



Margalla Heavy Industries Limited (Margalla HIL)

C/o

Commercial Directorate, Heavy Industries Taxila,
Taxila Cantonment post code 47070, Pakistan

Tel: +9251-9315020

Email: margallahil@hit.gov.pk

Ref: 4922/05/Advertise/R&T Cell/M-HIL

Nov 2021

To:

Public Procurement Regulatory Authority (Cabinet Division),
Federal Bank for Co-operative Building 1st Floor
Sector G-5/2 near SBP, Islamabad.

Subject: **Request for Amendment in Tender Opening Date.**

1. Tender Inquiry No. TS-461491E 1528-52/CEO Ofc /IT-06 /Ind-123/ Margalla/EM/ APC dated 05 October 2021 published on PPRA website on 06 Oct 2021 may please be amended as under:-

a. **Amendment in Opening Date of Tender Inquiry:-**

FOR

TS-461491E 1528-52/CEO Ofc /IT-06 /Ind-123/ margalla/EM/ APC dated 05 October 2021 to be opened on **09 Nov 2021 at 1100 hrs**

READ

TS-461491E 1528-52/CEO Ofc /IT-06 /Ind-123/ margalla/EM/ APC dated 05 October 2021 to be opened on **12 Nov 2021 at 1100 hrs**

2. All other terms and conditions of our tender inquiry referred above will remain unchanged

Assistant Works Manager
For CEO
(Engr Sher Ayaz)

**Margalla Heavy Industries Limited (Margalla HIL)**

C/O

Commercial Directorate, Heavy Industries Taxila

Taxila Cantonment Post Code 47070, Pakistan

Corporate Universal Identification No 0158287

Tel: +92 51 9315020

E-mail: dircommmdte@hit.gov.pk

Ref: 1528-52/CEO Ofc/IT-06/Ind-123/Margalla/EM/APC

5 October 2021

To: M/s _____

Subject: **Tender Inquiry – FOB (Package Deal)**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Qty Req	Unit Price	Total Price
a.	Proc of Ballistic Steel Detail of store is as per Anx 'A' and specifications as per Appendix-I to Anx 'A'.	Sheet			

Instructions for Bidders

2. Rates will be quoted on FOB basis.

3. Over writing and cutting of any nature in the quotation will not be accepted.

4. Bids will be submitted in to Part-I and Part-II bids will be enclosed in separate sealed envelopes. For identification purpose, the words "TECHNICAL BID PART-I WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under:-

REGISTERED**BID****TENDER ENQUIRY NO: 1528-52/CEO Ofc/IT-06/Ind-123/Margalla/EM/APC dated 5 October 2021****TO BE OPENED ON: 9 Nov 2021 AT 1100 HRS****TO: ASSISTANT DIRECTOR (MARGALLA HIL) C/O COMMERCIAL DIRECTORATE
HEAVY INDUSTRIES TAXILA, TAXILA CANTONMENT**

FROM: M/s _____

5. Forward your bids not later than **1030 hours on 9 November 2021.**

6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Industries Taxila Gate No. 5 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Margalla HIL), Heavy Industries Taxila (HIT).
7. If, required endorsements are not made on the envelope, the bid is liable to be disqualified. The bids will be opened on **9 Nov 2021 at 1100** hours in the presence of the available representatives of the firms in Conference Room of Commercial Directorate, HIT. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. Chief Executive Officer Margalla HIL, Taxila does NOT pledge himself to accept the lowest of any tender and reserves the right of accepting the whole or any part of any tender.
9. Margalla HIL reserves its right to cancel the bidding process with reason but without any obligation to justify it.
10. A Pre-Bid meeting will be held 7x days prior to opening of the bids in the office of CEO/ Margalla HIL APCF, HIT, All the bidders who are interested to get their draft technical bids scrutinized/ clarify any aspects related to this IT are encouraged to attend the same i.e on 2 Nov 2021.
11. At the time of the delivery, the stores will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit Margalla HIL to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month (with max value not more than 10% of contracted store value or a part there-of) will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of the stores, decision of the CEO, Margalla Heavy Industries Limited will be considered as final and binding on the suppliers/firms.
15. In case, your firm fails to execute the order within stipulated time and does not materialise supply of the ordered stores, the supply order/contract will be cancelled at the firm's risk and expense. The expenditure incurred on re-purchase of the offered stores will be recovered from the defaulting supplier under existing procedures.
16. The Indenter / purchaser reserves the right to increase/decrease quantity of the items placed on the tender, without any reference to the firm.
17. The Successful bidder/firm shall sign the contract within 15 x working days of receipt of the contract. Failure to do so may constitute sufficient grounds for the cancellation of the award of contract and forfeiture of the bid security and on which event Margalla HIL may

award the contract to 2nd highest rated bidder or call for new bids.

