



# PAKISTAN WATER & POWER DEVELOPMENT AUTHORITY

PHONE: 021-34823591-3

FAX : 021-34823594

E-mail: [errk.wapda@gmail.com](mailto:errk.wapda@gmail.com)

Office of the  
Chief Resident Representative  
WAPDA, C-26, Block-5  
Gulshan-e- Iqbal Karachi

No. CRRK/CL-AG/2021-23/1462-66


Date: 08 / 07 / 2021

The Director (Public Relations),  
WAPDA, G-34, WAPDA House,  
Lahore.

**Subject: HIRING OF CLEARING & FORWARDING AGENTS / FIRMS FOR THE CLEARANCE OF IMPORTED WAPDA & EX-WAPDA ENTITIES CONSIGNMENTS / GOODS FROM SEAPORTS IN KARACHI & AIRPORTS IN KARACH, LAHORE & ISLAMABAD FOR TWO YEARS 2021-2023**

Ref: PPRA Rule-35

Subsequent upon approval from Competent Authority, kindly find attached duly filled and signed Evaluation Report along with Bid Evaluation Criteria (Annex-I) pertaining to the procurement of subject contract in view of above referred PPRA Rule-35 for uploading on PPRA website at the earliest, please.

  
Deputy Director (Clearance)  
O/o Chief Resident Representative  
WAPDA Karachi

C.C To:

1. General Manager Finance (Co-ord) WAPDA, Wapda House Lahore, for kind information.
2. General Manager (CCC) WAPDA, Wapda House Lahore, for kind information.
3. Dy. General Manager Finance (B&C), WAPDA, 229- WAPDA House, Lahore. for kind information.
4. Deputy Director (Vigilance), HESCO, Hyderabad.
5. Master File.

# EVALUATION REPORT (TECHNICAL)

(As Per Rule 35 of PP Rules, 2004)

- 1 Name of Procuring Agency: Water and Power Development Authority
- 2 Method of Procurement: Single Stage Two Envelope (QCBS)
- 3 Title of Procurement: Hiring of Clearing & Forwarding Agent  
For Years 2021-23
- 4 Tender Inquiry No: PRD(L)/WAPDA/390(2020-21)
- 5 PPRA Ref. No. (TSE): TS449693E
- 6 Date & Time of Bid Closing: 27-05-2021 (11:30 hrs)
- 7 Date & Time of Bid Opening: 27-05-2021 (12:00 hrs)
- 8 No. of Bids Received: 5
- 9 Criteria for Bid Evaluation: Attached (Annex-I)
- 10 Details of Bid(s) Evaluation: As mentioned below

| Name of Bidder   | Marks                        |                              | Evaluated Cost | Rule/Regulation/SBD/Policy/<br>Basis for Rejection /<br>Acceptance as per Rule 35 of<br>PP Rules, 2004 |
|--|------------------------------|------------------------------|----------------|--|
|  | Technical<br>(if applicable) | Financial<br>(if applicable) |                |  |
| Daco International<br>Transport (Pvt.)<br>Ltd.   | 98.5                         | -                            | -              | Accepted as per rules  |
| CNine<br>International   | 25                           | -                            | -              | Failed to meet evaluation<br>criteria  |
| Unique Shipper<br>Clearing &<br>Forwarding Co.   | 19.25                        | -                            | -              | Failed to meet evaluation<br>criteria  |
| New Allied<br>Agencies   | 71.25                        | -                            | -              | Accepted as per rules  |
| PKG International<br>Shipping &<br>Logistics Ltd. -<br>Prompt Service<br>Syndicate - PKG<br>International<br>(Pvt.) Ltd. | 90                           | -                            | -              | Accepted as per rules  |

Lowest Evaluated Bidder: -

11. Any other additional / supporting information, the procuring agency may like to share.

Signature: .....

Official Stamp:

**Deputy Director (Clearance)**  
**Chief Resident Representative**  
**WAPDA Karachi**

\*Standard Bidding Documents (SBD)

## 1.16 Criteria, sub-criteria, and point system for the evaluation of Technical Proposals

**BREAK-UP OF MARKS**

## Evaluation Criteria for Technical Proposal

| CATEGORY                           | MARKS |
|------------------------------------|-------|
| A) Experience & Performance        | 60    |
| B) Financial Health                | 20    |
| C) Firm Status                     | 10    |
| D) Membership of other Institution | 10    |

## EXPERIENCE &amp; PERFORMANCE

| DETAIL                 | MIN. REQUIREMENT  | MAX. MARKS |
|------------------------|---|------------|
| a) Experience of Firm  | 5 years' experience   | 15         |
| b) Performance of Firm | Avg. Import Value for last 3 years  | 15         |
| c) Economy             | Avg. Demurrage charges for last 3 years due to fault of bidder for last 3 years | 20         |
| d) Manpower Strength   | Detail of Technical staff   | 5          |
| e) Business Spread     | 2 for Karachi- remaining on proportionate basis                                 | 5          |
| <b>Maximum Marks</b>   |   | <b>60</b>  |

