

Tender No: 25010616

Date:- 14-04-2025

Tender fee Rs.10,000/(For local bidders only

## INVITATION TO BID

1-Pakistan International Airline Corporation Limited (PIACL) situated Head office Karachi Airport
Pakistan]invites seal bids from the well reputed Manufacturers OR their Authorized Dealers/
Distributors for the supply of Ambulifter required to its Ground Services Equipment Department at
Karachi Airport Pakistan.

**Item Description: Ambulifter Qty 03ea** 

Bidding documents are simultaneously available in following links/websites.

1. PIACL Website <a href="https://www.piac.com.pk/corporate/sales-procurement/tenders">https://www.piac.com.pk/corporate/sales-procurement/tenders</a>

2. PPRA Website <a href="https://www.ppra.org.pk/active-tenders">https://www.ppra.org.pk/active-tenders</a>

3. **EPADS-PPRA website** <a href="https://www.eprocure.gov.pk">https://www.eprocure.gov.pk</a> \*(for Suppliers Login purpose a compulsory requirement)

- 4. Bids should be submitted electronically through Pakistan PPRA EPADS website.
  Special Note: By hand bidding docs submission OR courier dispatch of bidding docs will not be entertained until & unless bidding docs not uploaded in EPADS site of PPRA.
- 5. Bids must be prepared in accordance with the instruction in the bidding documents and must submit by 19-05-2025 (Monday) at 10:30am both in PPRA EPADS by electronically and by manual submission in the Tender Room at SCM Deptt Building near PIA HO Karachi Airport Pakistan.
- 6. Bids will be opened on the same day/date/venue at 11:00am.
- 7. Note for Pak based Local bidders: Hard copy of biding docs along Original Bid Security instrument /tender fee /EM must be submit with technical bids in envelope.
- 8. In case of any issue or help required regarding EPADS online submission of bids please contact with Mr. Rizwan Mehmood, Director MIS Room No.109, 1st Floor, FBC Building Sector G-5/2, Islamabad or Helpline Contact No. 0092-51-9205728- 26 (Helpline 0092 51 111-137-237) email address: <a href="mailto:info@ppra.org.pk">info@ppra.org.pk</a> & <a href="mailto:rizwan@ppra.org.pk">rizwan@ppra.org.pk</a> in case of any problem facing while registration with PPRA EPADS website. In case of failure in communication with PPRA Team then please contact with PIACL focal person Mr. Nadeem Majeed on cellular number: 0092 345 7493872 email address: <a href="mailto:nadeem.majeed@piac.aero">nadeem.majeed@piac.aero</a> for additional assistance if require
- Special note: Hence there has been given a considerable time to the participating bidder(s) to registered/submit both their Technical & financial bids in Pakistan Public Procurement Authority EPADS web link/site. if any bidder fail to submit in EPADS then at the time of tender opening date no any request/reasons will be entertained and bids will be stand rejected.

## For Pakistan International Airlines

General Manager Procurement Supply Chain Management Deptt SCM Building Near PIAHead Office Karachi Airport-75200 Pakistan

Tel:0092-21-99043048/0092\_2199044483

Email: khijzpk@piac.aero

Website:http://web.piac.com.pk/



## Instructions to Bidders for the Tender Ref #-250110616

<b>Important</b>	N	0	te	
------------------	---	---	----	--

After submission of bids through PPRA	EPADS following details/receipt/doc	s required through manua	l submission of
tender documents at the time of tender o	pening date:-		

<ul><li>Tender Fee:</li></ul>	PKR	(For Pak based local bidders)
• Bid Security:	PKR	(For Pak based local bidders)
• Technical Liter	ature (if applicable)	·
<ul> <li>Company Prof</li> </ul>	ile	
• Certification:	s(if any)	
<ul> <li>Authorization</li> </ul>	ns(if any)	

(Foreign bidders are exempted from Earnest Money and Tender Fee however they require to submit the bid declaration)

