

**REGISTERED/IMMEDIATE**

Heavy Industries Taxila  
 Marketing & Procurement  
 Directorate (CP Branch)  
 Taxila Cantt, Pakistan  
 Tel : 051- 9315029  
 Fax : 051-9315029  
 5171/RT-3022/18-19/Eqpts/Med/CP-II/Proc  
 08 Apr 2019

To: M/s \_\_\_\_\_

Subject: **Re-Tender Inquiry - FOR**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Qty Demands	Details
a.	ENT Unit Complete with accessories	No	01	As per Annexure 'A'
b.	DHS Instruments	No	01	As per Annexure 'B'

**Instructions to Bidders**

- Rates will be quoted on FOR Taxila Cantt basis. Offer best competitive price while submitting your quotation.
- Over writing and cutting of any nature in the quotation will not be accepted.
- Part-I and Part-II quotations will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL QUOTATION PART-I WITHOUT PRICE" and COMMERCIAL QUOTATION (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under :-

**BID****REGISTERED**

**TENDER INQUIRY NO. 5171/RT-3022/18-19/Eqpts/Med/CP-II/Proc dated 08 April 2019 TO BE OPENED ON 1100 Hours on 24 April 2019**

To: ASSISTANT DIRECTOR (PROCUREMENT) HEAVY INDUSTRIES TAXILA  
 GATE NO.1, HRF (T),

FROM: M/s \_\_\_\_\_

- Delivery of Tender.** The tender/bid will be enclosed in a sealed envelope which will be invariably marked with "Bid against Tender Inquiry No. **5171/RT-3022/18-19/Eqpts/Med/CP-II/ Proc dated 08 April 2019** and complete address. The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing

the same in the bid box (available at the gate). The bid will not be brought by hand by any firm while visiting the office of Assistant Director (Procurement). Moreover if required endorsements are found missing, the bid will be liable for rejection.

6. The bid must be dropped in the bid box, latest by 1030 hours on **24 April 2019**, at Heavy Rebuild Factory HRF (T) Gate No.1. The bid will be opened same day at **1100 hours** in the presence of the available representative of the firms in Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.

7. All papers must be signed and stamped and items not quoted / quoted must be mentioned clearly.

8. All clauses/terms mentioned in this inquiry will be considered accepted by the bidding firms, even if no reference to them is given in the respective offers.

9. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of **CO Hospital**, HIT Taxila Cantt, will invariably be enclosed with the technical offer, failing which the bid will be ignored.

10. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers would not be accepted.

11. Please confirm receipt of the tender inquiry immediately and also intimate your participation or otherwise in this tender inquiry. In case any firm does not wish to bid, then it should return the tender inquiry documents at the earliest.

12. HIT reserves its right to cancel the bidding process with reason but without any obligation to justify such a reason.

13. The stores are required to be delivered at Hospital HIT, Taxila Cantt within **02** months from the date of signing of the contract.

14. The offered price quoted must be firm, final and inclusive of all taxes, packing, handling charges etc and delivery at HIT Taxila Cantt.

15. **Offers must remain valid for 180 days** from the date of opening of the tender.

16. The store will be packed in standard grade, worthy of transportation by the means adopted.

17. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.

18. Warranty period will be **Two years** from the date of issuance of CRV of the stores.

19. In case of failure to supply the stores within the stipulated periods, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and maximum value not more than 10% of contracted store value or a part there-of will be levied.

20. **Payment Terms**

- a. Payments will be made by either by CMA (DP), Rawalpindi or CMA (HIT) Taxila Cantt, through cheques against pre-receipted bills (duly affixed with revenue stamps) along with professional tax certificates (attested photocopies) of the suppliers after delivery and acceptance of stores.
- b. Partial payments are not allowed.
- c. The payment to the registered person is linked with active taxpayer status of the supplier as per FBR data base. If any registered supplier is not on active Taxpayer list, his payment will be stopped till he / she files his / her mandatory returns and appears on ATL of FBR.

21. HIT reserves the right to increase / decrease the quantity of items, placed on the tender without any reference to the firm.

