



Skyrooms (Private) Limited
Purchase Department

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REF: APH-PUR -Laundry /03/2024
Tender Cost Rs. 10,000/- (Non-Refundable)

INVITATION TO TENDERS AND INSTRUCTIONS TO BIDDERS

M/S _____

Subject: ANNUAL REQUIREMENT FOR THE SUPPLY OF "LAUNDRY SERVICES" FOR THE YEAR 2024-2025 AT SKYROOMS (PRIVATE) LIMITED, AIRPORT HOTEL KARACHI.

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. The terms & conditions of the tender/supplies are given below: -

A. SUBMISSION OF TENDER

1. You are required to send your sealed tenders **On the Single Stage Two Envelope Basis** addressed to Manager Purchase, Sky rooms (Private) Limited, Airport Hotel Karachi by **04-03-2024 Monday**. The tenders may be dropped in the tender box marked as "**Tender Box**" placed in the room of Purchase Manager, Sky rooms (Private) Limited, Airport Hotel Building latest by **11:00 am** on **04-03-2024 Monday**. Tenders received after the stipulated date & time shall not be considered. The Airport Hotel will not be responsible for postal delays. Tenders will be opened at **11:45 am** the same day in the presence of all bidders.

B. EARNEST MONEY/BID SECURITY

1. All bidders are required to submit **Pay order of Rs 200,000/- earnest money pay order (refundable) interest free**, addressed to **M/S Airport Hotel** along with their financial proposal shall be valid for 120 days.

2. A security **bid of 5%** of total value is to be submitted by successful bidder on contract awarding. The pay order would be valid from day of awarding till 2 months after expiry of tender contract, a total of 14 months.

C. PREPARATION OF TENDER

The tender will be opened on a **“Single Stage Two Sealed Envelopes”** basis. All bidders must submit **two sealed envelopes** “Technical Proposal and Financial Proposal” enclosed within one large envelope addressed to Manager Purchase, Sky rooms Hotel, on or before the specified tender opening date/time.

1. Technical Proposal will be opened on the same date, whereas Financial Proposal will remain sealed till the evaluation of technical documents/ sample is concluded in accordance with the specification/criteria as mentioned in the Tender document by Sky rooms (Private) Limited, Airport Hotel Management. The financial bid opening date would be later communicated to bidders.
2. Financial Proposals of only successful bidders will be opened who have qualified technical/sample evaluation. The unsuccessful bidders’ finances would be handed over without opening.
3. Technical proposal will be evaluated by the evaluation committee of APH. The results of the Evaluation will be communicated to all bidders accordingly.

The financial Proposal has the following compulsory documents.

- a) The Annexure “A” was duly filled in, signed, and sealed.
- b) Item category that the supplier is unable/not able to supply or does not have the provision to supply for, should be marked as N/A. The remaining table should be filled as per supplier stock capacity.
- c) 5% earnest money.
- d) Undertaking on 100-rupee stamp paper.
- e) Bidder may submit prices as per segregated Annexure.

Technical Proposal having following documents etc.

- Copy of SRB & NTN certificate.
- Company registration certificate copy
- Company profile
- FBR registration certificate copy
- Client list
- No litigation certificates

The outer cover of envelopes should bear the address of the Manager Purchase, Sky rooms (Private) Limited, Airport Hotel, Tender reference number, opening date, and company name with a stamp.

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if the complete information required is not given therein.

Particular attention must be paid to delivery time.

Authorized Signatures of individuals signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under the Partnership Act.
- d) The Tenderers must indicate whether it is a firm/company/organization etc. registered with Skyrooms (Private) Limited, Airport Hotel, or not. If registered then specify Skyrooms (Private) Limited, Airport Hotel Registration number.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all taxes. If exclusive should be clearly mentioned.
- b) The Prices mentioned in the tender will be treated as firm till the completion of the Purchase Order / Contract.
- c) The Prices must be stated for each item separately both **in words and figures**. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) **Quotation must be computerized typed on, Airport Hotel prescribed form otherwise Bids will not be entertained.**
- f) Service provider may quote prices as per the segregated Annexure and would be evaluated as per the same.

APH Green initiative.



As part of the APH Green initiative, to improve sustainability and promote an eco-friendly environment, awarded suppliers are to invest a small percentage into horticulture activities to help boost Hotel serenity.

The supplier may either fund the project or they may beautify Hotel gardens using their own resources.

The green initiative project is a way to build stronger relations between suppliers and the Hotel promoting recreational bonding and ultimately lessening green-house impacts through proper landscape planting.

ACCEPTANCE OF TENDER

Sky rooms (Private) Limited, Airport Hotel does not pledge themselves to accept the lowest tender and reserves the right to accept or reject any or all tenders/quotations or extend the date of opening with assigned reason.