## INSTRUCTION FOR MANUAL SUBMISSION OF TENDER DOCUMENTS

- 1. Bidder required to send their sealed BID on "Single Stage Two Envelope Basis addressed To DGM Procurement Management Supply Chain Management 1st Floor SCM Department Building PIACL Head Office, JIAP Karachi-75200 before 19-05-2025 10.30am (For those bidders who will dispatch by courier services) OR
- 2. Tenders may be dropped in the Tender Box placed in the main entrance of SCM Deptt Building box marked as "Commercial Purchases" latest by 10:30 hours on the specified date.
- 3. Tenders will be opened at 11:00hours on same date/venue in the presence of bidders OR local rep [optional]
- 4. Both Technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.
  - a) Tender must be in two separate sealed envelopes packing;
  - ✓ [Technical Proposal] □with Tender Reference Number & Supplier Name Only (literature / Pics/ broachers of item)
  - ✓ [Financial Proposal] □with Tender Reference Number &Supplier Name. (Unit price taxes bid security etc)
  - b) Note: bidder must mention Tender Ref No. date of opening & item description on the front face of sealed envelope. [compulsory]
- 5. Tenders received after stipulated date &time shall not be considered. The procuring agency will not be responsible for any delays due to human or natural reasons.
- 6. The decision of General Manager Procurement in all terms & conditions shall be final in this binding.

Note If any bidder would like to contact for any query regarding this tender please email us on: <a href="mailto:hakim.jan@piac.aero">hakim.jan@piac.aero</a> & Telephone No; Tel:0092-21-99043048 / 0092-21-99044483

Seal & signature of	f Bidder
M/e	



## (A)-PREPARATION OF TENDER

Tender documents can be prepared in following separate manner:

**Technical Proposal:** (sealed envelope) should contain following documents

- a-Technical Literature/Brochures of item with tender fee & filling of Annexure A without rates.
- b-Complete Specification of vehicle (where applicable)
- c- Authority Letter (In the name of Rep. of Participating Co)
  Tender Fee in shape of pay order PKR.10,000/ none refundable & Earnest Money PKR
  3,000,000/- (refundable) (for Pak based local/bidders) in favor of "Pakistan International Airline"
  - (Note) tender fee not refundable however earnest money is refundable.
- d-Signed Copy of Duly Filled (Schedule-A without rates) compulsory.
- e-Copies of all Applicable Certificates &"Mandatory Requirement & Check List in tender docs"

## <u>Financial Proposal:</u> (sealed envelope) should contain:

a-unit price, total value must be mentioned in **Tender Schedule-A compulsory.** 

## (B) -Payment Terms NTD OR LC with EDD in Financial Proposals

Note: As per PPRA Rule bidders need to submit Earnest Money which is PKR Rs.3,000,000/-(Refundable) in shape of Pay order in favor of "Pakistan International Airlines). Foreign bidders are exempted from Earnest Money and Tender Fee.

<u>Financial Proposals</u> shall remain sealed and in the custody of PIA until the evaluation report is issued by <u>Competent Evaluation Committee</u>(CEC).

<u>Evaluation Report</u> shall be published in PPRA EPADS website for 5-7days. If any bidder intended to lodge their grievances with PIA Grievance Committee through **Email:** <a href="mailto:khijzpk@piac.aero">khijzpk@piac.aero</a> within the stipulated time.

<u>Financial Proposal</u> of only technically qualified bidder(s)will be opened on later stage(to be informed successful bidders) Remaining Those bidders who will not qualify in Technical Evaluation their Financial Proposals shall be <u>returned as un-opened</u>.

#### C). ACCEPTANCE/REJECTION OF TENDER

PIA is reserve the rights of following;

- To accept or reject any bids/quotations at any stage as per PPRA rules.
- To divide business among more than one supplier; OR
- To extend /cancel the tender at any stage as per PPRA rules.

## (D) COMPULSORY FBR REGISTRATION/CERTIFICATION FILLING/RETURNS:

Pak based Local Bidders must be registered with FBR having NTN GST valid docs and proof submitting return for three years.

If any dealer/ authorized distributor participating in this tender then they're required to submit/provide proof of Authorization from the Principal both local & foreign bidders.

