

REGISTERED/IMMEDIATE

Heavy Industries Taxila
Marketing and Procurement
Directorate (Commercial Cell)
Taxila Cantt, Pakistan
Tel: (051) 9315033-62933
Fax No. (051) 9315029 & 31
CC/18/8600/IT-259/Ind-50/BPJs
DESCOM/Proc

07 Feb 2019

To: M/s _____

Subject: **Tender Inquiry FOR (Package Deal)**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Unit Price	Total Price
a.	Procurement of Material on Package Basis as per Annexure 'A'	Nos		

Instructions for Bidders

- Rates will be quoted on FOR Taxila basis. Offer maximum discount while submitting your bid.
- Over writing and cutting of any nature in the quotation will not be accepted.
- Part-I and Part-II bids will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL BID PART-I WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under:-

REGISTERED**BID****TENDER ENQUIRY NO: CC/18/8600/IT-259/Ind-50/DESCOM/Proc dated 07 Feb 2018****TO BE OPENED ON: 28 FEBRUARY 2019 AT 1100 HRS**

TO: ASSISTANT DIRECTOR (PROCUREMENT)
HEAVY INDUSTRIES, TAXILA

FROM: M/s _____

5. Forward your bids not later than at **1030 hours** on **28 February 2019**.
6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Procurement) M&P Dte.
7. If required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **28 February 2019 at 1100** hours in the presence of the available representatives of the firms in Central Procurement Branch, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. HIT reserves its right to cancel the bidding process with reason but with no obligation to justify such a reason.
9. Please indicate full details (specifications, manufacturers etc) of the stores offered in your bid. If required details are found missing, the bid will automatically stand disqualified and rejected.
10. The stores should conform to prescribed drawing/specifications/sample as available with DESCOM and must qualify relevant standard in vogue at ASID Rwp/IAS&C Kci at firm's expense.
11. The store will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.
15. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.
16. Indenter / purchaser reserves the right to increase/decrease the quantity of items, placed on the tender without any reference to the firm.

17. Partial delivery and partial payment is allowed. However, payment will be made by HIT, Taxila Cantt, against pre-receipted bill (duly affixed with revenue stamp) alongwith professional tax certificate (photo copy attested) and Active Taxpayer list (ATL) on receipt of store and issuance of CRC/CRV.
18. All clauses/terms mentioned in this inquiry will be considered accepted by the firm in case no reference to them is given in the offer.
19. **Offers must remain valid for 180 days** from the date of opening of the tender.
20. The prices quoted must be firm and final and inclusive of all applicable taxes, duties, packing, handling charges.
21. Part payment against part delivery is allowed.
22. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of Director M&P HIT Taxila Cantt will invariably be enclosed with the quotation, failing which the bid will be ignored.
23. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
24. **Delivery Period.** Delivery period is "**As and when required basis**". Firm will provide required store within 30 days after issuance of letter of shipment from HIT. Exact colour/pattern will be intimated on case to case basis through above stated letter for shipment.
25. **Sample.** Firm must confirm that advance sample of the items mentioned in the quotation are readily available and will be provided as and when asked, (if req) on "NO COST NO OBLIGATION BASIS". The advance sample may require destructive testing at firm's expenses. Samples will be required to be deposited with DESCOM. The samples must qualify relevant standards in vogue at ASID Rwp/IAS&C/relevant ITD testing agencies. If firms fail to provide advance sample within 15 days of intimation despite its confirmation in the technical offer, the firm will be disqualified and suitable punitive action may also be taken including confiscation of bid security money. Next best bidder will be given the chance to provide the sample.
26. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% bank guarantee within one month from the date of signing of the contract from scheduled bank in Pakistan against the total value of contract. This bank guarantee will remain valid as per warranty clause. BG will be released after completion of warranty period of store.
27. Country of Origin: **Any country except Taiwan, Israel and India.**
28. Inspection of the store will be carried out at HIT Taxila Cantt.

29. Warranty period will be one year from the date of issuance of CRV of stores.
30. **All Firms participating in the tender will deposit 5% bid security of total quoted value in the shape of CDR / bank guarantee issued by any scheduled bank of Pakistan addressing to Director Marketing and Procurement, Heavy Industries Taxila. The bid security will be provided by the firm in commercial envelope. Separate certificate that 5% bid security money is enclosed in commercial offer, will be provided alongwith the technical offer. Bid securities of unsuccessful bidders will be returned within 14 days after issuance of the bid evaluation reports, whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**
31. The offered price will be inclusive of 17% GST as imposed by Government of Pakistan. The offers without the inclusion of GST will not be considered.
32. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.
33. Random samples from each shipment will be tested by HIT under the arrangements of the supplier as per standard Acceptance Test Procedures (ATPs) of ASID or IAS&C on expense of firm.
34. Warranty period will be one year from the date of issuance of CRV of stores.
35. Only registered supplier/person who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to Government departments. Supplier will submit certificate to this regard along Technical Quotation.