22. The supplier shall furnish a 10% performance bank guarantee within one month from the date of signing of the contract from scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee must remain valid for 24 x months after the stores are put in operation. Bank guarantee will be released after completion of warranty period of store.

23. **All Firms participating in the tender will deposit 2% bid security of total quoted value in the shape of CDR / bank guarantee addressing to Director Marketing & Procurement, Heavy Industries Taxila. The bid security will be provided by the firms in commercial envelope and clear mentioning of the same in the technical quotation without price will be ensured by the firms, failing which the bid will stand rejected. The bid securities will be returned as under:-**

- a. **Unsuccessful Bidders. Within 15 days of completion/announcement of the bid evaluation result.**
- b. **Successful Bidders. Upon submission of 10 % PBG (para 22).**

24. Integrity pact will invariably be involved / invoked when the total value of the contract exceeds 10 Million as specified in PPRA Rule 2002-2004.

25. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.

26. In case, the contracted firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract would be cancelled at the firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from the defaulting firm, under existing procedures.
27. Inspection of the store will be carried out at HIT Taxila Cantt.
28. Technical & Commercial Quotations must be provided on **CDs in MS EXCEL, MS WORD or MS ACCESS** format along with hard-copies. **Quotations without CDs will not be entertained. Also ensure following while preparing bids:-**
- a. **Sequence of serial no as given in tender inquiry will not be changed.**
  - b. **No serial no will be deleted or shortlisted in the bid/offer.**

### **Eligibility Criteria**

29. Firms should not be blacklisted or defaulted anywhere within or outside Pakistan. In this regard firm should provide "No Blacklisting / Defaulting Certificate" (affidavit on judicial stamp as per **Annexure 'C'**, duly attested by Notary Public, to be provided).
30. Only registered suppliers / persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to government departments. Thus the bidders will submit a certificate to this regard along with the technical bid.
31. Country of Origin: **All countries except India, Israel and Taiwan.**
32. In case of indigenously / locally manufactured item, the firms should have relevant experience and capacity of manufacturing these Medical Equipments and should be duly qualified by Hospital of HIT. Capacity for manufacturing of Medical Equipments will be verified by a team ex HIT Hospital.
33. Confirmation of the numbers and nomenclatures of required items along with soft copy of same in MS Excel format. The confirmation to fulfill the technical specifications related to each item must be highlighted in the technical bid.
34. In the case of FOR imported items, the firms are responsible to provide evidence of the agency agreement/certificate of conformance, principal proforma invoice (in original and without price) and OEM certificates of all the items being quoted against this tender inquiry along with countries of origin. Separate OEM certificate for each item / Medical Equipments will be provided by the firms. The firms will clearly indicate that all the Medical Equipments used in the manufacturing are brand new from current production. Confirmation to fulfill technical specifications related to imported items on FOR basis must be highlighted in the technical bid.
35. Confirmation of the validity period of the quote, delivery period and warranty period.

36. Confirmation of the willingness of the firms to arrange the visit of a two member HIT team (ex HIT Hospital) on firms' expenses for ascertaining / validating the manufacturing, stocking and financial capabilities quoted.

37. Confirmation of all technical parameters specified in the IT. **Manufacture brand of each item must be highlighted in the bid.**

38. Firm may provide a certificate for training class to the technical staff of HIT Hospital regarding installation / repairing of machines at the firm expenses / permissions.

### **Qualification Criteria**

39. Participating firms should meet the following criteria:-

- a. 40% score in every individual category/sub category (except Para 39 c (3) (c) whereby even zero score will not affect the qualification of the bidder).
- b. 60% aggregate score of all categories.
- c. The scoring would be done as under:-

(1)	Ser	Description	Maximum Points
	(a)	Financial Soundness	50
	(b)	Past Experience / Record	30
	(c)	Past Performance	20
	<b>Total</b>		<b>100</b>

- (2) **Financial soundness.** Credit Marks for financial soundness of the firm shall be on the basis of following qualifications: -

Ser	Description	Max Points	Explanation for Marks Obtained
(a)	Annual turnover of last 3 x Financial Years <b>(Third Party generated verifiable audit reports for last three financial years to be provided).</b>	20	Marks will be calculated as per the formula:- <b>Formula</b> Score = $\frac{(Y1+Y2+Y3)}{3X} \times 20$ *(Y1,Y2,Y3 respective annual turnovers of last three years) X= Last purchased rate / estimated value of the quoted items available with HIT. Note: All calculation will be done in Pak Rs, other currency (if any) will be converted into Pak Rs with applicable conversion rate.