## Sign & Official Seal of the Bidder

M/s	-			



## (E)- Instruction for both Local & Foreign Bidders:

Successful bidder will be required to submit 05% of total Bid Value in shape of pay order or wire transfer to PIA acctt at the time of awarding contract

## (F) -Shipment Inco terms:

**Shipment shall be made CFR KARACHI PAKISTAN** 

Payment Term: will be through 100% confirmed & Irrecoverable LC

## (G)-Compulsory Filling of annexed docs

- Tender Schedule-A
   Mandatory Requirement/ Terms & Conditions
- 3. Undertaking
- 4. Integrity Pact

Seal &Sign of Bidder	
M /s	

## For Pakistan International Airlines

General Manager Procurement Supply Chain Management Deptt SCM BuildingNearPIAHeadOfficeKarachiAirport-75200Pakistan Tel:0092-21-99043048/ 0092-21-99044483 Em:khijzpk@piac.aero

Website:www.piac.com.pk/



		ITEM	SPECIF	CATION				Ten	der Ref# 25010	0616.
(Desc	PARTICULARS (Description) ITEMDESCRIPTION PART NO		ITEMDESCRIPTION USE/Applicability		SE/Applicability	UP / UOM	QTY	BRAND NAME	Country of Manufacture	Prod Date
ı	N/A  AMBULIFTER  Specification (s) Standard item required for Ambulifter and Technical Evaluation Criteria a per attached TORs.		_			EA	03			
	F	UNIT RATE PKR/USD/GBP/OTHERS		OR ANY A	DDITIONALTAXES / licable)	EXTENDED PKR/USD/GBP		R	EMARKS	
					Total					
	EDD (Ex	spected Delivery Date):			Earnest Money (for Pak based local bidders only)					
		Ms/Manufacturer/Authorized Distrite with documentary proof.	butor /De	ealers can	Grand Total					

Note: Please avoid cutting / overwriting and using correction fluid while filling of this Tender Schedule.

Authorized Signatures (of the Bidder):
Official Seal of the Company:
Contact number(s)
Email Address

## REQUIREDTOFILLBYALLFOREIGN&LOCALBIDDERS MANDATORYR EQ UIREM EN TS

AFFIDAVIT&CHECKLIST Tender Ref 25010616

Ordinance)

1	We are participating as:- Manufacturer/Authorized Distributor Only. ( <u>Tick</u> where applicable)	Our Principals are M/s [Note :Please attach Copy as applicable]
2	We are registered with As Manufacturer/Authorities Distributor Yes/ No	GST :For local bidder NTN :For local bidder ISO :
	Note: 1.Please write Not Applicable. 2. Please attach Copies of relevant docs.	PSQCA:OTHERS:
3	We have attached: Sample/Literature/Product Image Yes/No	Tender Fee (Rs) : [In Tech. Prop] * Earnest Money: [In Finance. Prop] Applicable to local bidders only
	LocalbidderrequiredtoprovidefollowingdetailsforTenderFee&  * P.O / CR. No Drawn on Bank:  ** P.O / CR. No Drawn on Bank:	Branch:
4	Wefirmlyconfirmthatourproduct/itemitemwillbefromFreshStoo	kwithwarranty/Expirydate
5	Our offered item(s)contains OEM certificate/TDS /Aviation Specs	No / YesYears/Months(By Manufac.)
6	Product Specific" MANDATORY" Requirements Size: Color: Brand Education We are submitting quantity of Samples with Teach	quivalent To: hnical bid.
7	We shall make deliveries free of all charges and as per sche awarded.	
8	We are quoting only ONE RATE (inclusive of all taxes, ment and shall be valid for 180 <u>days extendable</u> countable from the	
9	We have attached (duly signed and affixed sealed) <i>Integrity</i> by us (along with <u>Contract Agreement</u> )if tender is awarded t	o us.
10	We are agreed for Payment terms LC partial payment Net (applicable	
11	We understand that the required quantities may be increase	d/decreasedby15% as and when required
12	I /We do here by affirm that: I/wehavereadandunderstoodthetermsandconditionsoftheten the terms and conditions of this tender. Whatever is written above is true to the best of my knowledg I/we are fully aware that my/ our bid may be rejected if ;at ar tender is filled in; the signature & affixing the company's sea	e and belief. by time ,any of the entry is found wrong/false. This
Name	e:Designation *:_	
Coun	try& Address:	
_	E-Mail :	
Cell N	o: Tel No :	Fax No:
	the state of the s	