Evaluation Criteria

36. **Eligibility**
- a. Participating firms should not have defaulted in any contract with government organizations within or outside Pakistan. Affidavit to the fact would be provided on judicial stamp paper.
 - b. Firm should not be blacklisted in any of the government organizations. In this regard firms shall provide "No Blacklisting Cert" on judicial stamp paper.
 - c. Only registered supplier/person who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to Government departments. Supplier will submit certificate to this effect alongwith technical offer.
 - d. Country of Origin: **Any country except Taiwan, Israel and India.**
 - e. Registration with Income Tax Department.

- f. 100% compliance against Technical specification (attached as Anx 'A') is required. Bidders are required to confirm the technical specification on following lines:-

Ser	HIT Specification	Confirmed or Not	Remarks
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- g. Separate certificate in technical offer that 5% bid money is enclosed in the commercial offer.
- h. Warranty period will be one year from the date of issuance of CRV of stores.
- i. Multiple offers quoting firms will be technically rejected.
- j. Offered stores must be approved by IAS&C, Karachi or ASID Lahore ITD testing agencies. Evidence to this effect must be attached with the technical offer.
- k. **Delivery Period.** Delivery period is “**As and when required basis**”. Firm will provide required store within 30 days after issuance of letter of shipment from HIT. Colour/pattern will intimated through above mentioned shipment letter on case to case basis.
- l. Separate certificate that samples of indented items are readily aval and will be provided by bidder within 15x days on demand by HIT.
- m. Package wise quoting of the items is mandatory, failing which the offers will be rejected.
37. Offers of those firms will be given less weightage which are still having pending supplies of the contracted stores beyond respective DPs against previous contracts and return of samples issued against previous contracts of DESCOM.

Evaluation

38. **Qualification Criteria.** Participating firms should meet the following qualification criteria with:-

- a. Minimum 50% score in every individual category/sub category (except 38 C (3) (c) whereby firm with even zero scoring will not be affected with this clause).
- b. Minimum 70% aggregate score of all categories.
- c. The scoring would be done as under:-

(1)	Serial	Description	Maximum Points
	(a)	Financial Soundness	40
	(b)	Past Experience / Record	40
	(c)	Past Performance	20
	Total		100

- (2) **Financial soundness.** Credit Marks for financial soundness of the firm shall be on the basis of following qualifications: -

Serial	Description	Max Points	Explanation for Marks Obtained
(a)	Annual turnover of last 3 x Financial Years / Annual sales of company (Third Party generated verifiable audit reports for last three financial years to be provided).	15	<p>Full Marks will be given to bidder whose 3 years turnover (as per audit financial report) will equal to or higher than Rs 30 Mn. Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{(Y1+Y2+Y3)}{\text{Rs. 30 Mn}} \times 15$</p> <p>*(Y1, Y2, Y3 respective annual turnovers of last three years) Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.</p>
(b)	Working Capital of last financial year (Third Party generated verifiable audit report to be provided).	10	<p>Full Marks will be given to bidder whose working capital will be equal to or higher than Rs. 5 M. Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{(X1)}{\text{Rs. 5 Mn}} \times 10$</p> <p>X1= Working Capital of last year Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.</p>
(c)	Bank credit line (verifiable certificate from concerned Bank with clearly mentioning bank credit line offered/provided) (Specimen attached as per annexure 'B').	10	<p>Full Marks will be given to the bidders whose Bank credit lines will be equal to or higher than Rs. 5 M. Marks of remaining bidder will be calculated as per given formula:-</p> <p>Formula $\text{Score} = \frac{(X1)}{\text{RS. 5 Mn}} \times 5$</p> <p>X1= Bank credit Line Note: All calculation will be done in Rs, other currency (if any) will</p>

			be converted into Rs with applicable conversion rate.
(d)	Litigation History where decision went against the firm (affidavit on judicial stamp paper to be provided) .	5	5 Marks for firms with no litigation history. 2 Marks will be deducted for each litigation where decision went against firm.
Total		40	

- (3) **Past Experience/ Record**. Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
(a)	Projects of similar nature and complexity i.e supply of Codura Cloth, similar nature items in 3 years. (Attested and verifiable copies of related contracts be attached) .	20	Full marks will be given to the bidder, whose total amount of contracts in last 3 years will be equal to or higher than Rs. 10 Mn. Marks of remaining bidders will be calculated with as per given formula:- Formula Score= $\frac{X1}{Rs. 10 Mn} \times 20$ X1= Total Amount of Projects in last 3 years. Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.
(b)	Projects of similar nature and complexity i.e supply of Codura Cloth, similar nature items in 3 years. (Attested and verifiable copies of related contracts be attached) .	15	Full marks will be given to the bidder, whose total amount of contracts in hand will be Rs. 5 Mn. Marks of remaining bidders will be calculated as per given formula:- Formula Score= $\frac{X1}{Rs. 5 Mn} \times 15$ X1= Total Amount of Projects in hand. Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.
(c)	Status of enlistment with Government Organizations	5	Full marks will be given on provision of at least 1x

	(Attested copies of Registration certificates to be enclosed).		certificate.
Total		40	

- (4) **Past Performance.** Credit Marks for past performance shall be awarded on the basis of following criteria:-

