



GOVERNMENT OF GILGIT BALTISTAN
INDUSTRIES, LABOUR & COMMERCE DEPARTMENT

EXPRESSION OF INTEREST (EOI)
Development of Minawar Industrial Zone (MIZ) Gilgit.

The Government of Gilgit Baltistan has approved the Public Private Partnership Act 2019 with the purpose to provide investment opportunities to private sector in the financing, construction, development of infrastructure / development projects or other related services.

In order to boost the economic activities in the region the GB Government (Industries, Labour & Commerce Department) intends to hire the services of reputed, experienced (individual / JV) National and international Firms for development of Minawar Industrial Zone (MIZ) Gilgit for which Expression of Interest (EOI) are invited under Public Procurement Rules 2004.

Interested firms/ companies are required to submit the following requisite information as part of their EOI.

1. **Registration requirements.**

- i. Valid Registration with SECP (Please attach proof)
- ii. Valid Registration with FBR (Please attach NTN certificate)

2. List of Required Documents to be submitted with the application, Eligibility Requirement / Checklist and basic TOR (Scope of work) can be downloaded from www.ppra.gov.pk and www.iclgb.gov.pk or obtained from the office of undersigned from date of publication of this notice till 25th November, 2022. at a cost of 5000/- (copy of feasibility study of the project can be obtained from the office of undersigned

3. All the applicable Federal, Provincial & Local taxes must be considered while preparing the financial proposals.

4. The financial statements should be provided to demonstrate that the firm has financial capacity to execute minimum 5.00 billion investments in the project.

5. 100% of the project financing would be arranged by interested private party.

6. The Government of Gilgit Baltistan will not provide any sovereign guarantee for the Project.

7. No pending litigation certificate must be provided by the firm

8. **Dead line of Submissions:** The EOI applications along with following documents must reach on the address mentioned herein below on or before 04:00 PM 25th November, 2022; the same shall be opened publically on 30th November, 2022 at 12.30 PM.

9. The Procuring Agency right to cancel this EOI in its entirety or partially without defraying any cost incurred by the firm's

10. The procuring agency doesn't bind itself to accept any EOI and Late EOI will not be considered under any circumstances also.

11. Interested firms should address their inquiries and submit their complete proposals to the following:-

12. It must be noted that firms / companies meeting all criteria/conditions will only be shortlisted for consideration.

Secretary
Industries, Labour & Commerce/ GBBOI
FC Road Jutial, Gilgit
Tel No.05811-920628 Fax 05811-920628

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**DEPARTMENT OF INDUSTRIES, LABOUR & COMMERCE
GOVERNMENT OF GILGIT BALTISTAN**

EXPRESSION OF INTEREST

FOR

**THE PROVISION FOR ESTABLISHMENT OF MINAWAR INDUSTRIAL
ZONE**

TO

DEPARTMENT OF INDUSTRIES, LABOUR & COMMERCE

INSTRUCTIONS TO BIDDERS

1. BACKGROUND

Industrialization plays a key role in improving the economy of a country. Industrialization brings development, sets off a chain reaction of upstream and downstream business activities, generates employment, and improves the standard of living. Industrialization also improves the utility and productivity of human resource through new skills, technologies, and training.

If we see the top ranked industrial nations of the world, like USA, Canada, UK, France, Germany, Italy, Japan, and Russia we can find one thing common among them and that is that they have the best economies in the world.

if Gilgit Baltistan has to improve its economy it must focus on strengthening the industrial base in the region. Since 50 % percent of GB's population between 15 and 64 years, therefore there is a dire need to create new employment opportunities on massive scale. When it comes to industry within Pakistan, GB ranks even behind Baluchistan and AJK.

To reap the benefits of industrialization, the government of GB has decided to setup industrial estates across the length and breadth of the province. Industrial estates will provide a fully developed platform to the prospective entrepreneurs and incentives to setup industries thereby generating massive employment for the youth and contributing to the economy.