18. All clauses/terms mentioned in this inquiry will be considered accepted by the firm even no reference to them is given in the offer.

19. **Payment Terms.** 70% FOB value of the store shall be paid on provision of shipping documents and remaining 30% FOB value of stores shall be paid to beneficiary on receipt of Consignee Receipt Certificate (CRC) from concerned project.

20. Letter of Credit shall be opened for the period of 12 x months which shall be renewed if required

21. **Offers must remain valid for 180 days** from the date of opening of the commercial bid.

22. The prices quoted must be firm and final and inclusive of all taxes, duties, packing, handling charges.

23. The Tender documents are available at PPRA's website which may be downloaded free of cost. However, any bidder who is desirous to get the hard copies, can do so by submitting Postal Orders amounting Rs. 1000.00 or a CDR of equal amount in favour of Chief Executive Officer, Margalla HIL on any working day during office hours from Commercial Directorate, HIT.

24. The firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.

25. **Advance Sample.** 02 x advance samples (size 500 x 500mm) of each type of sheet will be provided by the firm free of cost for ballistic qualification test purpose. The said testing will be done at HIT as per Standard i.e. EN1522 & EN1523. All the expense on account of testing will be borne by the bidder.

26. **Bulk Sample.** 01 x sample (size 500 x 500mm) of each type of sheet will be tested randomly out of bulk supply at HIT premises on receipt of store as per Standard i.e. EN1522 & EN1523.

27. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% Performance Bank Guarantee (PBG) in shape of bank guarantee (on judicial paper valued Rs.100.00 / CDR) within one month from the date of signing of the contract from any scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. The PBG will be released after completion of the warranty period of the supplied store.

28. The inspection will be carried out at APCF, HIT Taxila Cantt by the nominated team. The inspection authority will be Managing Director APCF, HIT, Taxila Cantt.

29. **All firms participating in the tender will deposit 5% bid security of total quoted value in the shape of CDR issued by any scheduled bank of Pakistan addressing to CEO, Margalla Heavy Industries Limited, Taxila. The bid security instrument shall be enclosed**

in the commercial offer envelope. A separate certificate that 5% Bid money is enclosed in the commercial offer, will be provided alongwith the technical offer. The bid security money of unsuccessful bidders will be returned within 14 days after issuance of the bids' evaluation report, whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.

30. Please indicate full details (specifications, manufacturers etc) of the stores offered in your bid. The supplier/OEM will be responsible to arrange the export license (if required) from the country of origin.

31. **Partial Delivery.** Partial delivery and partial payment is not allowed.

32. **Eligibility**

- a. The bidder should not have litigation in any contract with any government organisation within or outside Pakistan. An affidavit to the fact as per **Annexure 'B'** would be provided on a judicial stamp paper.
- b. The bidder should not be blacklisted by any of the government organisation within or outside Pakistan. In this regard, the bidder shall provide "No Blacklisting Cert" on judicial stamp paper as per **Annexure 'C'**.
- c. The bidder should not have defaulted in any contract with any government organisation within or outside Pakistan. The bidder will provide "No Defaulter Certificate" as per attached **Annexure 'D'**.
- d. Only registered suppliers/persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services. The supplier will submit a certificate to this effect along with the technical offer.
- e. 100% compliance against **technical specifications (attached as Appendix-1 to Annexure 'A')** is mandatory. The bidders are required to confirm the technical specifications on following lines:-

Ser	Specification Demanded	Confirmed or Not	Remarks
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- f. **Delivery Period (DP).** Delivery period will be 3 Month after opening of letter of credit.
- g. Multiple offers quoting bidder will be technically rejected.
- h. Country of Origin: **USA / Australia / Western Europe/ Turkey or Equivalent**
- i. **Warranty Period.** The warranty period will be three years from the date of issuance of CRV of the Supplied stores.
- j. Separate certificate in the technical offer that 5% bid money is enclosed in the commercial offer.
- k. Bidders are also required to provide item wise cost of material as mentioned in

Annexure "A" in their commercial quotation.

33. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.

34. The offers of those firms will be given less weightage which are still having pending supplies of the contracted stores beyond respective DPs against previous contracts, of HIT / Margalla HIL

35. **Evaluation Criteria**

a. **Qualification Criteria**. Participating firms should meet the following criteria with:-

- (1) 50% score in every individual category.
- (2) 70% aggregate score of all categories.
- (3) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	40
(b)	Past Experience / Previous Record	30
(c)	Past Performance	30
Total		100

(4) Further details of criteria for each of the above categories are as follows:-

(a) **Financial soundness**. Credit marks for financial soundness of the firm shall be on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained	Remarks
i.	Annual turnover of last 3 x Financial Years	20	Marks will be calculated as per the formula:- Formula Score = $\frac{(Y1+Y2+Y3)}{3} \times 20$ *(Y1,Y2,Y3 respective annual turnovers of last three years) X= Last purchased rate / estimated value of the quoted items available with HIT.	Third Party generated verifiable audit reports for last three financial years to be provided. Note: All calculation will be done in US\$.

ii.	Working Capital of last three years (Third party generated verifiable audit report to be provided)	10	Marks will be calculated as per the formula Score= $\frac{(Y1+Y2+Y3)}{3} \times X$ *(Y1,Y2 and Y3 being respective working capitals of last three years. X= Last purchased rate / estimated value of the quoted items available with HIT. Note: All calculation will be done in Pak Rs, other currency (if any will be converted into Pak Rs with applicable conversation rate.	
iii.	Litigation History where decision went against the firm	10	Full marks for firms with no litigation history. Two mark will be deducted for each litigation where decision went against the firm.	(Affidavit on judicial stamp paper as per Annexure 'B' to be provided).
Total		40		

- (b) **Past Experience.** Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Point	Explanation for Marks Obtained	Remarks
i.	Projects of similar nature and complexity i.e. Ballistic Steel and Armoured sheet completed in last 5 years. (Attested and verifiable copies of related contracts be attached).	20	Marks will be calculated as per the formula Score= $\frac{C}{2} \times X$ C= Total amount of contracts in hand. X=Last purchased rate estimated value available with HIT. Note: All calculation will be done in US\$, other currency (if any) will be converted into Rs. with applicable	Attested and verifiable copies of related contracts / Purchase orders be attached.

ii.	Status of enlistment with Government Organizations (Attested copies of Registration certificates to be enclosed).	10	Non registered firms be awarded 5 gratis Marks. Registered firms will be given full marks on provision of atleast one valid registration certificate.	
Total		30		

- (c) **Past Performance**. Credit Marks for past performance shall be awarded on the basis of following criteria (data will be attached duly verified from the concerned procurement agency as per format attached at **Annexur 'E'**):-

Ser	Description	Max Points	Maximum Points	Remarks
i.	Contracted store supplied beyond DP in last 5 years (data will be attached duly verified from the concerned procurement agency).	5	Marks of bidders will be calculated as per given formula:- X1 = Total value of last 5 years' contracts. X2 = Total value of last 5 years' contracts completed within DP first go. Formula: Score = $\frac{X2}{X1} \times 5$	
ii.	Quantum of rejections of items in the last 5 years contracts (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total value of last 5 years contracts. X2 = Total value of the passed items in first go in the last 5 years' contracts. Formula: Score = $\frac{X2}{X1} \times 5$	
iii.	Timely provision of docus/ bank guaranties / bid security money (data will be	5	X1 = Total no of contracts concluded in last 3 years'. X2 = Total number of timely	

	attached duly verified from the concerned procurement agency).		provided bank guarantees/ bid securities against the total no of contracts in last 3 years. Formula: Score= $\frac{X_2}{X_1} \times 5$	
iv.	No of contracts / items still pending beyond DP (data will be attached duly verified from the concerned procurement agency).	5	0.5 x marks would be deducted for each contract in hand, which is pending beyond DP over 2 month	
v.	Risk and Expense action.	5	1 x mark will be deducted per "Risk and Expense" action.	
vi.	Response to to procurement queries /problems of the procuring agencies	5	1 x mark will be deducted for each advice / warning letter issued to the firm by any procurement agency.	
Total		30		

36. Only affidavits and authorized third parties' (having no conflict of interest with either Margalla HIL or the bidder) generated / verified documents will be treated as credible evidences for scoring.