(b)	Working Capital of last three years <b>(Third Party generated verifiable audit report to be provided).</b>	15	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{(Y1+Y2+Y3) \times 15}{3X}$ Y1, Y2 and Y3 being respective working capitals of last three years. X= Last purchased rate / estimated value of the quoted items available with HIT. <b>Note:</b> All calculation will be done in Pak Rs, other currency (if any) will be converted into Pak Rs with applicable conversion rate.
(c)	Litigation History where decision went against the firm <b>(affidavit on judicial stamp paper as per Annexure 'D' to be provided).</b>	15	Marks for firms with no litigation history. One mark will be deducted for each litigation where decision went against the firm.
<b>Total</b>		<b>50</b>	

- (3) **Past Experience**. Credit marks for experience shall be awarded on the basis of following criteria:-

Ser	Description	Max Points	Explanation for Marks Obtained
(a)	Projects of similar nature and complexity i.e. medical stores completed in last 10 years. <b>(Attested and verifiable copies of related contracts be attached).</b>	10	0.5 marks will be awarded on the number of contracts per year of having value 2 Million or more. Maximum 1 mark per year will be granted.

(b)	Projects of ongoing similar nature and complexity in hand i.e medical stores <b>(Attested and verifiable contracts be attached).</b>	15	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{C}{2 X} \times 15$ C= Total amount of contracts in hand. X= Last purchased rate / estimated value available with HIT. Note: All calculations will be done in Pak Rs, other currency (if any) will be converted into Pak Rs with applicable conversion rate.
(c)	Status of enlistment with Government Organizations (Attested copies of Registration certificates to be enclosed).	5	Full marks will be given on provision of at least 1x certificate.
<b>Total</b>		<b>30</b>	

- (4) **Past Performance.** Credit Marks for past performance shall be awarded on the basis of following criteria:-

Ser	Description	Max Points	Maximum Points
(a)	Past performance to be evaluated on under mentioned parameters:-		
	i. Contracted store supplied beyond DP in last ten years (data will be attached duly verified from the concerned procurement agency).	5	Marks of bidders will be calculated as per given formula:- X1 = Total value of last ten years' contracts. X2 = Total value of last ten years' contracts completed within DP. <b>Formula:</b> Score= $\frac{X2}{X1} \times 5$

	ii. Quantum of rejections of items in the last ten years contracts (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total value of last ten years contracts. X2 = Total value of the passed items in first go in the last ten years' contracts.  <b>Formula:</b> $\text{Score} = \frac{X2 \times 5}{X1}$
	iii. Timely provision of documents/ bank guaranties / bid security money (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total no of contracts concluded in last ten years'. X2 = Total number of timely provided bank guarantees/ bid securities against the total no of contracts in last ten years.  <b>Formula:</b> $\text{Score} = \frac{X2 \times 5}{X1}$
	iii. No of contracts / items still pending beyond DP (data will be attached duly verified from the concerned procurement agency).	5	0.25 marks would be deducted for each contract in hand, which is pending beyond DP.
<b>Total</b>		<b>20</b>	

40. Only affidavits and third party (having no conflict of interest with either HIT or the bidder) generated / verified documents may be treated as credible evidences for scoring.