Yours truly,

For: Sky rooms (Private) Limited

Manager Purchase SRL

Encl:

- 1. Tender Annexure-A**
- 2. Terms & Conditions**
- 3. Mandatory Requirement**
- 4. Undertaking**
- 5. Draft Agreement**

Notes: 1- Prescribed Tenders form for the subject item may be directly downloaded from Airport Hotel / PPRA website

Annexure-A
Supply of “Laundry items”

| S.NO | PARTICULAR | UNIT | QUANTITY YEARLY | PRICES EXCLUSIVE OF TAXES | VALUE |
|------------------------|---------------------|------|-----------------|---------------------------|-------|
| 1. | TABLE CLOTH | NOS | 10000 | | |
| 2. | BATH MATS | NOS | 5000 | | |
| 3. | BATH TOWELS | NOS | 15000 | | |
| 4. | BED COVER | NOS | 1500 | | |
| 5. | BED SHEETS | NOS | 15000 | | |
| 6. | BLANKET | NOS | 3000 | | |
| 7. | CURTAINS | NOS | 1500 | | |
| 8. | PILLOW COVERS | NOS | 15000 | | |
| 9. | SWIMMING POOL TOWEL | NOS | 6000 | | |
| 10. | CARPETS | NOS | 700 | | |
| UNIFORM'S STAFF | | | | | |
| 1. | APRONS | NOS | 200 | | |
| 2. | MAINTENANCE OVERALL | NOS | 400 | | |
| 3. | PANT WOOLEN | NOS | 800 | | |
| 4. | TETRON SHIRT | NOS | 1000 | | |
| CREW UNIFORM | | | | | |
| 1. | PANT | NOS | 2000 | | |
| 2. | SHIRT | NOS | 2000 | | |
| 3. | COAT | NOS | 2000 | | |

Note: The above quantities are subject to change as per demand

- The service provider will collect the above item from APH at 8 am & delivered the goods at 8 am the next day.
- In case of any damage due to the high use of chemicals or for any other reason vendor will be liable to pay the compensation.
- The Service Provider will provide uniforms to deputed staff.
- A washing factory is mandatory.
- NTN & SRB is Mandatory.
- Airport hotel reserve the right to visit the premises during office hours.
- Above mentioned item should be properly pressed.

Transportation / Delivery:

- Above items collected from the housekeeping department after washing goods shall be delivered to Airport Hotel. cleaned and covered vehicles so that items are not exposed to sunlight and other pollution.

Packing:

- Above items should be packed in plastic bags.

Who can supply:

- Laundry Service provider

We/ I hereby confirmed having read and understood the terms and conditions of the tender and we / I

expressly confirm and agree that our tender for the supply of the above-mentioned items is in terms of and subject to the terms and conditions of the tenders.

TENDERER'S SIGNATURE _____ DESIGNATION _____

ADDRESS _____

Tel No. _____ Fax No. _____ Email _____

GST No. _____ NTN NO. _____

SEAL _____

Tender Terms & Conditions

- Annexure "A" is an integral part of the tender and should be duly filled, signed, and stamped by the bidder.
- All bidders are required to quote rates in the prescribed Annexure "A" format.
- All participants are required to quote rates inclusive of all Government taxes and SRB, in the case where taxes are not quoted, the bidder should mention "rates exclusive of taxes".
- All bidders must quote a single rate and advice on the best possible delivery period.
- Quoted rates must be firm and fixed in all aspects
- Quotation must be valid for 120 days from the date of the technical proposal opening.
- Quantity may increase or decrease by 10% to 15% is not the upper limit.
- Bid will be awarded on the lowest rate basis.
- Item qualification is subject to evaluation by providing a sample to determine the required quality by SRL and items found below SRL standards shall be rejected.
- Sky rooms reserves the right to ask the vendor for further product samples for the best possible evaluation.
- Bidder must fulfill documentary requirements as per Sky rooms (Private) Limited, Airport Hotel procedure.
- Supply to be directly delivered to Airport Hotel, Karachi, and must comply with the laws of Pakistan.
- Payment will be carried out within 30 days of submission of bills.
- Sky rooms (Private) Limited, Airport Hotel, security pass for vehicle and employees is the responsibility of the vendor.
- Supplier staff delivering goods must wear a clean proper uniform (including shoes) and company logo/identity otherwise fine of 02% per supply will be imposed.
- Manufacturer/ authorized dealer of manufacturer/distributor/ supermarket/ general order suppliers registered under GST/NTN.
- Delivery must be made at Sky rooms (Private) Limited, Airport Hotel.
- 5% earnest money pay order must be submitted along with the financial bid.

- Delivery should be made between 10:00 AM to 4:00 PM.
- All sorts of stamp duty will be borne by the manufacturer / authorized dealer of manufacturer/ distributor / general order supplier/Service Provider.
- Hotel Management has the right to impose a penalty/fine if goods/services are found not up to the mark or as per the sample submitted.
- If the firm withdraws its offer or backs out from providing items won by the firm until the contract is finalized, the Competent Authority may place such firm under Embargo for a period of six months, which may extend up to one year / forfeit the bid security.
- “Force Majeure” means any event, act / or other circumstances not being an event, act, or circumstances, under the control of the Purchaser or of the Seller. The Seller will notify the Purchaser in writing of any such event within 15 days by Fax/Telex/Telegram of its commencement.
- The Purchaser has the right to conduct investigations to satisfy itself about the genuineness of the “Force Majeure”.
- Any operation disturbance occurred an Rs10,000 fine will be imposed.
- Qty should be delivered in on-go partial delivery not acceptable
- Airport hotel reserved the right to inspect premises during office hours without any intimation
- If the supplier fails to deliver any or all of the goods by the date(s) of delivery or perform the related services within the period specified in the contract, the purchaser may take the following action:
 1. Cancel the contract
 2. To purchase from elsewhere.
 3. The purchaser’s decision under this clause shall NOT be subjected to arbitration.