37. The contract will be awarded to the "**Most Advantageous Bidder**" using "Least Cost Method".

Note: Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col
Assistant Director (Margalla HIL)
(Muhammad Amir)

Annexure 'A'To 1528-52/CEO Ofc/IT-06/Ind-123Margalla/EM/APC dated 5 Oct 2021**DETAIL OF STORE**

Ser	Size	Thickness Tolerances	Protection Level	Hardness	A/U	Qty
1.	1500 x 3000 x 4.2mm	-0.0, + 0.35	BR- 4 lvl as per EN1522 & EN1523	480-560 BHN	Sheet	07
2.	2000 x 5800 x 6.5mm	-0.0, + 0.5	BR- 6 lvl as per EN1522 & EN1523	480-560 BHN	Sheet	20

Note: Others specs and testing criteria are mentioned in att Apdx-I to Anx 'A'.

SPECIFICATION OF BALLISTIC STEEL PLATES

1. Following composition / properties are required as per UK MOD Def Stan 95-24:-
 - a. Chemical Composition of Material
 - b. Mechanical Properties
 - c. Physical Properties
2. There must be no warpage in plate.
3. Supplied Ballistic Steel Plates Should not have any roll marks/ buckle waves pattern.
4. The ballistic Steel Should be free of rust, corrosion and erosion and pitting.
5. The Ballistic Steel supplied must be pre-coated with anti-oxide paint/coating.
6. The firm must provide the certificate (from internationally accredited lab) stating about Ballistic Protection qualification alongwith the batch number of steel which is to be supplied.
7. The firm must provide the technical data including the welding techniques from the manufacture. The sample will be tested with weld on sample plate. The sample with welding must qualify required level of protection as per Standard i.e.EN1522 & EN1523.

TEST STANDARD / CRITERIA OF BALLISTIC STEEL PLATES

1. 02 X adv samples (size 2' x 2') of each plate will be provided by the firm free of cost for ballistic qualification test purpose. The said testing will be done at HIT as per standard i.e. EN1522 & EN1523.
2. 01 x sample (size 2' x 2') of each plate will be tested randomly out of bulk supply at HIT premises on receipt of store as per standard i.e. EN1522 & EN1523.

Annexure 'B'

To 1528-52/CEO Ofc/IT-06 / Ind-123
Margalla/EM/APC dated 5 Oct 2021

AFFIDAVIT
NO LITIGATION CERTIFICATE

It is certified that M/s _____ have no litigation history where decision went against the firm anywhere within or outside Pakistan.

OR

It is certified that M/s _____ Have following litigation history:-

- a.
- b.
- c.

(Designation, Signature & Stamp)

(Signature & Stamp of Notary Public)

Annexure 'C'

To 1528-52/CEO Ofc/IT-06 / Ind-123/
Margalla/EM/APC dated 5 Oct 2021

NO BLACKLISTING CERTIFICATE

Margalla HIL Tender No 1528-52/CEO Ofc/IT-06/Ind-123 Margalla/Res Stock dated 5 Oct 21

We M/s _____ have never been blacklisted by any Government Agency within or outside Pakistan.

(Designation, Signature & Stamp)

(Attestation / Signatures of Notary Public)

Annexure 'D'

To 1528-52/CEO Ofc/IT-06 / Ind-123/
Margalla/EM/APC dated 5 Oct 2021

NO DEFAULTER CERTIFICATE

Margalla HIL Tender No. TCC/21/8600/IT-06/Ind-123/APCF/Proc dated 5 Oct 2021

We M/s _____ have never been defaulted by any
Government Agency within or outside Pakistan.

(Designation, Signature & Stamp)

(Attestation / Signatures of Notary Public)

Annexure 'E'

To 1528-52/CEO Ofc/IT-06/Ind-123/
Margalla/EM/APC dt 5 Oct 2021

DETAIL OF CONTRACTS OF SIMILAR NATURE & COMPLEXITY

S/No	Contract No	Value	Organization	DP	Store delivered (within DP/pending beyond DP)	Value of accepted items in first go	Provn of Bank Guarantee within timeline of contract (Yes/No)	Verification from proc agency is att

It is certified that above mentioned data is correct and verified from concerned procuring agency / origination. In case any information found wrong / hidden, firm may be disqualified and suitable punitive action may also be taken including confiscation of bid security money.

(Signature & Stamp of the Firm)