

EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency PAKISTAN NATIONAL SHIPPING CORPORATION
2. Method of Procurement: OPEN COMPETITIVE BIDDING
3. Title of Procurement TENDER FOR PNSC MANAGED VESSEL B.C HYDERABAD-
BALLAST WATER
4. Tender Inquiry No PRCD/18748/BWTE/2021/075
5. PPRA Ref. No. (TSE) TS450852E
6. Date & Time of Bid Closing 15/06/2021 03:00 PM
7. Date & Time of Bid Opening 15/06/2021 03:30 PM
8. No of Bids Received SIX
9. Criteria for Bid Evaluation LOWEST EVALUATED BIDDER
10. Details of Bid(s) Evaluation AS TABULATED BELOW

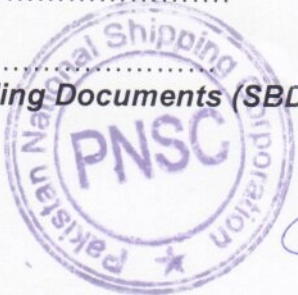
Details of Bid(s) Evaluation: Name of Bidder	Marks		Evaluated Cost	Rule/Regulation/SBD*/ Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
	Technical (if applicable)	Financial (if applicable)		
<i>M/s. Headway Technology</i>			US\$ 345,000/-	Lowest
<i>M/s. S&SYS Co. Ltd.</i>			US\$ 460,000/-	2 nd Lowest
<i>M/s. ErmaFirst</i>			US\$ 469,500/-	3 rd Lowest
<i>M/s. Hanla IMS</i>			US\$ 568,000/-	4 th Lowest
<i>M/s. SunRui</i>			US\$ 631,000/-	5 th Lowest
<i>M/s. Intergrated Engineering Services</i>			US\$ 832,090/-	6 th Lowest

Lowest Evaluated Bidder: M/S. Headway Technology

11. Any other additional / supporting information, the procuring agency may like to share. Scan copy of Comparative Statement is attached.

Signature :

Official Stamp:
*Standard Bidding Documents (SBD).



S. no	M/s. Headway Technology			Hanla IMS		M/s. SunRui		M/s. ErmaFirst		M/s. Integrated Engineering Services FZE		M/s. S&SYS Co., Ltd.	
	Item	Model	Amount USD	Model	Amount USD	Model	Amount USD	Qty	Amount USD	Model	Amount USD	Model	Amount USD
1	BALLAST WATER TREATMENT EQUIPMENT COST CAPACITY 1000 M3/H	1 set HMT-1000	200,000.00	EG1000	178,000.00	BalCLor 1000	200,000.00	EF BWTS FIT 1X1000	208,000.00	ERMA FIRST FIT 1000	346,670.00	SP 100	150,000.00
2	3D SCANING + DESIGN /DRAWINGS/PLANS PREPARATION		25,000.00		390,000.00		19,000.00		49,000.00		45,620.00		40,000.00
3	FREIGHT CHARGES TO CHINA		2,000.00	inc in item 1		inc		Sea freight	3,700.00		16,000.00		4,000.00
4	EQUIPMENT INSTALLATION SUPERVISION AND COMMISSIONING COST IN DD		63,000.00	inc in item 1			202,000.00		90,000.00	NQ	202,000.00		51,000.00
5	CLASS APPROVED DESIGN/PLANS/DRAWINGS COST		5,000.00	inc in item 1			10,000.00		21,800.00	NQ	21,800.00		15,000.00
6	PIPING, FITTING AND MATERIAL COST		50,000.00	inc in item 2		NQ	200,000.00		97,000.00	NQ	200,000.00		200,000.00
	Total USD		345,000.00		568,000.00		631,000.00		469,500.00		832,090.00		460,000.00

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Dr. On Behalf of
M/s. Headway Technology (P) Ltd.
27/06/21

