

ATTACHÉ DEFENCE PROCUREMENT  
High Commission for Pakistan  
35-36 Lowndes Square  
London, SW1X 9JN  
Tel: 0207 6649 220  
Fax: 0207 823 2121  
E- Mail: [tenderadp@phclondon.org](mailto:tenderadp@phclondon.org)

*Our Reference: DSN/10848*

*Sponsoring DP: DP (Navy)*

09 February 2024

### **INVITATION TO TENDER**

1. You are invited to tender your quotation for the supply of material/stores as per "Schedule to Tender" at Annex 'A' for export to Pakistan. Tenders must be prepared in accordance with the following instructions:

- a. Your tender must be forwarded in a sealed envelope bearing the words "Tender Inside". Offers should be prepared separately for each tender to avoid confusion.
- b. The bids prepared in accordance with the instructions mentioned in this Invitation to Tender must reach this office (address given below) on or before 1130 hours on 12 Mar 2024 (Tender Opening Date). Bids will be opened the same day at 1230 hours. Bids received after the specified time may not be accepted. This advertisement is also available on PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

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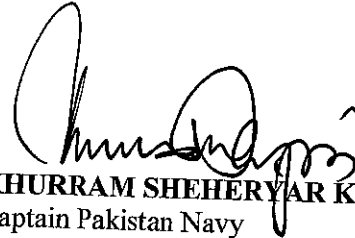
- c. **Basis of Delivery:** Quotation is invited on:
  - i. FOB UK Seaport
- d. **Specifications:** Items must be factory new and latest production, fully serviceable and strictly conforming to Defence specifications / Original Manufacturers' specifications. Tenders must prepare the offers strictly in accordance with the specifications given in Schedule of Tender, Deviation, if any should be highlighted in the offers with reference to the line and word of specifications differed. Aircraft/Helicopters/Ships parts must be certified by the manufacturer's Inspection Authority duly authorized by the Government of that country.
  - i. It may please be confirmed in the quotation that OEM Conformity Certificate and OEM Test Certificate will be provided at the time of shipment.
  - ii. In case NSN, Part Number or quality standards of the required items has been superseded by a new one, documentary proof to this effect originating from the OEM may also be provided along with technical details of the offered item.
- e. **Export License and Prices:** Export License, if required will be responsibility of the seller. In case End User Certificate (EUC) required please confirm in your quotation, so that same is processed without any delay and Export License is obtained by the seller in time. Prices

must not be more than as extended to any Government Department/Agency and should include local, Federal or other taxes leviable in the country of origin and/or export.

- f. **Literature/Brochure:** Operation and Maintenance Manuals if any, may also be provided along with your quotation.
  - g. **Delivery Schedule:** Delivery is required as soon as possible after signing of contract. Please specify the date by which you can guarantee to deliver the stores.
  - h. **Performance Bank Guarantee:** Performance Bank Guarantee equivalent to 5% to 10% of the offer value valid for 60 days beyond delivery date will be required to be submitted on award of contract to your firm at the discretion of ADP London.
2. **Validity:** Offer should be valid for at least 90 days from the date of opening of tenders to allow sufficient time for processing of purchase proposal in/out of the Embassy of Pakistan, London, UK.
  3. **Price:** Your quotation should show firm prices per unit for each item separately in addition to the total cost including packing, delivery, and handling charges (freight forwarder's charges) on FOB UK basis free of VAT for export to Pakistan.
  4. Please submit 'No Bid' if you cannot offer items against this tender, in order to stay on our bidding list.
  5. **Inspection:** Stores may be inspected as and when required.
  6. **Commission:** Contract will be concluded between Government of Pakistan and your firm. Therefore, commission will not be paid to any agent or third party in Pakistan.
  7. **Warranty/Guarantee Form (DPL-15):** The stores supplied should be of brand-new manufacture. Form (DPL-15) will be signed and stamped by the Executive of the firm or any official authorized by him on his behalf. (Copy enclosed).
  8. **Terms of Payment:** Payment will be arranged by ADP (London) office through DACMA (London) after shipment/airlift of stores. Payment terms will be 90-10% i.e. 90% will be paid on shipment of store and remaining 10% payment will be made after receipt of the CRV (Receipt Confirmation Report) from the ultimate consignee after functional checks. Bank fee/charges etc.(If any) levied by bank/banking authorities in UK/Ireland during the currency of the contract will be borne by the seller.
  9. **Right Reserved:** This office reserves the right to reject the incomplete offers or offers deviating from tender instructions in any respect. Quantities can be increased/decreased at the time of placing the order.
  10. **Late Delivery:** In the event of delay in delivery, at the seller's fault, the seller informs the purchaser before expiry of such delivery period, giving reasons/justification for it. The purchaser shall have the right to take following actions:
    - a. Cancel the contract and/or
    - b. To purchase from elsewhere, store not delivered, at the risk and expense of the seller and without notice to him, or
    - c. To recover the liquidated damage when the Competent Purchase Officer is satisfied that the failure to supply the stores within the scheduled delivery period has been for reasons within the control of the seller, and or if the Government has suffered loss for reason belated delivery. These liquidated damages, if imposed, will be recovered at the rate of 2% but not less than 1% of the value of the store supplied late par month for

