

**FINAL EVALUATION REPORT**  
**As per Rule 35 of PPRA Rules, 2004**

- |                                       |   |
|---------------------------------------|---|
| 1. Name of procuring agency:          | Bureau of Emigration & Overseas Employment                                  |
| 2. Method of Procurement:             | Single stage two envelope   |
| 3. Title of Procurement:              | Monitoring and Fixing/Repairing of Building Security & Surveillance System" |
| 4. Tender No:                         | BE(Tower)BS 3(12)/2024  |
| 5. PPRA Reference/Receipt No:         | 184887  |
| 6. Date and timing of tender opening: | 22-04-2024 at 10:30 a.m.  |
| 7. Date and timing of tender closing: | 22-04-2024 at 12:30 p.m.  |
| 8. No. of Bids Received:              | 02  |

8. Total three (03) Companies, i.e. M/s Hotsol Enterprises, M/s Salman Business System, & M/s Tridents received the tender documents. Subsequently, the following two (02) Companies (M/s Hotsol Enterprises & M/s Salman Business System) submitted their bids within due time period. Representative of the one company/firm was present at the time of technical bid opening. Initially, the bids were evaluated as per the Mandatory Eligibility Criteria defined in Tender Document.

**Mandatory Eligibility Criteria**

- i. Company profile.
- ii. Bidder must have valid NTN/ATL & GST (Copies of valid NTN/ATL and Income/Sale Tax registration certificates).
- iii. Evidence of company's registration or incorporation (Copy required)
- iv. Firm/Company should be registered with the Pakistan Engineering council having code EE02 & EE04 which is meant for security safety surveillance system low voltage electrical works.
- v. Client list equipment Brochure/Data sheet and other relevant documents.
- vi. Bidder should have service/support mechanism (Provide list of technical staff related to similar nature of work). At least two Engineers who are registered with the Pakistan Engineer council should be the part of technical team provide Engineers card issued from PEC.
- vii. Bidder is responsible for deliver after sale support and accordingly their presence at Islamabad Rawalpindi (Evidence mention regarding office presence in Islamabad or Rawalpindi (i.e Telephone landline numbers office Address).
- viii. Proof of minimum 05 years of experience of similar nature in security safety and surveillance industry accordingly bidder must have experienced of completing at least 05 similar assignments of during last 03 years involving supply/installation /support of similar equipment to Government/semi Government /Autonomous bodies of good repute (Must provide copies of purchase work orders).
- ix. Affidavit (on stamp paper) that the company is neither blacklisted nor in litigation with any of its clients and if there is any litigation the bidder will be bound to disclose the same with nature thereof.
- x. Affidavit (on stamp paper) that the bidder/company will fully compliance with the technical specifications as mentioned in tender documents.



- 10/2/2
- xii. Financial soundness of the company (Minimum 10 Million credit amount) according provide last one year of bank statement or bank letter confirming the minimum 10 million credit amount or above.
  - xiii. Satisfactory performance certificates from clients (Government organization) must be attached (minimum 03) which confirms the similar nature of work done by the vendor and without certificates bid will be rejected straightaway.
  - xiv. Copy of bid bond (earnest money) has to be attached with the technical bid (**Hide the amount when attached with Technical bid**). **Original Bank Draft is to be attached with the financial bid.**
  - xv. The bidder must provide reliability warranty and after sale support certificates.

9. Both companies fulfilled the Mandatory Eligibility Criteria and qualified for financial bid evaluation. Summary of Detailed Mandatory Evaluation is as below:-

**EVALUATION OF MANDATORY ELIGIBILITY CRITERIA**

Sr. No	Requirements/ documents	Total Points	Points obtained by M/s Hotsol Enterprises	Points obtained by M/s Salman Business System
1.	Presence of firm in Rawalpindi/Islamabad. (05 Marks)	05	05	05
2.	Affidavit on judicial paper that company/firm has never been black-listed (05 Marks)	05	05	05
3.	Proof of minimum 05 Years of experience of similar nature in Security, Safety and Surveillance Industry, accordingly, bidder must have experience of completing at least 05 (five) similar assignments of during last 03 (three) years, involving supply / installation / support of similar equipment to Government/Semi Government/Autonomous Bodies of good repute. (Must Provide copies of Purchase / Work Orders). (Total Marks 15) 3 Marks for each PO	15	15	15
4.	Financial soundness of the company (Minimum 10 Million credit amount). Accordingly provided last one year of bank statement or bank letter confirming the minimum 10 Million credit amount or above. (Total Marks=10) 1 Mark for 01 Million	10	10	10
5.	Provision of 2 Years Audit report/income tax returns 2.5 Marks for each year (Max Marks=5)	05	05	<i>Document not provided</i>