## SUB CRITERIA of A

|                               |  |                  |
|-------------------------------|--|------------------|
| <b>a) Experience of Firm</b>  |  | <b>Max Marks</b> |
| i)                            | Less than 5 Year experience  | 0                |
| ii)                           | 5 Year experience  | 5                |
| iii)                          | Additional weightage<br>Two marks for each additional year of experience Upto max of 10 Marks    | 10               |
| <b>Sub Total(a)</b>           |  | <b>15</b>        |
| <b>b) Performance of Firm</b> |  | <b>Max Marks</b> |
| i)                            | Upto 5 Billion   | 5                |
| ii)                           | Above 5 to 10 Billion  | 10               |
| iii)                          | Above 10 to 15 Billion   | 15               |
| <b>Sub Total(b)</b>           |  | <b>15</b>        |
| <b>a) Economy</b>             |  | <b>Max Marks</b> |
| i)                            | Nil Demurrage charges  | 20               |
| ii)                           | 1 mark will be deducted for each 1 lac rupees of demurrage charges on 3 years average basis.     |                  |
| <b>Sub Total (c)</b>          |  | <b>20</b>        |
| <b>c) Manpower Strength</b>   |  | <b>Max Marks</b> |
| i)                            | 4 no. of clearing staff; carry 1 mark<br>20 no. staff carries full marks                         | 5                |
| <b>Sub Total(c)</b>           |  | <b>5</b>         |
| <b>d) Business Spread</b>     |  | <b>Max Marks</b> |
| i)                            | 2 marks for Karachi office   | 2                |
| ii)                           | Additional weightage<br>1 mark for each branch office in any other cities<br>Upto max of 3 marks | 3                |
| <b>Sub Total(d)</b>           |  | <b>5</b>         |

**(B) EVALUATION OF FINANCIAL HEALTH**

| DETAIL                        | MIN. REQUIREMENT                  | MAX. MARKS |
|-------------------------------|-----------------------------------|------------|
| a) Financial Health           | Average Turnover for last 3 years | 17         |
| b) Income & Sales Tax Returns | Returns for last 3 years          | 3          |
| <b>Maximum Marks</b>          |                                   | <b>20</b>  |

**SUB CRITERIA OF B**

|                               |                                   |                   |
|-------------------------------|-----------------------------------|-------------------|
| a) Financial Health           |                                   | <b>Max. Marks</b> |
|                               | i) Upto 10 million                | 7                 |
|                               | ii) Additional 10 million         | 5                 |
|                               | iii) Additional 15 million        | 5                 |
| <b>Sub Total (a)</b>          |                                   | <b>17</b>         |
| b) Income & Sales Tax returns |                                   | <b>Max Marks</b>  |
|                               | i) Each year return carry 1 marks | 3                 |
| <b>Sub Total (b)</b>          |                                   | <b>3</b>          |

**(C) FIRM STATUS**

| DETAIL                         | MIN. REQUIREMENT     | MAX. MARKS |
|--------------------------------|----------------------|------------|
| a) Sole Proprietor/Partnership | Documentary Evidence | 7          |
| b) Limited Company             | Documentary Evidence | 10         |
| <b>Maximum Marks</b>           |                      | <b>10</b>  |

**SUB CRITERIA of C**

|                                |  |                  |
|--------------------------------|--|------------------|
| a) Sole Proprietor/Partnership |  | <b>Max Marks</b> |
|                                | 7 marks for sole proprietor/ partnership | 7                |
| <b>Sub Total(a)</b>            |  | <b>7</b>         |
| b) Limited Company             |  | <b>Max Marks</b> |
|                                | 10 marks for limited company             | 10               |
| <b>Sub Total(b)</b>            |  | <b>10</b>        |

**(D) MEMBERSHIP**

| DETAIL   | MIN. REQUIREMENT                     | MAX. MARKS       |
|--|--------------------------------------|------------------|
| a) Member of Custom Agents Association               | Membership Certificate               | 5                |
| b) Members of Karachi Chamber of Commerce & Industry | Membership Certificate               | 5                |
| <b>Maximum Marks</b>                                 |                                      | <b>10</b>        |
| <b>SUB CRITERIA of D</b>                             |                                      |                  |
| a) Member of Custom Agents Association               |                                      | <b>Max Marks</b> |
|  | Membership certificate carry 5 marks | 5                |
| <b>Sub Total(a)</b>                                  |                                      | <b>5</b>         |
| b) Members of Karachi Chamber of Commerce & Industry |                                      | <b>Max Marks</b> |
|  | Membership certificate carry 5 marks | 5                |
| <b>Sub Total(b)</b>                                  |                                      | <b>5</b>         |

- Note:
1. The firms involved in litigation with any organization and black listed by any Government Organization will not be considered eligible for appointment.
  2. The firm securing overall 70% marks will be declared technically eligible for appointment as WAPDA's clearing agent
  3. The Firm will be marked on 80:20 basis. 80% weightage will be given on technical and 20% to Financial.