

Tender REF: GMCM/ PEW/TGS/PRE QUALIFICATION/2023/01

M/S: _____

SUB: **Pre-Qualification of Vendors/Suppliers for PEW TGS**

Dear Sir / Madam,

Pakistan International Airlines (PIA) invites "Sealed bids" on "Single Stage Single Envelope Basis" from interested parties for "**Pre-Qualification of Vendors/Suppliers for PEW TGS**"

A) SUBMISSION OF TENDER

1. You are required to send your tenders addressed to General Manager Contract Management, PIA Supply Chain Management, JIAP Karachi Pakistan, latest by **22nd March 2023 before 10:30 hrs PST (Pakistan Standard Time)**. The tender may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIACL Supply Chain Management Building latest by **10:30hours (PST)** on the specified date. You may also send your tender through registered A/D mail addressed to General Manager Contract Management, which must reach before the closing date and time mentioned above. Tenders will be opened at **11:00 hours (PST)** the same day in the presence of tenders.

2. Proposals received after stipulated date and time shall not be considered. The Corporation will not be responsible for postal delays. The decision of GM Contract Management in this respect shall be final and binding.

3. Tenders /Proposals received shall be evaluated in accordance with the given criteria/ requirements mentioned in the RFPs.

B) EARNEST MONEY/BID SECURITY (For Local Bidders Only)

The Tender should be accompanied by a Pay Order equivalent to **200,000PKR** in the name of M/S PAKISTAN INTERNATIONAL AIRLINES as interest free Earnest Money (Refundable). Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

C) SECURITY DEPOSIT/ PERFORMANCE GUARANTEE (For Local Bidders Only)

The successful tenders upon award of Contract will be required to furnish security deposit in the amount equivalent to 10% of total base value of the contract as interest free Security deposit in shape of Pay Order

/ Bank Guarantee. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

D) INSTRUCTION TO BIDDER

PREPARATION OF TENDER

“Single Stage Single Envelope Basis”

- The BID (Tender) submitted shall comprise of a “single stage Single Envelope” with all **Technical** and **Financial** details.

E) PREPARATION OF TENDER -:

All mandatory requirements are given in the schedule.

Please provide all the available technical details of the items offered by you, supported with the technical literature, brochure, drawings and pictures, client list details, authorization certificates etc.

BIDS / Tenders / Technical Proposal received shall be evaluated in accordance with the given technical specifications. PIA’s requirements with Technical Specifications are given.

Bidders **MUST**:

- Be registered with Sales Tax Authorities; please attach copy of Registration Certificate. **(For Local Bidders Only)**.
- Quote Rates inclusive of GST and other taxes.**(For Local Bidders Only)**
- Bid on Prescribed Performa mentioned in RFPs.
- Affix the company seal on all tender documents.
- Bidders are required to submit a Pay Order of Rs. 10,000/- (Not Refundable) as tender fee and earnest money **(200,000 PKR)** along with Technical Proposal **(For Local Bidders Only)**

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE BEARING COMPANY’S STAMP** and also mention the tender title and reference no as mentioned herewith on the courier service envelope.

F) DURATION OF CONTRACT

Duration of Pre-qualification will be **03 years** from the date of issuance of LOI. At the end of the contractual term, the services may be renewed for further **Two terms** of 01 year each on same terms and conditions on mutual consent basis subject to satisfactory performance.

Currency of Bid: All the prices provided in the bid shall be in US Dollars (US\$) and in PKR if the bidder is Pakistani (Local bidder).

Bid Validity: The bid shall have to be valid for a period of 180 days from closing date of tender.

Payment Terms

Currency of Payment: throughout the term of contract, all the payments between the two parties shall be in US Dollars or PKR (in case of local bidder) and NTD basis.

Deadline for Submission of Bids:

Bids must be received by PIA at the following address no later than the Date and Time mentioned in the advertisements published in media. Bids will be opened the same day at the specified time.

Late Bids:

Any bid received by PIA after the bid submission deadline time, for any reason whatsoever, shall be rejected and returned to the bidder.

Opening of Bids:

Pakistan International Airlines will open the bids on the Date and Time mentioned in the advertisements published in media, in **PIA Supply Chain Management Building, near PIA Head Office, Jinnah International Airport, Karachi 75200, Pakistan**. Authorized representatives of the bidders can attend the bid opening.

Qualification:

In addition to the above, PIA will ascertain to its satisfaction whether bidders, whose bids meet the requirements of Bidding Documents, are qualified to satisfactorily perform the contract. The documentary evidence of the bidder's qualifications and ability to perform the contract if its proposal is accepted shall establish to PIACL's satisfaction.

This will take into account:

- Bidder's financial, technical capabilities and past performance.
- Documentary evidence submitted by the bidder.
- Other information as PIA deems necessary and appropriate.

Deliberations with Bidders:

No bidder shall be allowed to alter or modify his bid after the bids have been opened. However the PIA may seek and accept clarifications to the bid that do not change the substance of the bid.

Any request for clarification in the bid, made by PIA shall invariably be in writing. The response to such request shall also be in writing.

Correction in Bids

In case any arithmetic error is found in the bid, it shall be rectified as follows:

- i)** If there is a discrepancy between the unit price and total price or between subtotals and total price that is obtained by multiplying the unit price and quantity, the unit or subtotal price shall prevail and the total price shall be corrected.
- ii)** If there is a discrepancy between the words and figures the amount in words shall prevail.

iii) If the bidder does not accept the corrected amount of bid as determined above, the bid shall be rejected.