the period exceeding the original delivery period, subject to the provision that total liquidated damages thus imposed will not exceed 10% of the total valued of the store, delivered late.

11. **Compliance to the IT Terms:** You are requested to specifically mention the compliance or otherwise to all terms of the IT including its annexes and enclosures in the tender.
12. **Clarification of Invitation to Tender:** In case any clarification required regarding this tender, undersigned may please be contacted on 00442076649220 or 'tenderadp@phclondon.org'.



**KHURRAM SHEHERYAR KHAN**  
Captain Pakistan Navy  
Attaché Defence Procurement

Annex:

A. Schedule to Tender

Enclosures:

1. Special Instructions
2. Form (DPL-15)

**SCHEDULE TO TENDER**

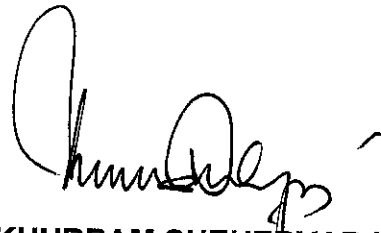
S.NO	NSN/PART NO.	DESCRIPTION	A/UNIT	QUANTITY REQUIRED
01.	<b><u>PATT NO:</u></b> 4020-99-083-3184 <b><u>PARTNO:</u></b> QA263527	ROPE FIBROUS, 8 STRAND  <b><u>PARENT EQUIPMENT</u></b> General Use	Meter	1980

**SPECIFICATIONS OF ITEM :**

- 48MM DIA berthing hawser BLK CONT filament polyester & SS polypropylene.
- MIN breaking load: 36.5 tones.
- Supplied in 220 MTR coil.
- NMCRL and NAVCAT details are attached.

**CERTIFICATION FOR ITEM:**

- Valid Lloyd's test certification required indicating batch/lot number or identification and working / breaking strength of stores.



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## **SPECIAL INSTRUCTIONS**

### **Source of Supply**

1. Genuine OEM certifies brand new stores will only be acceptable. Store not procured directly from OEM or his authorized dealer/agent/stockist will not be acceptable.
2. Supplying firm in his "Offer/Quotation" is to clearly state whether stores will be supplied directly from relevant OEM or OEM authorized dealer/agent/stockist.
3. In case the stores are being sourced through OEM's authorized dealer/agent/stockist, a documentary proof to this effect comparing OEM's dealership certificate in respect of dealer/agent/stockist is to be provided by the supplying firm with following endorsements:
  - a. Certificate reference number with date.
  - b. Name of the authorized dealer/agent/stockist.
  - c. Last date/duration/period for validity of dealership.
4. Supplying firm in his "offer/Quotation" is to provide OEM's contact details (address, e-mail, phone, fax and website etc).

### **Origin of Supply**

5. Supplying firm in its "offer/Quotation" is to specifically mention a country of origin for the stores which will be subsequently endorsed in the "Contract".

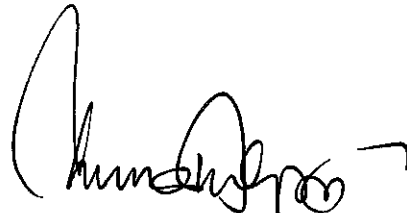
### **Update & Current Information**

6. In case, NSN, Part Number or Quality Standard of the indented item has been superseded by a new one, before/after conclusion of contract, the supplying firm is to provide all such relevant information along with a documentary proof to this effect originating from the concerned OEM. If replaced part effects fittings and functioning of other associated parts as well, then details of those parts are also to be provided.

### **Documentation Required**

7. Supplying firm is to provide following documentation at the time of shipment:
  - a. Firm's Warranty/Guarantee on form "DPL-15"
  - b. OEM's "Certificate of Conformity" indicating following.
    - i. Pattern/Part Numbers of Stores.
    - ii. Description of Stores along with quantity.

