

## Publication of Contract Award

# Selection of Implementing Partner for Cluster – C Sindh & Balochistan

Contract # : WeT/RFP/2016/001/I.P/Cluster - C  
Selection of Consulting Services for : Implementing Partner  
Implementing Agency : Benazir Income Support Programme  
Country : Pakistan  
Project : Waseela-e-Taleem



**GOVERNMENT OF PAKISTAN**  
**Benazir Income Support Programme**

JANUARY 2017

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## Basic Data

- 2.1 Name of country Islamic Republic of Pakistan
- 2.2 Client:  
 (a) name Benazir Income Support (BISP), BISP HQ  
 (b) address, phone, facsimile Secretariat, F – Block, Pak. Secretariat, Islamabad.  
Phone: - +92(51) 9246420.  
Fax: - +92(51) 9246318.  
Email: [dir.procurement@bisp.gov.pk](mailto:dir.procurement@bisp.gov.pk)
- 2.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources  
 Implementation:  
 "Implementing Partner Firm for selected districts in Cluster C comprising Sindh & Balochistan".
- 2.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 2.5 Request for expressions of interest:
- (a) publication on Public Procurement Authority Website Yes (22<sup>nd</sup> April 2016)
- (b) publication in national newspaper(s) Yes (22<sup>nd</sup> April 2016)
- (c) number of responses Thirty Seven (37)
- 2.6 Shortlist:  
 (a) names/nationality of firms/associations
1. **M/s Rural Support Programme Network (RSPN), Islamabad (Lead firm)**  
**Sub-Consultants:**
    - (i) M/s Sindh Rural Support Organization;
    - (ii) M/s Balochistan Rural Support Programme; &
    - (iii) M/s Sindh Graduate Association.
  2. **M/s Sindh Development Society (SDS), Sindh.**
  3. **M/s AASA Consulting (Pvt.) Ltd., Karachi (Lead firm)**  
**Sub-Consultant:**  
M/s Grant Thornton (Pvt.) Ltd., Islamabad.

**4. M/s AWAZ Foundation Pakistan, Multan(Lead firm)**

**Sub-Consultants:**

- (i) M/s Takhleeq Foundation, Karachi;&  
(ii) M/s Participatory Integrated Development Society, Quetta.

**5. M/s MM Pakistan, Islamabad.**

**6. M/s Aurat Publication and Information Service Foundation, Islamabad.**

**7. M/s Strengthening Participatory Organization (SPO), Islamabad.**

**8. M/s SEMIOTICS Consultants (Pvt.) Ltd., Islamabad.**

**9. M/s Mazars Consulting, Karachi.**

**10. M/s Socio Engineering Consultants, Islamabad.**

2.7 Request for Proposals:

(a) First issuance to Consultants

Date 28<sup>th</sup> June, 2016

(b) Second issuance to Consultants

Date 9<sup>th</sup> September, 2016

2.8 Amendments and clarifications to the RFP (describe)

Yes. As a result of pre-proposal conference held on 22<sup>nd</sup> September 2016, certain clarifications on technical aspect of the assignment were agreed which necessitated an addendum to the RFP document. Consequently, deadline for submission was extended upto 20<sup>th</sup> October, 2016.

2.9 Contract Type:

Lumpsum – Deliverable based

2.10 Pre-proposal conference:

(a) First Conference

Yes (14<sup>th</sup> July, 2016)

(b) Second Conference

Yes (22<sup>nd</sup> September, 2016)

(c) Minutes issued

Yes (14<sup>th</sup> October 2016)

2.11 Proposal submission:

(a) one envelope (technical)

Two envelopes (technical and financial proposals in separate sealed envelopes)

(b) original submission

Date: 11<sup>th</sup> October, 2016

Time: 1500 hrs

(d) extensions(s)

Date: 20<sup>th</sup> October, 2016

Time: 1500 hrs

2.12 Submission of Financial Proposal

Location: Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.

- 2.13 Opening of Technical Proposals by selection committee Date: 20<sup>th</sup> October, 2016 Time 1530 hours
- 2.14 Number of proposals submitted Six(06)
- 2.15 Proposal validity period (days):  
 (a) original expiration date Date: 11<sup>th</sup> February, 2017  
 (b) extension(s), if any
- 2.16 Evaluation Criteria/sub-criteria:
- (i) **At-least Five projects/assignments of the Consultants specific to the scope of services:** Weight: **07**
- (ii) **Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:** Weight: **60**
- a) **Technical approach and methodology on each of the component of the task:** Sub Weight: **45**
- b) **Staffing plan** Sub Weight: **05**
- c) **Work Plan** Sub Weight: **10**
- (iii) **key staff**
- Individual(s)** Weight: **33**
- (A) Team Leader Sub Weight: **10**
- (B) Monitoring, Evaluation & Research Expert Sub Weight: **08**
- (C) Communication/Social Mobilization Expert Sub Weight: **05**
- (D) Capacity Building/Training Expert Sub Weight: **05**
- (E) MIS Expert Sub Weight: **05**
- 2.17 Technical scores of the consulting firms Minimum qualifying score: **70**

<b>Consultants' names</b>	<b>Technical scores</b>
<b>M/s Rural Support Programme Network [Lead Firm], Islamabad.</b>	<b>74.41</b>
<b>M/s MM Pakistan (Pvt.) Ltd., Islamabad</b>	<b>70.29</b>
M/s Aurat Publication & Information Services Foundation, Islamabad.	66.46
M/S AWAZ Foundation Pakistan, Multan.	42.53
M/s AASA Consulting (Pvt.) Ltd., Karachi.	51.25
M/s Strengthening Participatory Organization, Islamabad.	53.41

- 2.18 Approval of technical evaluation report by Secretary (Quality-Based, Qualifications) Date: 16<sup>th</sup> November 2016
- 2.19 Public opening of financial proposals Date 21<sup>st</sup> November 2016 Time 1500 hours  
 (a) Names and proposal prices (mark Consultants that attended public opening)
  1. M/s RSPN, Islamabad – Rs. 512,805,252/- (exclusive of direct & indirect taxes), and
  2. M/s MM Pakistan, Islamabad – Rs. 151,562,400/- (exclusive of indirect taxes)
- 2.20 Evaluation committee: members' names and titles (if not the same as in the technical evaluation - Quality-Based, Qualifications, Single-Source) Same as detailed in Technical Evaluation Report
- 2.21 Methodology (formula) for evaluation of cost (QCBS only; cross as appropriate) Weight inversely proportional to cost  
 $S = St*T + Sf*P$  (T=0.8 & P = 0.2)
- 2.22 QCBS
- | Consultant' Name | Technical scores | Financial scores | Final scores |
|------------------|------------------|------------------|--------------|
| <u>M/S RSPN</u>  | <u>59.53</u>     | <u>5.36</u>      | <u>64.89</u> |
| <u>M/S MMP</u>   | <u>56.23</u>     | <u>20.00</u>     | <u>76.23</u> |
- (b) Award recommendation *M/s MM Pakistan, Islamabad at a financial price of Rs. 175,812,384/- inclusive of direct & indirect taxes.*

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