2017 03:00 PM (PST)**
11. Details of Bids Evaluation:

| Name of Bidder           | Technical Qualification Status | Evaluated Cost<br>[Percentage of Brent in Contract Price]           |   |   |   | Rule/Regulation/S<br>BD**/Policy/Basis<br>for<br>Rejection/Acceptance as per Rule 35<br>of PP Rules, 2004. |
|--------------------------|--------------------------------|---|---|---|---|--|
|                          |                                | Delivery window<br>01 <sup>st</sup> – 02 <sup>nd</sup><br>Dec, 2017 | Delivery window<br>06 <sup>th</sup> – 07 <sup>th</sup><br>Dec, 2017 | Delivery window<br>11 <sup>th</sup> – 12 <sup>th</sup><br>Dec, 2017 | Delivery window<br>16 <sup>th</sup> – 17 <sup>th</sup><br>Dec, 2017 |  |
| ENGIE Global LNG         | Technically Qualified.         | 15.9950   | N/A*  | N/A   | N/A   |  |
| GUNVOR International     | Technically Qualified.         | 16.9603   | 14.6934   | 14.8675   | 17.3403   |  |
| VITOL Bahrain E.C.       | Technically Qualified.         | 15.9554   | 16.7554   | 15.9554   | 16.8666   |  |
| Gas Natural Fenosa       | Technically Qualified.         | N/A   | N/A   | 15.3395   | N/A   |  |
| Trafigura Pte Ltd        | Technically Qualified.         | 15.0000   | 15.7500   | 15.4700   | 14.4800   |  |
| BB Energy (Asia) Pte Ltd | Technically Qualified.         | N/A   | N/A   | N/A   | 13.9799   |  |

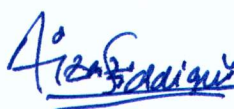


12. Lowest Evaluated Bidder(s):

| Delivery Window         | 01 <sup>st</sup> – 02 <sup>nd</sup> December, 2017 | 06 <sup>th</sup> – 07 <sup>th</sup> December, 2017 | 11 <sup>th</sup> – 12 <sup>th</sup> December, 2017 | 16 <sup>th</sup> – 17 <sup>th</sup> December, 2017 |
|-------------------------|--|--|--|--|
| Lowest Commercial Offer | 15.0000%   | 14.6934%   | 14.8675%   | 13.9799%   |
| Bidder Name             | Trafigura  | Gunvor   | Gunvor   | BB Energy  |

13. Any other additional / supporting information, the procuring agency may like to share.

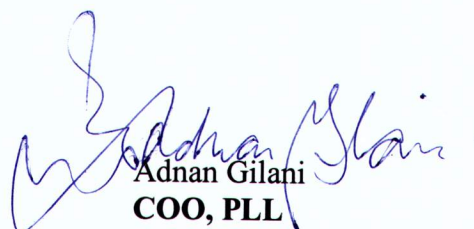
  
**Shehzad Shabbir**  
**Assistant Manager**  
**Procurement**

  
**Aizaz Siddiqui**  
**Management Associate**  
**Finance**

  
**Saleem Anwar**  
**Manager Technical**

  
**Faisal Khalil**  
**Manager Legal**

  
**Omair Shabbir**  
**Manager Marketing**

  
**Adnan Gilani**  
**COO, PLL**

Official Stamp:



\* N/A is defined as Not Applicable

\*\* Standard Bidding Documents (SBD).



**EVALUATION REPORT**  
(As Per Rule 35 of PP Rules, 2004)

**“SUPPLY OF LIQUEFIED NATURAL GAS (LNG)”**

PPRA's Ref/Tender No. **TS315263E (PLL/IMP/LNGT03)**

Advertised: **May 06, 2017**, Corrigendum # 1 dated June 07, 2017 and Corrigendum # 2 dated 10 July, 2017

Newspapers: **Khaleej Times, UAE; Daily Dawn, Islamabad; Daily Dunya, Islamabad**

Published on Websites: [www.ppra.org.pk](http://www.ppra.org.pk) and [www.paklng.com](http://www.paklng.com)

Bids Submission Date: **September 11, 2017 02:00 PM**

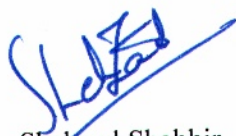
Bids Opening Date: **September 11, 2017 02:30 PM**

Total Bids Received: **06**

Summary of Technical Evaluation Result as per criteria mentioned in the Bid Documents:

| Sr. # | Name of Firm                             | Remarks                |
|-------|--|------------------------|
| 1.    | ENGIE Global LNG                         | Technically Qualified. |
| 2.    | Gunvor International B.V. Amsterdam      | Technically Qualified. |
| 3.    | VITOL Bahrain E.C.                       | Technically Qualified. |
| 4.    | Gas Natural Fenosa LNG Marketing Limited | Technically Qualified. |
| 5.    | Trafigura Pte Ltd                        | Technically Qualified. |
| 6.    | BB Energy (Asia) Pte Ltd                 | Technically Qualified. |
|       |  |                        |
|       |  |                        |
|       |  |                        |

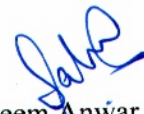
**Decision: Commercial / Financial Proposals of the Technically Qualified Bidders to be opened on September 15, 2017, 3:00 PM in Petroleum House.**



Shehzad Shabbir  
Assistant Manager  
Procurement



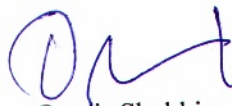
Aizaz Siddiqui  
Management Associate  
Finance



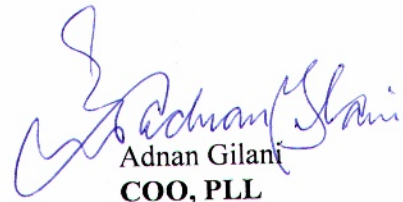
Saleem Anwar  
Manager Technical



Faisal Khalil  
Manager Legal



Omair Shabbir  
Manager Marketing



Adnan Gilani  
COO, PLL