- iii. List of Serial Numbers, or Batch Numbers or Lot Numbers as embossed/engraved on the stores, as applicable.
  - iv. Date /Period of manufacture.
  - v. Conformance to standards/specifications quoted in the I.T.
- c. OEM Lab test certificate / FATs report required.
  - d. Import documents comprising 'Lading/ Airway Bill' or 'Shipping Bill' and "Bill of Entry" duly endorsed with the name of supplying firm, if the item is sourced from abroad by local supplier/ authorized dealer of OEM.
8. OEM's "Certificate of Conformity" originating from "Principal" who is neither the OEM nor the OEM's authorized dealer/agent/stockist will not acceptable.
9. In case of a different part number is offered, OEM's Certificate of Conformity and Fit, Form & Function Certificate will be required.



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**GUARANTEE (FORM DPL-15)**

FIRM'S NAME: \_\_\_\_\_

CONTRACT NO: \_\_\_\_\_ DATED: \_\_\_\_\_

1. We hereby guarantee that the articles supplied are produced new in accordance with approved drawings and in all respects in accordance with the terms of the contract, and that the material used, whether or not of our manufacture, are in accordance with the latest appropriate standard specifications and also in accordance with the terms of the contract, complete of good workmanship throughout, and that we will replace free of cost (DDP at Consignee's warehouse) and without any additional cost within 30 days every article or part there of which before use or in use shall be found defective, or not within the limits and tolerance of specification requirements, or in any way not in accordance with the terms of contract.
2. In case of our failure to replace the defective stores free of cost within 3 months of reporting by the consignee, we will refund the relevant cost DDP at Consignee's warehouse in the currency in which we received, and purchaser shall have the right to purchase the stores declared defective at our risk and expense from elsewhere.
3. We also undertake to make good the deficiency in supply, if any.
4. The warranty will remain valid for a period of 12 Months from the date of final acceptance of stores.

Signature-----

Date-----

**Note:** The signature must be the same as that on the Tender, or if otherwise, must be shown to be the signature of a person capable of giving a guarantee on behalf of the Contractor

# RN Item Information

NAVCAT *N-N*

DMC

NSN  -  -

DRC

Haz Cat

STCC

D of Q

A/C

NSC

Price

Shelf Life

V & A

PVC

MONITOR Inc

PAC

D/Y MSM/GSM

UXE

Useful To The Ill Disposal

SEC Class

Log Card Inc

CRISP Part

Date of ISC

MOC

ISC

Sub Rest

Short Item Name

Long Description



HCS

NMCRL-OFFLINE-NSN-Report--20221122114607

NSN : 4020-99-083-3184  
modification date : 25 October 2021  
Item Name (ACodP3) : ROPE,FIBROUS  
: M  
Assignment Date : 06 January 1995  
: 4

Last  
TIIC  
RPDMRC

NCAGE	REFERENCE NUMBER	RNSC	RNCC	RNVC	DAC	RNAAC	RNFC	RNJC
K2516	875184293	D	6	9	9	GBR	1	
K3489	QA263527	D	5	2	4	GBR	1	
K3489	QA26352	D	5	1	4	GBR	1	
K3489	5012568166420	D	5	2	U	GBR	4	
K7766	BSEN 919	B	6	9	9	GBR	1	
KC2Y8	NPP0GAMB40024002	D	3	2	4	GBR	1	
KC3B9	GDP43184	D	5	2	4	GBR	4	

USER COUNTRY  
ZK UNITED KINGDOM

NCAGE : K2516

SCSD : A (ACTIVE RECORD)

TOEC : H (GOVERNMENT DEPARTMENTS OR UNITS, INCLUDING MILITARY ORGANISATIONS)

LUPD : 08 JAN 1953

NCAGE NAME: MINISTRY OF DEFENCE (NAVY) SHIPS SUPPORT AGENCY

ST1 : DME ME253, ROOM 19, BLOCK B

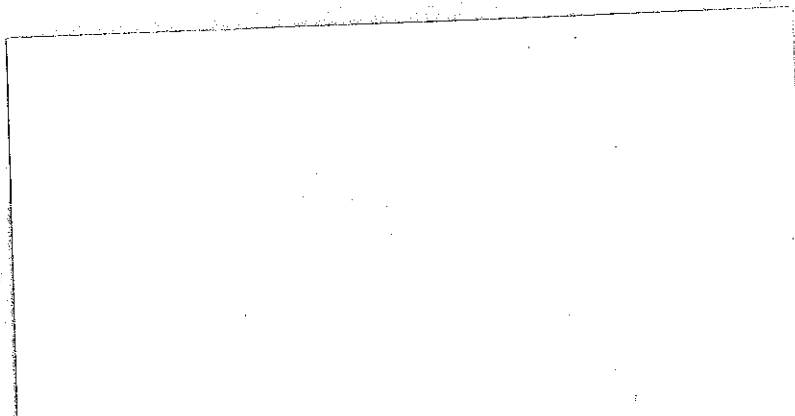
COUNTRY: UNITED KINGDOM

PCS : BA1 5AB

PCC : FOXHILL, BATH

TEL : 01225 883293

FAX : 01225 883548



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NMCRL-OFFLINE-NSN-Report--20221122114607