# (Bidder(s) are requested to print below text in their Company's Letterhead)

The General Manager (Procurement ) Supply Chain Management Department Pakistan International Airlines. Karachi

Subject:	<u>Undertaking / Bid Declaration to Execute The Contract</u>
Dear Sir,	
We/I, the under signe my tender for supply	d bidders do here by confirm, agree and undertake to do following inherent our / of
	To PIA is approved and accepted:
whereof is hereby ack	the formal contract, a copy of which has been supplied to us/me, receipt knowledge and which has been studied and under stood by me / us without any revision or addition thereto, within a period of seven days when required by PIA
That allexpenseincon borne by us / me.	nectionwiththepreparationandexecutionofthecontract including stamp duty will be
	it with PIA the amount of security as specified in the contract which shall PIA until three months after expiry of the contract period.
	company failure to execute the formal contract within the period of seven days sen Earnest money held by PIA shall be forfeited and we've no rights to claim for
Bidders Signature:	
Name in full:	
Designation:	
Address:	
Phone/Fax No:	
Passport/CNIC:	

## **SPECIFICATION**

## **AMBULIFTER**

## COMPATIBLE FOR NARROW BODY AND WIDE BODY AIRCRAFT (A-320, B-777, A330)

## PARTICULAR DETAIL

S.NO.	PARTICULARS	DETAILS		
1	Engine	Diesel		
2	Transmission	Automatic (Preferable Allison)		
3	Chassis	Left Hand Drive / Right Hand Drive (However, left hand preferable).		
4	Steering	Powered		
5	Front Axle	Heavy Duty		
6	Rear Axle	Heavy Duty		
7	Vehicle Drive	Rear Axle		
8	Tyres	Tubeless		
9	Brakes	Hydraulic With Manual Parking Brake		
10	Stabilizer	04 (02 Front, 02 Rear) With Safety Valves, The Unit Must Be Capable To Resist Wind Up To 75 Km/H In Raised Position.		
11	Front Platform	Full Width Linked To Passenger Cabin, Equipped A Front Plate Form Extension 600 Mm And With Telescopic Handrails, Front Bumper And Antiskid Surface.		
12	Passenger Cabin /Lifting Capacity	Accommodate And Uplift A Minimum Of Six Wheelchairs And Or Stretcher At Once. (More Capacity Preferable).		
13	Tail Lift Capacity	One Wheelchair Or One Stretcher Along With One Attendant, Approximately Payload 500 Kg. Controlled Either From Ground Or From Inside Of Passenger Cabin.		
14	Passenger Cabin	Front Sliding Door Wide Windows, 2 Or 3 At Each Side. Stretcher Cupboard Foldable Seats=02 Clamping For Wheelchairs And Stretcher. Antiskid Floor Emergency Exit Door		
15	Lifting Equipment	Two Single Acting Lifting Cylinders (Steel Hydraulic Pipes (Preferable).  All Cylinders Must Be Equipped With Safety Valves.  Hydraulic Pump (Pto Driven).		
16	Safety	<ul> <li>Unable To Drive If Stabilizers Are Extended.</li> <li>Master Switch</li> <li>Emergency Cut Off Switch At Dashboard And In Body Cabin.</li> <li>All Standard Safety Gadgets Must Be Controlled With Proximity Switches.</li> <li>Aircraft Approaching Sensor System.</li> </ul>		
17	Electrical	Front Bumper.     Relay Based Without Pcb     No Use Of Timer Relay.     Vehicles Should Be Based On 24 Volts     All Standard Lights Must Be Installed.		
18	Emergency Operation System	Battery Operated Emergency Dc Motor System To Operate All Hydraulics Systems.     Manual Emergency Hand Pump System.     Emergency Engine Shut Off From Driver And Rear Cabin.		
19	Rear Door And Lift	Rear Door And Lift Electro Hydraulic And Manual Operated		
20	Communication	Rear And Front Cabin With Intercom		
21	Front Cabin Door Glasses	Manually / Motor Operated		
22	Front Platform	Electro /Hydraulic Operated		

X OD

Ans.

