

# **EVALUATION REPORT**

**(As Per Rule 35 of PP Rules, 2004)**

## **“SUPPLY OF LIQUEFIED NATURAL GAS (LNG)”**

1. Name of Procuring Agency: **Pakistan LNG Limited (PLL)**
2. Method of Procurement: **Single stage – two envelope procedure**
3. Title of Procurement: **Invitation to Bid for Supply of Liquefied Natural Gas (LNG)**
4. Tender Inquiry No. **No. PLL/IMP/LNGT04**
5. PPRA Ref. No. (TSE): **TS327797E**
6. Date & Time of Bid Closing: **October 18, 2017 11:00 AM (PST)**
7. Date & Time of Bid Opening: **October 18, 2017 11:30 AM (PST)**
8. No of Bids Received: **06**
9. Criteria for Bid Evaluation: **As per Bid Documents**
10. Date & Time of Financial/Commercial Bid Opening: **October 24, 2017 11:00 AM (PST)**
11. Details of Bids Evaluation:

Name of Bidder	Technical Qualification Status	Evaluated Cost [Percentage of Brent in Contract Price]				Rule/Regulation/S BD/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
		Delivery window 11 <sup>th</sup> – 12 <sup>th</sup> Jan, 2018	Delivery window 16 <sup>th</sup> – 17 <sup>th</sup> Jan, 2018	Delivery window 21 <sup>st</sup> – 22 <sup>nd</sup> Jan, 2018	Delivery window 26 <sup>th</sup> – 27 <sup>th</sup> Jan, 2018	
DufEnergy Trading S.A.	Technically Disqualified.	-	-	-	-	
GUNVOR International	Technically Qualified.	16.8931	16.4844	16.8931	16.8931	
VITOL Bahrain E.C.	Technically Qualified.	18.9777	18.9777	18.9777	18.9777	
Gas Natural Fenosa	Technically Qualified.	16.2500	N/A	N/A	16.1250	
Trafigura Pte Ltd	Technically Qualified.	17.4278	18.4368	N/A	17.2788	
BB Energy (Asia) Pte Ltd	Technically Qualified.	N/A	N/A	16.9488	N/A	



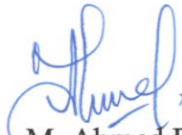
12. Lowest Evaluated Bidder(s):

<b>Delivery Window</b>	<b>11<sup>th</sup> – 12<sup>th</sup> January, 2018</b>	<b>16<sup>th</sup> – 17<sup>th</sup> January, 2018</b>	<b>21<sup>st</sup> – 22<sup>nd</sup> January, 2018</b>	<b>26<sup>th</sup> – 27<sup>th</sup> January, 2018</b>
<b>Lowest Commercial Offer</b>	16.2500%	16.4844%	16.8931%	16.1250%
<b>Bidder Name</b>	Gas Natural Fenosa	Gunvor Intl.	Gunvor Intl.	Gas Natural Fenosa

13. Any other additional / supporting information, the procuring agency may like to share.



**M. Yousaf Inam**  
**Assistant Manager**  
**Sales & Marketing**



**M. Ahmed Rasheed**  
**Management Associate**  
**Sales & Marketing**



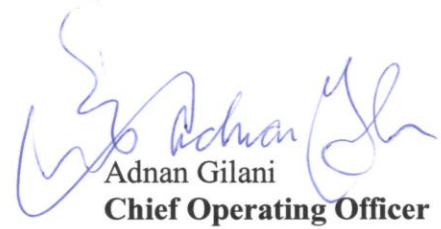
**Saleem Anwar**  
**Manager Technical**



**Faisal Khalil**  
**Manager Legal**



**Omair Shabbir**  
**Manager**  
**Sales & Marketing**



**Adnan Gilani**  
**Chief Operating Officer**

Official Stamp:



N/A is defined as Not Applicable  
Standard Bidding Documents (SBD).

**EVALUATION REPORT**  
(As Per Rule 35 of PP Rules, 2004)

**“SUPPLY OF LIQUEFIED NATURAL GAS (LNG)”**

PPRA’s Ref/Tender No. **TS327797E (PLL/IMP/LNGT04)**

Advertised: **18<sup>th</sup> September 2017**

Newspapers: **Khaleej Times, UAE; Daily Dawn, Islamabad; Daily Dunya, Islamabad**

Published on Websites: [www.ppra.org.pk](http://www.ppra.org.pk) and [www.paklng.com](http://www.paklng.com)

Bids Submission Date: **October 18, 2017 11:00 AM**

Bids Opening Date: **October 18, 2017 11:30 AM**

Total Bids Received: **06**

Summary of Technical Evaluation Result as per criteria mentioned in the Bid Documents:

Sr. #	Name of Firm	Remarks/Comments
1.	DufEnergy Trading S.A	Technically Disqualified (The bidder made changes in the copies of Confirmation Notice)
2.	Gunvor International B.V. Amsterdam	Technically Qualified.
3.	VITOL Bahrain E.C.	Technically Qualified.
4.	Gas Natural Fenosa LNG Marketing Limited	Technically Qualified.
5.	Trafigura Pte Ltd	Technically Qualified.
6.	BB Energy (Asia) Pte Ltd	Technically Qualified.

**Decision: Commercial / Financial Proposals of the Technically Qualified Bidders to be opened on October 24, 2017, 11:00 AM in Petroleum House.**



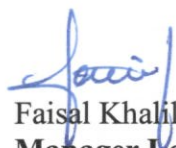
**Omair Shabbir**  
**Manager Marketing**



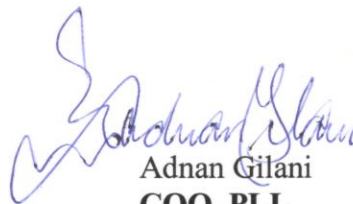
**Ahmed Rasheed**  
**Management Associate Sales & Marketing**



**Saleem Anwar**  
**Manager Technical**



**Faisal Khalil**  
**Manager Legal**



**Adnan Gilani**  
**COO, PLL**