*Amir*

provide last one above

	to date at the time of submission of the tender. Max Marks=20			
	Total No. of registered PEC Engineers attached with the participating firm (Max Marks=30) 10 Marks for each Engineer. PEC card and undertaking on company letter head is required from registered Engineer	30	20 (02 registered PEC Engineers were attached with the participating firm)	30
8.	Certificate/NOC to operate as Security and Surveillance firm and Accordingly firm/company should be registered with the Pakistan Engineering Council having code EE02 & EE04 which is meant for security, safety surveillance system low voltage electric works Copy to the attached (Total Marks=10)	10	10	10
<b>Total 100 Marks (obtaining 60% marks must for qualifying to the next phase of financial opening.</b>		<b>100</b>	<b>90</b>	<b>75</b>

10. As the bids have been evaluated under single stage and two envelope procedure, the Procurement Committee evaluated the technical bids of both bidders and unanimously recommended that both the bidders M/s Hotsol Enterprises and M/s Salman Business System qualified for the next phase of opening of financial bids. Thereafter, the duly sealed two envelopes of financial bids of M/s HOTSOL Enterprises and M/s Salman Business System were opened and evaluated. Following are the details of the Rates given by the aforesaid firms/companies:

Sr. #	Name of Firm	Number of Technical Staff	Charges per month including GST	Charges per year including GST
01.	M/s HOTSOL Enterprises	02 (two shifts of 8 hours) as mentioned in scope of work and one (01) experienced Electrical/Software/Computer/Telecom Engineer will be bound to visit Emigration Tower within a week for checking thoroughly the working of whole surveillance system and report to Deputy Director (Tower) after inspection of surveillance system in black and white	169,050	2,028,600
02.	M/s Salman Business System	02 (two shifts of 8 hours) as mentioned in scope of work and one (01) experienced Electrical/Software/Computer/Telecom Engineer will be bound to visit Emigration Tower within a week for checking thoroughly the working of whole surveillance system and report to Deputy Director (Tower) after inspection of surveillance system in black and white	184,000	2,208,000

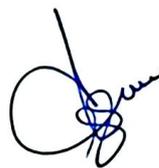
11. Further, summary of combined evaluation sheet of technical & financial proposals for "monitoring and fixing/repairing of building security & surveillance system" installed at emigration tower is as below:-

Name of Firm	Technical Proposal Score (Out of 100)	Weightage Technical Proposal (Score x 60/100)	Financial Bid Submitted by Firm (charges per month including GST%)	Weightage of Financial Proposal (lowest bid x 40/offered bid price)	Overall Score (3+5)	Remarks
M/s HOTSOL Enterprises	90	90x60/100=54	169,050	169,050X40/169,050=40	54+40=94	1 <sup>st</sup> lowest
M/s Salman Business System	75	75x60/100=45	184,000	169,050X40/184,000=36.75	45+36.75=81.75	2 <sup>nd</sup> lowest

12. As the bids have been evaluated under single stage and two envelope procedure, the Procurement Committee evaluated the technical proposal in the first phase and financial proposal in the second phase. Keeping in view technical and financial proposal, the Procurement Committee unanimously recommended M/s HOTSOL Enterprises (1<sup>st</sup> lowest evaluated bidder) as most advantageous.

  
**Assistant Director -II (Policy)**  
 Member / Secretary

  
**Director (Coord)**  
 Chairman Procurement Committee

  
**Deputy Director (Ops)**  
 Member

  
**Network System Engineer (IT)**  
 Member

  
**Assistant Director (Admn)**  
 Member