SAME MOOD

23	Air-Conditioning System	Air-Conditioning System Is Required In Passenger Cabin.
24	Battery Container	Should Be Easily Accessible For Maintenance, Battery Boot And Battery Isolator Switch Must Be Installed.
25	Cabin Lights	03 Led Lights At Each Side
26_	Spare Parts	2-5 Years List Of Recommended Spare Parts.
27	Standard Items	As mentioned in "Annexure-A"
28	Aircraft Approaching System	A Smart Aircraft Approaching System With Anti-Collision Features Is Required
	Note	Unit Shall Be Manufactured As Per Guidance Provided Vide IATA Specification Ahm.

OIC CONCERN SHOP OIC ELECT SHOP

Palistaninten

MGR MAINT KHIMEMON

Manager Maintenance RSD-PIAC-JIAP - Karachi

imran Ahmad Shah Oftg. General Manager Technical Ground Support 'akistan International Airlines GM SCM

FAHIR MAHMOOI GM Procurement SCM Department PIAC H.O Karachi

Khurram Mushtao Chief Operating Officer Pakistan International Airlin-

Tender Ref #: -----

## **AMBULIFTER**

## TECHNICAL BIDS EVALUATION CRITERIA

Company Name:	***************************************		
Total Marks:	s: <u>100</u>		
Qualifying Marks:	Qualifying Marks: 80		
MANE	Vendor Response is required (Comply / Not Comply		
Compatibility with (A-320	, B-777, A330)		
Automatic Transmission o	and power steering.		
Lifting Capacity: According Wheelchairs And One Preferable).			
Guarantee to provide s minimum 10 years,			
Two years warranty must	be provided.		
Provision of standard item	ns as per annexure "A"		
A Smart Aircraft Approac Required.	ching System with Anti-Collision Features Is		
AC System is required in p	¥		

S.No.	Particulars/Parameters For Marking	Marks
1	Engine Type: Max Marks:	05
	Diesel Engine, (Preferable Isuzu)	05
	Other Than above. (Details must be provided)	02
	Transmission Type: Max Marks:	05
2	Automatic Transmission (Preferable Allison)	05
	Other Than above. (Details must be provided)	03
	Chassis: Max Marks:	05
3	Preferable Isuzu	05
	Other Than Above. (Details must be provided)	02
	Stabilizer: Max Marks:	05
4	04 (02 Front, 02 Rear) With Safety Valves, The Unit Must Be Capable To Resist Wind Up To 75 Km/H In Raised Position	
	Other Than Above. (Details must be provided)	00
	Passenger Cabin Lifting Capacity: Max Marks:	10
5	Greater than or equal to 06 wheelchair and one stretcher	10
	Less than 06 wheelchair and 01 stretcher	00
	Tail Lift Capacity: Max Marks:	05
6	One Wheelchair Or One Stretcher Along With One Attendant, Approximately Payload 500 Kg. Controlled Either from Ground Or From Inside Of Passenger Cabin. Rear Door and Lift Electrohydraulic And Manual Operate.	
	Other Than Above: (Details must be provided)	02
	Passenger Cabin: Max Marks:	05
7	Front Sliding Door Wide Windows, 2 Or 3 At Each Side. Stretcher Cupboard Foldable Seats=02 Clamping For Wheelchairs and Stretcher. Antiskid Floor Emergency Exit Door	
	Other Than Above. (Details must be provided)	02
8	Lifting Equipment: Max Marks:	05
	Two Single Acting Cylinders. All Cylinders Must Be Equipped With Safety Valves.	05
	Other Than Above. (Details must be provided).	03