41. **A pre bid meeting will be held a week prior to opening of IT on 15 April 2019 at 1000 hours in Marketing & Procurement Directorate (Tender opening room). All desirous firms are requested to attend the subject meeting before submission of bid and clarification require if any by the firm be obtained by the firms in the said meeting.**



42. Contracts will be awarded to **best evaluated bidder** with highest overall score based on **weightage which will be worked out as under:-**

- |    |                          |   |            |
|----|--------------------------|---|------------|
| a. | Qualification Criteria   | - | <b>60%</b> |
| b. | Commercial offer / Price | - | <b>40%</b> |

**Note:** Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lieutenant Colonel  
Assistant Director Procurement  
(Riaz Fida)

<b>Cat/Part No</b>	<b>Nomenclature</b>	<b>A/U</b>	<b>QTY</b>	<b>FOB/FOR</b>
	ENT UNIT	No	01	FOR

ENT Unit for its ergonomically construction and its fully integrated technology for a comfortable medical activity.

### **Technical Features**

1.
  - a. The units are completely centralized suction systems, allowing for more safe and hygienic activity and mobility within the clinic environment.
  - b. 2 Drawers with Front color on Operator choice. 01 with UV Drawer.
  - c. Doctor writing description surface, Drawer size (h 70mm) + open storage compartment with bin.
  - d. Automatic sensor with motors operated for Suction, insufflation/ irrigation.
  - e. 06 lockable wheels for cleaning & operating safety.
2. **Instuments-table with electronic console:-** On articulated arm with rotation angle up to 90<sup>0</sup>, where there are allocated: suction tube, insufflations tube, compressed air system with a bottle holder, it is Provided with buttons that drive the following function: Language set up, indication of operators name, Water temperature activation at 37<sup>0</sup>, UV lamp activation (in the upper drawer), Insufflators pedal switch on/off, Regulation of mirror-warmer timing (10-120 Sec).
3. **Power Suction Mechanism complete:** With oil-less motor pump with air flow rate 50 Lt/min-Auto Sensored.
4. **Insufflation System** Equipped with a autoclavable hand-piece and Politzer Olive Compressed Air Module provided with: Handle for spray bottles; Nr. 2 medicamentss sprayers: 1 for powder spray and 1 for liquid spray; Nr. 3 bottle for medicaments;
5. **Mirror quick heater with TIMER** (10-120 sec) from electronic console, electrically operated heater for quick heating of scopes and instruments.
6. **Integrated Applications:-**
  - Endoscopy Support Holder
  - Visualization Light: integrated neutral led light source 5.500<sup>0</sup>k intensity variable through a knob placed in the front panel.
7. **Ear Endoscope:** Wide vision ø 4mm or 3mm / d.o.v.30<sup>0</sup> length 50 mm or more (Can be change as per IO specify).
8. Light Guide cable with Camera head & EDM software for recording & capturing images.
9. ENT Chair will also operate by the ENT Unit & also with wired paddle
- 10 ENT doctor stool with 360 degree rotation & footrest.

**Annexure "B"**

<b>Cat/Part No</b>	<b>Nomenclature</b>	<b>A/U</b>	<b>QTY</b>	<b>FOB/FOR</b>
	DHS Instruments	No	01	FOR

**Specification**

Quality      316 LSS

Parts        DHS Tripple Reamer  
               DHS Double Reamer  
               TAP  
               Angle Guides x 2  
               Threaded Wires x 4  
               Graduated Wire x 4  
               Tap Sleeve  
               Lag Screw Driver  
               Cortical Screw Driver- 3.5 Hex  
               Impactor  
               250 Gm Hammer  
               Flat Nose Plier  
               Measuring Sleeve

**AFFIDAVIT****NO DEFAULTER CERTIFICATE**

It is certified that M/s \_\_\_\_\_ have never been defaulted or blacklisted with any Govt / Semi Govt / Defence Organization / PPRA / Khyber Pakhtunkhwa PPRA / Punjab PPRA / Sindh PPRA within or outside Pakistan.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Signature & Stamp of Notary Public)

**AFFIDAVIT****NO LITIGATION CERTIFICATE**

It is certified that M/s \_\_\_\_\_ have no litigation history where decision went against the firm anywhere within or outside Pakistan.

OR

It is certified that M/s \_\_\_\_\_ have following litigation history:-

- a.
- b.
- c.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Signature & Stamp of Notary Public)