Evaluation of Bids

a) All bids shall be evaluated in accordance with the evaluation criteria and other terms and conditions set forth in the prescribed bidding documents.

b) For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.

Yours truly,

Iftikhar M. Usmani

GM Contract Management

Supply Chain Management

PIA Head Office, Karachi.

Ph: 021 9904 5277, 9904 4216

Email: gm.cm@piac.aero,

contract.tech@piac.aero

PEWPPK@piac.acro

List of GSEs / Equipments at Bacha Khan Int'l Airport Peshawar

S. No.	EQPT	MAKE & MODEL	QTY	PIA NO.	ECQ YEAR
1.	TUG MASTER	Schopf 1989	1	1325	1989
2.		Stewart & Stevenson 1998	1	1776	1998
3.	AC VAN	Air-A-Plain	1	1761	2000
4.		Air-A-Plane 1992	1	1443	1992
5.		Isuzu 2004	1	1896	2004
6.		Isuzu 2004	1	1883	2004
7.	AIR START CART	Bed Ford 1978	1	624	1978
8.		Bedford 1980	1	726	1980
9.		Ford 1995	1	1738	1995
10.	TRACTOR	Harlan 1993	1	1821	1993
11.		Toyota 2010	1	1977	2010
12.		Toyota	1	1907	
13.	G P U	Isuzu	1	1963	2010
14.		Hobart 1992	1	1487/ATR	1992
15.		Arvico 2000	1	1810	2000
16.	PAX STEP	Ford 1984	1	664	1984
17.		Ford 1984	1	946	1984
18.		Ford 1993	1	1525	1993
19.		Ford 1993	1	1527	1993
20.		Ford 1990	1	1770	1990
21.	L.L.L	Triple 1992	1	1450	1992
22.		Triple 1997	1	1730	1997
23.		Triple 1997	1	1734	1997
24.	CON/BELT	Erma 1993	1	1650	1993
25.		Erma 1993	1	1627	1993
26.		Erma 1993	1	1629	1993
27.		Erma 1993	1	1630	1993
28.		TLD	1	2023	2010
29.	WATER CART	Ford 1994	1	1639	1994
30.		Isuzu 2004	1	1917	2004
31.	FLUSH CART	Ford 1994	1	1622	1994
32.		Isuzu 2004	1	1923	2004
33.	Comm./Van	Triple 1990	1	1130	1990
34.		Ford 1994	1	1598	1994
35.	SUZUKI	Suzuki 1996	1	G 6559	1996
36.		Suzuki 1986	1	262-619	1986
37.		Suzuki Bolan	1	2043	2018
38.	FORK LIFTER	Toyota 1989	1	1822	1989
39.		Komatsu 1996	1	1824	1996
40.	HINO PAK COCH	H/P Coach 1994	1	1665	1994
41.		H/P Coach 1994	1	1468	1994
42.		H/P Coach 1873	1	1873	1996
43.	COASTER	Toyota 1993	1	1584	1993
44.		Toyota 1993	1	1556	1993
45.		Toyota 1984	1	1053	1984
46.	AMBULIFTER	Isuzu 2004	1	1885	2004
47.	Co-Bus	Co-Bus	1	2003	2014

PRE-QUALIFICATION NOTICE

Pakistan International Airlines (PIA) intends to Pre Qualify Venders for repair and maintenance of different heavy automobile/Ground Support Equipment's of Bacha Khan International Airport.

Terms and Conditions

Auto / Ground support Equipment parts/general items supplier.
Repair of automobile parts jobs.

Mandatory Particulars:-

The vender must have valid NTN or GST registration (Documentary evidence is required).

For Supply of Parts: Vendors must be a supplier of General /automobile equipment parts.

For Repair: Availability of workshop/ maintenance facility for repairing /overhauling of misc automobile related jobs. (To verify work shop facility and repairing capabilities TGS & SCM team will physically pay visit).

	Other Parameter:	Max Marks 60 Qualifying Marks 30
1	Clientele Details: Max Marks:	20
	Supply of parts/repair work of more than two customers.	20
	Supply of parts/repair work up to two customers.	15
	Supply of parts/repair work less than two customers.	10
2	Company Experience: Max Marks:	20
	1 and above 03	20
	1 to 2 years	15
	Less than 1 Year	10
3	No of Manpower: Max Marks:	20
	04 and above workers	20
	03 to 04 workers	15
	02 to 03 workers	10

NOTE

Please provide Documentary evidence in support of your response, without Documentary evidence section will be marked as Zero.

Form (1)

GENERAL INFORMATION

1.	Name of firm	
2.	Head office address	
3.	Telephone	Contact
4.	Fax	E-mail
5.	Place of incorporation/registration	Year of incorporation/registration

Form (2)

GENERAL EXPERIENCE SUMMARY

Form (3)

DETAILS OF MANPOWER

A. SKILLED MANPOWER

(Use Separate Sheet if required)

S No	No of Skilled Manpower	Experience

B. UNSKILLED MANPOWER

(Use Separate Sheet if required)

S No	No of Unskilled Manpower	Experience

Form (4)

Clientele Details

Use a separate sheet for each Customer

1.	Name of Customer
2.	City/Country
3.	Customer address
4.	Type/Nature of Services