When it comes to industrialization in GB, Minawar Industrial Zone comes up as one of the most important places in the province. Minawar is located at the border with China just 300 km from the center of the Gilgit Baltistan on main CPEC road. MIZ has a significantly large industrial estate, known as Minawar Industrial Estate. It is spread over 194 acres. The response of the entrepreneur both local and Chinese is very encouraging.

Objectives:-The main objectives of Minawar Industrial Zone (MIZ) are:

- To develop an industrial estate with most modern civil, electrical, and telecommunication infrastructure.
- To be a benchmark for future such projects or developments.
- To provide entrepreneurs a fully developed platform to setup industries/ enterprises.
- To attract entrepreneur and skills from neighboring KP and Punjab.
- To capitalize on the strengths of the GB.
- To protect environment.
- To spread the benefit's to adjoining areas thereby improving their standards of living.
- To generate massive employment for the youth.

- To generate experienced skilled workfare on regular basis for employment in Pakistan and abroad.

Scope of Minawar Industrial Zone (MIZ)

Minawar Industrial Zone (MIZ) would be developed with most modern infrastructure and amenities and will be provided the following facilities to the Enterprises as per Master Plan of MIZ:

- Boundary wall, main gate with foolproof security system
- Roads that would be wide, fully carpeted with markings,
- Water supply distribution network that would also have the provision for fire safety/fire fighting.
- Sewerage system
- Green belts that would separate roads and industrial property.
- Technical training institute, first aid center, trade facilitation center.
- Underground electricity distribution network with provisions for pad mounted transformers.
- Exclusive grid station.
- A dedicated space for Combined Effluent Treatment Plant (CETP).
- Captive power plant (8 to 12 MW)
- One Window Operations

Approach and Methodology

The firms submit its initial business plan and the plan should be consists of following parts:

- Market Potential
- Lease and Marketing plan
- Economic Analysis
- Financial Plan
- Time lines.

TECHNICAL EVALUATION CRITERIA

Table 1: Minimum Qualification Criteria

S. No	Qualification / Experience	Requirement
1	Company Registration: The bidder must be a registered company/organization (agency) of Securities and Exchange Commission of Pakistan as a Company for at least 05 years. (Documentary Evidence: Copy of SECP Issued Company Registration Certificate.)	mandatory
2	Human Resource: At least 100 fulltime resources on payroll *Agency MUST provide undertaking on stamped paper	mandatory
3	Tax Registration: The bidder must be a registered taxpayer with both Federal Board of Revenue (FBR) or CBR. The registration must be verifiable from online web portal of these agencies. (Documentary Evidence Required: Copy of NTN Certificate) Must be in ATL	mandatory
4	Presence: Physical presence of Firm in Pakistan or aboard. Client reserve the rights to visit the premises for physical verification)	mandatory
5	The minimum required annual revenue of services for the successful Bidder in each year for the last three years shall be PKR 200 million or above; (Copies of Audited Financial Statements for last three years)	mandatory

Table 2: Evaluation Criteria

S.No	Qualification / Experience	Marks	Requirements
1	Up to Three Projects with Public /Private of similar nature i.e. Managed Services outsourcing for large scale entities up to 3 billion (Pak rupees). (Documentary Evidence: Contract Copy /Purchase /Work Order)	30	03 Project = 30 marks 02 Project = 20 marks 01Project = 10 marks
2	Human Resource: At least 100 fulltime resources on payroll *Agency MUST provide undertaking on stamp paper	10	100 employees = 5 marks 100 – 200 employees = 10
3	Valid Certifications: ISO	05	01 Certification = 05 marks 02 Certification = 10 marks
4	Methodology. (The services provider will present it methodology through power point presentation to the technical committee)	25	1. Market Potential plan = 05 2. Lease and Marketing plan= 05 3. Economic Analysis = 05 4. Financial Plan = 05 5. Profit sharing mechanism=05