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**Sub: Tender for Exchange of B777 Landing Gear Shipset installed on-PIA B777 (AP-BGY and AP-BGZ) Fleet.**

We are pleased to invite your sealed tenders for the Tender mentioned above. The terms & conditions of the tender/ supplies are given below:-

**A) SUBMISSION OF TENDER**

1. Bidding documents containing detail terms and conditions, etc. are available electronically and can be downloaded from

2. PIACL Website <https://www.piac.com.pk/corporate/sales-procurement/tenders>

3. PPRA Website <https://www.ppra.org.pk/active-tenders>

4. EPADS-PPRA website <https://eprocure.gov.pk> through Supplier Login (**Federal (PPRA)**)

5. Bids must be submitted electronically through EPADS. **Submission through EPADS is mandatory**

**For EPADS issues, please contact at [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero)**

6. The bids must be prepared in accordance with the instruction in the bidding documents and must be submitted by **30-04-2025** before 10:30 AM (PST). Bids will be opened on the same day at 11:00 AM (PST).

7. Hard Copies of bids along with Original Bid Security instrument may also be submitted to the undersigned before above given deadline (in addition to EPADS submission).

8. **Bidders are required to submit a Pay Order of Rs.15, 000/-(Non-Refundable) as tender fees along with Technical Proposal (Local Bidders only).**

**B) EARNEST MONEY (Local Bidders)**

The Tender should be accompanied a Pay Order payable (valid for 180 days from the date of tender opening) equivalent to **200,000 PKR** value in the name of M/S PAKISTAN INTERNATIONAL AIRLINES as interest free Earnest Money (Refundable). Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

**C) SECURITY DEPOSIT (Local Bidders)**

The successful tenderer upon award of Contract / Purchase Order will be required to furnish security deposit (pay order) in the amount equivalent to 5% of total tender value stated in the Letter of Acceptance as interest free Security deposit and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

**D) PREPARATION OF TENDER      “Single Stage Two Envelope Basis”**

- The BID (Tender) submitted shall comprise of a single package containing two sealed envelopes, each envelope shall be marked and will contain “**FINANCIAL**” and “**TECHNICAL**” proposal.
- On the given tender opening date only “**Technical Proposal**” will be opened in the presence of tenderers available.
- The “**Financial Proposal**” shall be shown to the parties but will be retained with PIA without being opened.
- After Technical Evaluation of the received Technical Proposals, Financial Proposals will be opened publicly at the date, time & venue to be announced and will be communicated to the bidders in advance.
- PIA will open the “Financial Proposals” publicly of the parties whose Technical Proposals have been found acceptable.
- Financial Proposals of the technically not-acceptable bids shall be returned ***un-opened*** to the respective bidders.

**E) PREPARATION OF TENDER - TECHNICAL PROPOSAL:**

Please give all the available technical details of the items offered by you, supported with the technical literature, brochure, drawings and pictures, client list details, authorization certificates etc. BIDS / Tenders / Technical Proposal received shall be evaluated in accordance with the given technical specifications.

Bidders **MUST**:

- Be registered with Sales Tax Authorities. (Please attach copy of Registration Certificate). (Local bidder)
- Quote Rates, GST, and other taxes separately.
- Bid on Prescribed Performa issued by PIA.
- Affix the company seal on all tender documents.
- Tender Fee Pay Order in favor of M/s PIAC. (Local bidder)

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE, BEARING COMPANY’S STAMP**

## **F) PREPARATION OF TENDER - FINANCIAL PROPOSAL**

The tenders should be enclosed in double cover. The inner cover should be sealed having enclosed the following documents:

- a) Original Pay Order for Earnest Money. (Local bidder)
- b) Undertakings to be submitted on Company Letter Head by International Bidders and by domestic bidders on Rs.100/= non-judicial Stamp Paper duly signed and stamped by a Public Notary Oath Commissioner. (Local bidder)
- c) The outer cover should bear address of the General Manager Contract Management, PIA P&L Building, Karachi Airport and reference number of the tender with opening date of tender.
- d) All information about the services /material proposed to be supplied must be given as required in the schedule to tender.

## **G) PRICES**

- a) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- b) The Prices must be stated both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- c) Offers must be valid for 180 days.

### **Note for International Bidders**

International Suppliers/Vendors/Bidders are requested to register on EPADS if for assistance to get registered contact PIA Focal EPADS email [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero).

In the event that Foreign bidders are unable to register on an EPAD, manual bids (subject to company management approval) may be submitted; but, in compliance with PPRA instructions, all bidders, whether local and foreign, must subsequently register on EPADs.

### **For Electronics Bids Submission:(additional)**

Electronic Bids must be password protected and password of the bids is requested to be sent 30 minutes on or before the tender closing time that is 10:30 AM (Pakistan Standard time) on the email: [dgmppm@piac.aero](mailto:dgmppm@piac.aero) . Electronics Bids submission intimation should be sent on email: [contract.tech@piac.aero](mailto:contract.tech@piac.aero) .