San Habas HMOOF

		Safety: Max Marks:	05
9 ,		<ul> <li>Unable To Drive If Stabilizers Are Extended.</li> <li>Master / Battery isolation Switch</li> <li>Emergency Cut Off Switch At Dashboard And In Body Cabin.</li> <li>All Standard Safety Gadgets Must Be Controlled With Proximity Switches.</li> <li>Aircraft Approaching System.</li> <li>Front Rubber buffer.</li> </ul>	05
		Other Than above. (Details must be provided).	00
10		Electrical: Max Marks:	05
		Relay Based Without PCB  No Use Of Timer Relay  Vehicles Should Be Based On 24 Volts  All Standard Lights Must Be Installed	05
		Other Than Above.	00
11		Emergency System: Max Marks:	05
		Battery Operated Emergency Dc Motor System To Operate All Hydraulics Systems     Manual Emergency Hand Pump System     Emergency Engine Shut Off From Driver And Rear Cabin	05
		Other Than Above	00
		Technical Rep In Pakistan Max. Marks:	05
12	A.	Rep In Pakistan.	05
	В.	No Rep In Pakistan.	00
13	1-0-	Market Share (No.of units (Ambu-Lifters, Engineering hi-lifters, catering lifters) Produced In Last Ten Years) Max. Marks	20
	A.		20
	В.	More Than 500 Units.	10
14		Onsite Training Of 02 Persons Max. Marks	
	Α.		05
	В.	Other Than Above. (Details must be provided).	00
15		Delivery Period Max. Marks	10
	A.	Within three months	10
	В.	More than three months	05

## Note:

- Bids that do not comply with any mandatory requirements will not be evaluated.
- Bids will be evaluated based on 70% technical and 30% financial weightage.
- The vendor must provide a customer reference/clientele list, including contact details (phone numbers and emails) for market share verification.

Documentary evidence demonstrating compliance with all parameters is

required.

OIC CONCERN SHOP

**OIC ELECT SHOP** 

OIC PLANNING Station

Manager Maintenance

RSD-PIAC-JIAP-Karachi

imran Ahmad Shah Oftg. General Manager Technical Ground Support Pakistan International Airlines

Pakistan Interna

COO

Khurram Mushtag Chief Operating Officer Pakistan International Airlin-

## (ANNEXURE "A")

## STANDARD ITEMS:

## General Items:

Following items to be provided with each unit:-

- a. Spare wheel front and rear. If identical, only one wheel is required.
- b. Apron Beacon Light.
- Recommended spares parts list for 2-5 years with Venders name and address to be provided.
- d. Wheel spanner.
- e. Fire extinguisher. As per standard (02 extinguishers/vehicle)
- f. Master switch to disconnect the batteries in emergency.
- g. Flame Trap as per IATA standard.
- h. Recommended spare parts list (RSPL) must be provided.
- Schedule maintenance kit for 300 hrs, 600 hr and 1000 hrs must be provided with each unit.
- j. Guarantee to supply spare parts and accessories for a minimum period of 10 years.
- k. Wheel chocks inclusive supports Qty-02

## PUBLICATIONS / SOFTWARE (PER UNIT):

1.	Operating Manual	03 copies	
2.	Workshop Maintenance Manual	03 copies	
3.	Illustrated parts list	03 copies	
4.	Illustrated parts list of engine	03 copies	
5.	Illustrated parts list of Transmission	03 copies	
6.	Engine overhaul manual	03 copies	
7.	Transmission overhaul manual	03 copies	
8.	Soft copies of all documents	03 CD's/online support.	
9.	Fault diagnostic tools along with required software 01 each (If required)		

## TOOLS KIT:

Following items to be provided with equipment of renowned brand.

- Complete spanner set (6 mm to 32 mm)
- Complete socket set (6 mm to 32 mm)
- · Complete screw driver flat set
- Complete screw driver flat set
- Oil/fuel filter wrench
- Nose pliers
- · Cutter pliers
- Grip pliers
- Allen Key set
- Digital AC/DC Clamp meter.
- Any other special tool which is required for maintenance of this Truck.







## **FACTORY ACCEPTANCE TEST:**

Factory Acceptance Test will be carried out by two members PIA team before shipment.

## TRAINING:

05 days Electrical/ Mechanical Training at manufacturer's premises for 02 persons. Boarding/lodging for this period will be borne by manufacturers.

OIC CONCERN SHOP OIC ELECT SHOP

Manager Maintenance

Manager plannk Quality akistan international Technical Gro

Imran Ahmad Shar Oftg. General Manager Technical Ground Support Pakistan International Airlin

TAHIR MAHMOOD GM Procurement SCM Department PIAC H,O Karachi

Khurram Mushtaq Chief Operating Officer Pakistan International Airline

RSD-PIAC-JIAP-Karachi