Hotel management reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award as per rule 33 of PPRA rules 2004 without thereby incurring any liability to the affected Bidder. Moreover, the past performance of the firms may also be considered.

NOTE

If any stage documents provided by participants are found tempered/bogus Earnest Money deposited will be forfeited.

Manufacturers / Authorized Distributor / Suppliers registered with sales tax authorities are allowed to participate with all related documents at the time of technical opening.

All Bidders Should fulfill every column and attach the relevant documents along with the proposals

The bidder not fulfilling and/or all of the above shall be declared non-responsive / disqualified. In addition to this, all terms and conditions should be complied with by the Bidder. Participants allow quoting one price one brand only, for all items, and also to quote the required mode of packing.

TECHNICAL EVALUATION CRITERIA

| S.NO | DESCRIPTION | MARKS | Marks Obtained |
|------|---|-----------|----------------|
| 01 | No litigation certificate | 10 | |
| 02 | Blacklisting – to be verified on PPRAwebsite. | 10 | |
| | Total Marks | 20 | |

Enlistment and Registration

| S.NO | DESCRIPTION | MARKS | MARKS OBTAIN |
|------|-----------------------|-----------|--------------|
| 01 | NTN Registration | 05 | |
| 02 | GST Registration | 05 | |
| 03 | Registration with SRB | 05 | |
| | Total Marks | 15 | |

Related Work Filed Experience

| S.NO | DESCRIPTION | MARKS | MARKS OBTAIN |
|------|--------------------|-----------|--------------|
| 01 | 1-5 years | 05 | |
| 02 | 5-10 years | 10 | |
| | Total Marks | 15 | |

Sample

| S.NO | DESCRIPTION | MARKS | MARKS OBTAIN |
|------|--------------------|-----------|--------------|
| 01 | Sample Evaluation | 30 | |
| | Total Marks | 30 | |

Financial Statement

| S.NO | DESCRIPTION | MARKS | MARKS OBTAIN |
|------|--|-----------|--------------|
| 01 | Bank Statement for the last one year Transaction | 10 | |
| | Total Marks | 10 | |

Office

| S.NO | DESCRIPTION | MARKS | MARKS OBTAIN |
|------|---------------------|-----------|--------------|
| 01 | Office (in Karachi) | 10 | |
| | Total Marks | 10 | |

| | | |
|-------------------------|------------|--|
| TOTAL MARKS | 100 | |
| QUALIFYING MARKS | 70 | |

[RUPEE ONE HUNDRED NON-JUDICIAL STAMP
PAPER]

[Enclose with technical proposal]

General Manager

Airport Hotel Karachi

V5V3+RJ2, Star Gate Rd, Faisal Cantonment, Karachi, Karachi City,

Subject: UNDERTAKING TO EXECUTE CONTRACT

Dear Sir,

1. We / I, the undersigned bidders do hereby confirm, agree, and undertake to do the following in the event our / my tender, for _____ is approved and accepted: -
2. That we / I will enter into and execute the formal contract, a copy of which has been supplied to us/me, receipt whereof is hereby acknowledged and which has been studied and understood by me/us without any change, amendment, revision or addition thereto, within a period of seven days when required by APH to do so.
3. That all expenses in connection with the preparation and execution of the contract including stamp duty will be borne by us/me.
4. That we / I shall deposit with APH the amount of Security as specified in the contract which shall continue to be held by APH until three months after the expiry of the contract period.
5. That in event of our / my failure to execute the formal contract within the period of Seven days specified by APH the Earnest Money/Security Deposit held by PIA shall stand forfeited and we / I shall not question the same.

| | |
|--------------------|--|
| Bidder's Signature | |
| Name in Full | |
| Designation | |
| Cell No: | |
| Email: | |
| Address: | |
| Phone No | |
| Fax No | |
| N.I.C. # | |
| Seal | |
| Dated | |

INTEGRITY PACT / DISCLOSURE CLAUSE (On Letter Head of Firm)

Declaration of Fees, Commissions and Brokerage Etc. Payable By the Suppliers, Vendors, Distributors, Manufacturers, Contractors & Service Providers of Goods, Services & Works

_____ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees, etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangement with all persons in respect of or related to the transaction with the Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts, or taking any action likely to defeat the purpose of this declaration, representation, and warranty. It agrees that any contract, right, interest, privilege, or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to the Government of Pakistan under any law, contract, or other instruments, be voidable at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by the Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify the Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to the Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.