**Pakistan International Airlines**  
**GM Contract Management Division**  
**1<sup>st</sup> Floor, Supply Chain Management Department Building, [PIACL],Head**  
**Office Karachi Airport-75200 Pakistan**  
**Tel: +92-21-99044216 / 5277**  
E - mail: [gm.cm@piac.aero](mailto:gm.cm@piac.aero) / [contract.tech@piac.aero](mailto:contract.tech@piac.aero)  
Website: <http://www.piac.com.pk/>

# BIDDING DOCUMENTS

## For

**EXCHANGE OF B777 LANDING GEAR SHIPSET INSTALLED ON PIA  
B777-240LR (AP-BGY & AP-BGZ) FLEET OF FOLLOWING PART NO'S**

A/C	No	Nomenclature	Part No
AP-BGY-240LR	1	R/H MLG Build up Assembly	161W1000-84
	2	R/H MLG Contentment Assembly	161W2100-10
	3	R/H Side strut Assembly	161W3200-6
	4	R/H drag strut Assembly	161W4200-10
	5	L/H MLG Build up Assembly	161W1000-83
	6	L/H MLG Contentment Assembly	161W2100-9
	7	L/H Side strut Assembly	161W3200-5
	8	L/H drag strut Assembly	161W4200-9
	9	NLG Build up Assembly	162W1000-21
	10	NLG Component Assembly	162W1100-14
	11	NLG Drag strut Assembly	162W2000-4
AP-BGZ-240LR	1	R/H MLG Build up Assembly	161W1000-44
	2	R/H MLG Contentment Assembly	161W2100-2
	3	R/H Side strut Assembly	161W3200-2
	4	R/H drag strut Assembly	161W4200-6
	5	L/H MLG Build up Assembly	161W1000-43
	6	L/H MLG Contentment Assembly	161W2100-1
	7	L/H Side strut Assembly	161W3200-1
	8	L/H drag strut Assembly	161W4200-5
	9	NLG Build up Assembly	162W1000-17
	10	NLG Component Assembly	162W1100-10
	11	NLG Drag strut Assembly	162W2000-4

Landing Gear ship sets due dates for overhaul is as under:

No	Aircraft	Overhaul due date
1	AP-BGY	13-06-2025
2	AP-BGZ	17-09-2025

## Section A - Instructions to Bidders

### 1. Scope of Bid

Pakistan International Airline (PIA) invites “sealed bids” from interested parties for the Exchange of B777 Landing Gear Shipset installed on-PIA B777 (AP-BGY and AP-BGZ) Fleet.

**PIA offered landing gears for exchange are due for second overhaul.**

**Further details will be provided upon request from:**

**Email:** [rotplng@piac.aero](mailto:rotplng@piac.aero), [dceplngeoh@piac.aero](mailto:dceplngeoh@piac.aero)

Data of landing gears uploaded in the following link.

[https://drive.google.com/drive/folders/1cGqxW0HUIUyHyIZSK6Deig61-vPZXQJG?usp=drive\\_link](https://drive.google.com/drive/folders/1cGqxW0HUIUyHyIZSK6Deig61-vPZXQJG?usp=drive_link)

## Section B – Evaluation of Bids

In order to ensure that the bidding process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL in efficient and economical manner.

**Note: Proposals must contain the criteria table duly filled with offer mentioned against each field.**

**Otherwise proposals will not be entertained.**

### Evaluation Criteria

Following Criterion will be used for Evaluation:

#### 1. Technical Evaluation Criteria

**Note 1:** *Following are the mandatory requirements for offered Landing gear to PIA*

S/N	Mandatory Requirements	YES / NO	Bidder's Response
1	Offered exchange Shipsets must be certified by EASA Form1/FAA Form 8130-3/TCCA Form One / PCAA Form 1/ CAA (UK) Form 1	YES / NO	
2	Confirmation of Non-accidental certificate with BTB traceability of Exchange Landing Gear Shipsets.	YES / NO	
3	Use of PMA parts, Non - OEM repairs, and DER repairs are not allowed for Offered exchange landing gear shipset.	YES / NO	
4	All Ads and mandatory SBs must be accomplished.	YES / NO	

**Note 2:** Below tables should be filled for each exchange offered shipset.

**Following Criteria will be used for Technical Evaluation for AP-BGY & AP-BGZ:**

S/NO	Criteria	Units	Weightage	Bidder's Offer for AP-BGY	Bidder's Offer for AP-BGZ
1.	<b>Exchange Landing Gear Life:</b> Minimum of 3,000 cycles remaining. (TBO)	Cycles	12		
	Minimum 36 months remaining. (TBO)	Months	12		
2.	<b>Warranty</b>				
	a) On-wing Life (Flight Cycles)	Flight Cycles	02		
	b) On-wing Life (Days)	Days	02		
3.	In case of failure of Landing gear within Warranty / Guarantee period, repair or replacement solution to be provided.	Agreed / Not agreed	06		
4.	Management of transportation to and from KHI of exchange and core unit.	Agreed / Not agreed	03		
5.	Core return time	Days	03		
	<b>Total</b>		<b>40</b>		

USD = US Dollars

**NOTE:** It is mandatory to achieve 70% marks to qualify technically

## 2. Financial Evaluation Criteria

Following Criteria will be used for Financial Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	NTE for Exchange of Landing Gear (Including Repair of Core landing Gear Shipset and exchange fee included)	USD	45	
2	Sharing of Transportation charges to and from PIA station	%	05	
3	<u>Payment Terms:</u>			
	1) Before Release of Exchange LDG	%	05	
	2) After Receipt of core LDG	%	05	
	<b>Total</b>		<b>60</b>	

**Note:** All Rates will remain applicable till the completion of exchange of all landing gear shipset, project.

Marks will be calculated as per following formula:

Obtained Marks (B) = (Best Offer / Bidder's Offer) x weightage

## 3. Methodology for Assessing Best Evaluated Bid

Following methodology will be used for assessing the Best Evaluated Bid:

$$X = A + B$$

Where,

X = Net Outcome

A = Marks obtained in Technical Evaluation

B = Marks obtained in Financial Evaluation

The offer with highest Net Outcome will be considered as the Best Evaluated Bid.