(a)	(i) Contracted store supplied beyond DP in last three years (data will be attached duly verified from the concerned procurement agency).	5	Marks of bidders will be calculated as per given formula:-. X1 = Total value of last three years' contracts. X2 = Total value of last three years' contracts completed within DP. Formula Score= $\frac{X2}{X1} \times 5$
	(ii) Quantum of rejections of items in the last three years contracts (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total value of last three years contracts. X2 = Total value of the passed items in first go in the last three years' contracts. Formula Score= $\frac{X2}{X1} \times 5$
	(iii) Timely provision of documents / bank guaranties / bid security money (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total no of contracts concluded in last three years'. X2 = Total no of PBGs received in time in last three years against concluded contracts. Formula Score= $\frac{X2}{X1} \times 5$
	(iv) No of contracts / items still pending beyond DP (data will be attached duly verified from the concerned procurement agency).	5	0.5 Marks would be deducted for each contract in hand which is pending beyond DP.
Total		20	

39. Only affidavits and third party (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

40. The participating firm must attach technical qualifying certificates for indented store alongwith the technical quotation. The certificate must be issue by IAS&C, Karachi or ASID Lhr, ITD testing agencies

41. Contracts will be awarded to **best evaluated bidder** with highest overall score based on **weightage which will be worked out as under:-**

- | | | | |
|----|--------------------------|---|------------|
| a. | Qualification Criteria | - | 70% |
| b. | Commercial offer / Price | - | 30% |

Lieutenant Colonel
Assistant Director Commercial Cell
(Riaz Fida)

Annexure 'A'
 To CC/18/8600/IT-259/Ind-
 50/BPJs dt Feb 2019

S/No	Description	A/U	Per Qty
Package - 1			
1.	Velcro 1" Male	Mtr	14000
2.	Velcro 1" Female	Mtr	13500
3..	Velcro 2" Male	Mtr	6500
4.	Velcro 2" Female	Mtr	6500
5.	Velcro 3" Male	Mtr	22000
6.	Velcro 3" Female	Mtr	26000
7.	Velcro 4: Female	Mtr	7500
8.	Web 1" special	Mtr	70000
9.	Web 2" Special	Mtr	8500
10.	Elastic 2"	Fts	2000
11.	Elastic 3"	Mtr	4500
12.	D.Ring 1" Plastic Ykf	P/u	40000
13..	R.Ring 2" Plastic Ykf	P/u	30000
14.	Thread (L: 4", W" .9", T: 0.5")	Cone	2000
15.	Thread Bar tack (L: 4", W" .8", T:0 .5")	Cone	1500
16.	Woven Label (Size 5.5 x 4 inch)	P/u	10000
17.	Liner Fabric	Yard	2000
18.	Thread size (L: 4", W" .8", T:0 .5")	Cone	1500
19.	Kevlar Thread 0.2mm thickness	Kgs	400
20.	Nylon Fabric Water Proof	Yrds	17500
Package - 2			
1.	Leather thickness 2MM	Sq ft	6000
2.	Foam 4MM	Sq ft	4000
3.	Eyelet 10mm	P/u	40000
4.	Button 4 Part	P/u	10000
5.	Closed Cell Foam Thickness (8x4 ft)	Sheet	3500
6.	Screen Printing (Size 9 x 7.5 inch)	P/u	40000
7.	Cotton Tape , 2" wide	Roll	1000
8.	Samad Bond or equilent	Kgs	300
9.	Fabric Carrying Bag (size L-25i", T-5", W-21" and	Nos	10000
10.	Card Board Carton Size (L: 28", W: 23", T:24")	Nos	10000
11.	Wooden Box for BPJs Size (L: 33", H: 24",W: 24")	Nos	2000

Annexure 'B'
To CC/18/8600/IT-259/Ind-
50/BPJs dt Feb 2019

SPECIMEN OF BANK CREDIT LINE

It is certified that we _____ (Bank's name) commit to provide M/s _____ (Firm's name) a credit line amounting _____ (amount in figures as well as words) exclusively for the supply of items against IT no CC/18/8600/IT-259/Ind-50/DESCOM/BPJs/DESCOM/Proc dt 07 Feb 2019 of HIT, Taxila (if required / demanded by M/s _____ (Firm's name), as per our terms and conditions.

The said credit line shall be available within fifteen (15) calendar days after receipt of demand notice from the supplier i.e M/s _____ (Name of the supplier) and such credit line shall be maintained until the supply against the contract/project awarded is fully completed by the above said contractor/ supplier (for which HIT will issue a completion certificate for the Bank).

This certification is being issued in favour of above said supplier i.e M/s _____ (Name of the supplier / contractor) in connection with the bidding requirement of HIT, Taxila against their IT number CC/18/8600/IT-259/Ind-50/DESCOM/BPJs/DESCOM/Proc dt 07 Feb 2019. We are aware that any false statement issued by us shall make us liable for perjury.

Name and Signature of Authorized Officer of the Bank : _____

Official Designation : _____

Date/Seal of Bank : _____

Note: - The amount committed should be machine validated.