NCAGE : K3489  
SCSD : A (ACTIVE RECORD)  
TOEC : E (NON-US MANUFACTURERS)  
LUPD : 20 MAR 1971  
NCAGE NAME: MARLOW ROPES LTD  
ST1 : ROPEMAKER PARK, DIPLOCKS WAY  
STT : EAST SUSSEX  
COUNTRY: UNITED KINGDOM  
PCS : BN27 3GU  
PCC : HAILSHAM  
TEL : 01323 444444  
FAX : 01323 444455  
EMAIL : MILITARY@MARLOWROPES.COM  
WEBSITE: WWW.MARLOWROPES.COM

NCAGE : K3489  
SCSD : A (ACTIVE RECORD)  
TOEC : E (NON-US MANUFACTURERS)  
LUPD : 20 MAR 1971  
NCAGE NAME: MARLOW ROPES LTD  
ST1 : ROPEMAKER PARK, DIPLOCKS WAY  
STT : EAST SUSSEX  
COUNTRY: UNITED KINGDOM  
PCS : BN27 3GU

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NMCRL-OFFLINE-NSN-Report--20221122114607

PCC : HAILSHAM

TEL : 01323 444444

FAX : 01323 444455

EMAIL : MILITARY@MARLOWROPES.COM

WEBSITE: WWW.MARLOWROPES.COM

NCAGE : K3489

SCSD : A (ACTIVE RECORD)

TOEC : E (NON-US MANUFACTURERS)

LUPD : 20 MAR 1971

NCAGE NAME: MARLOW ROPES LTD

ST1 : ROPEMAKER PARK, DIPLOCKS WAY

STT : EAST SUSSEX

COUNTRY: UNITED KINGDOM

PCS : BN27 3GU

PCC : HAILSHAM

TEL : 01323 444444

FAX : 01323 444455

EMAIL : MILITARY@MARLOWROPES.COM

WEBSITE: WWW.MARLOWROPES.COM

NCAGE : K7766

SCSD : A (ACTIVE RECORD)

TOEC : C (CIVILIAN STANDARDS AND STANDARDS ORGANISATIONS)

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NMCRL-OFFLINE-NSN-Report--20221122114607

LUPD : 08 OCT 2020

NCAGE NAME: BSI STANDARDS LIMITED

ST1 : 389 CHISICK HIGH ROAD

COUNTRY: UNITED KINGDOM

PCS : W4 4AL

PCC : LONDON

TEL : 02089967476

FAX : 0208 996 7035

EMAIL : BSCREDITCONTROL@BSIGROUP.COM

WEBSITE: WWW.BSIGROUP.COM/BSOL

NCAGE : KC2Y8

SCSD : A (ACTIVE RECORD)

TOEC : E (NON-US MANUFACTURERS)

LUPD : 17 MAR 2050

NCAGE NAME: BABCOCK INTERNATIONAL GROUP PLC

ST1 : ROSYTH BUSINESS PARK

STT : FIFE

COUNTRY: UNITED KINGDOM

PCS : KY11 2YD

PCC : ROSYTH, DUNFERMLINE

TEL : 01383 424055

FAX : 01383 423072

11-2

NMCRL-OFFLINE-NSN-Report--20221122114607

NCAGE : KC3B9

SCSD : A (ACTIVE RECORD)

TOEC : E (NON-US MANUFACTURERS)

LUPD : 14 JAN 1980

NCAGE NAME: CERTEX DEFENCE

ST1 : S095 BUILDING, HM NAVAL BASE

ST2 : DEVONPORT

STT : DEVON

COUNTRY: UNITED KINGDOM

PCS : PL2 2BG

PCC : PLYMOUTH

TEL : 01752 565580

FAX : 01752 565538

IDENTIFICATION: 04479094

EMAIL : MOD@CERTEX.CO.UK

WEBSITE: WWW.CERTEX.CO.UK/DEFENCE