22/06/21

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	M/s. Headway Technology	Hania IMS	M/s. SunRui	M/s. ErmaFirst	M/s. Integrated Engineering Services FZE	M/s. S&SYS Co., Ltd.
Country of Origin	China	Busan Korea	China	Greece	Greece	Korea
Contract Sign	Yes	Yes	No	No	No	No
Type Approval Certificate	Yes	Yes	AMS approval certificate of USCG	Yes	Yes	Yes
Payment Terms	Agreed	Agreed	The payment terms for equipment are as follows: 30% advance payment within 2 weeks of Purchase Order date 65% before 3-months prior to Ex-works delivery of goods. 5% after successful commissioning of the equipment but not later than 6 months from Ex-work delivery of goods.	20% On Order, 30% Upon Readiness, Before Dispatch 30% On Delivery Onboard 20% After Commissioning	20% on Order 70% upon readiness 10% on commissioning	a. 100% L/C 1 month before shipment of equipment or b. T/T by divide into 5 events which ratio to be discussed later on. 20% when Sign the contract 20% when Approval of drawing 20% when Shop test 35% when Delivery of equipment 5% when finish of Commissioning.
Delivery time	Delivery period will be around 1 month subject to: - Receipt of all technical & Commercial clarifications, to be understood as clear definition of technical scope and stipulation of all commercial clarifications prior to contract - Receipt of the down payment	3 Month after drawing approval	20 - 24 working weeks Ex-works (Alfa Laval Aalborg, Denmark) from receipt of Purchase Order and advance payment	Normal readiness of equipment for dispatch is 4-5 weeks from official PO.	In case of 4 weeks delivery expedite charges are applicable	7.5 months after Purchase Order. It could be changed according to the working field.
Warranty	The warranty period on each item of the Equipment is twelve (12) months after its taking over or eighteen (18) months after its shipment, whichever occurs first.	2 years after commissioning	The warranty period on each item of the Equipment is twelve (12) months after commissioning or eighteen (18) months after Ex-works delivery date, whichever occurs first. The warranty period for repairs or replacement parts is twelve (12) months from date of repairs or replacement but no longer than twenty-four (24) months from the shipment of the original item replaced.	Unless specifically agreed otherwise in the Contract, the goods are guaranteed for a period of eighteen (18) months from the date of their commissioning or twenty four (24) months from the shop test date, whichever shall be earlier. For warranty terms please refer to General Conditions of Sale.	Unless specifically agreed otherwise in the Contract, the goods are guaranteed for a period of eighteen (18) months from the date of their commissioning or twenty four (24) months from the shop test date, whichever shall be earlier. For warranty terms please refer to General Conditions of Sale.	PurimarTM System products: all equipment, parts and workman-ship are guaranteed for a period of 12 months after commissioning. Maker shall have no responsibility or liability for any other defect whatsoever in the vessel than the defects. (eg. Loss of time, loss of profit of earning or demurrage directly or indirectly.)
Validity	120 days	120 days	120 days	120 days	120 Days	45 days

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HYDERABAD

SUPPLIER'S TECHNICAL EVALUATION

S. no.	Item	M/s. Headway Technology	M/s. Hanla IMS	M/s. SunRui	M/s. ErmaFirst	M/s. Integrated Engineering Services FZE	M/s. S&SYS Co. Ltd.
1	IMO + USCG Approved	Yes	Yes	Yes	Yes	Yes	Yes
2	Maker	Headway	Hanla IMS	Sunrui	Erma First	ERMA First BWTS Fit	Samsung
3	Type / Model	HMT -1000	EG1000	BalCLor 1000	EF BWTS FIT 1X1000	Erma First Fit 1000	PurimarTM System : SP-100
4	Capacity	1000 m3/h	1000 m3/h	1000 m3/h	1040 m3/h	1040 m3/h	1000 m3/h
5	Technology	Filter, Electrolysis	Filter, Electrolysis	Filter, Electrolysis	Filter, Electrolysis	Filter, Electrolysis	Filter, Electrolysis
6	Biological Efficiency	Compliance with IMO D-2 Standard	Compliance with IMO D-2 Standard	Compliance with IMO D-2 Standard	Compliance with IMO D-2 Standard	Compliance with IMO D-2 Standard	Compliance with IMO D-2 Standard
7	Electric Source	AC 440V/ 60 HZ 3 PH & AC 220V/ 60 HZ& DC24 V	AC 440V 3Phase 60Hz, AC 220V 1Phase 60Hz	400-600 vAC / 50-60HZ / 3 Pahse	3 Ph-380/440V-50/60 Hz	3 Ph-380/440V-50/60 Hz	AC 220/440V 3phase, Emcy 440V 3phase

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