



ATTACHE DEFENCE PROCUREMENT
High Commission for Pakistan
35-36 Lowndes Square
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Our Reference: DSN/10247

Sponsoring DP: DP (Navy)

27 November 2017

INVITATION TO TENDER

1. Attache Defence Procurement at High Commission for Pakistan, London invites you to forward your quotation for the supply of material/stores as per "Schedule to Tender" at Annex 'A' required by Pakistan Navy. Tenders must be prepared in accordance with the following instructions:

- a. Your tender must be forwarded in a sealed envelope bearing the words "Tender Inside". Offers should be prepared separately for each tender to avoid confusion.
- b. The bids, prepared in accordance with the instructions mentioned in this Invitation to Tender must reach this office (address given below) on or before 1130 hours on 28 December 2017 (Tender Opening Date). Bids will be opened the same day at 1230 hours. Bids received after the specified time may not be accepted. This advertisement is also available on PPRA website at www.ppra.org.pk.

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- c. **Basis of Delivery:** Quotation is invited on:
 - i. FOB UK Seaport (PNSC Ship) connecting PNSC OR
 - ii. FOB UK Airport (PIA Aircraft) connecting PIA.
- d. **Specifications:** Items must be factory new and latest production, fully serviceable and strictly conforming to Defence specifications / Original Manufacturer's specifications. Tenders must prepare the offers strictly in accordance with the specifications given in Schedule of Tender, Deviation, if any should be highlighted in the offers with reference to the line and word of specifications differed. Aircraft/Helicopters/Ships parts must be certified by the manufacturer's Inspection Authority duly authorized by the Government of that country.
 - i. It may please be confirmed in the quotation that OEM Conformity Certificate and OEM Test Certificate will be provided at the time of shipment.
 - ii. In case NSN, Part Number or quality standards of the required items has been superseded by a new one, documentary proof to this effect originating from the OEM may also be provided alongwith technical details of the offered item.
- e. **Export Licence and Prices:** Export Licence, if required will be responsibility of the supplier. In case End User Certificate (EUC) required please confirm in your quotation, so that same is processed without any delay and Export Licence is obtained by the seller in time. Prices must not be more than as extended to any Government Department/Agency and should include local, Federal or other taxes leviable in the country of origin and/or export.
- f. **Literature/Brochure:** Operation and Maintenance Manuals if any, may also be provided alongwith your quotation.

- g. **Delivery Schedule:** Delivery is required as soon as possible after signing of contract. Please specify the date by which you can guarantee to deliver the stores.
- h. **Performance Bank Guarantee:** Performance Bank Guarantee equivalent to 5% to 10% of the offer value valid for 60 days beyond delivery date will be required to be submitted on award of contract to your firm at the discretion of ADP London.
2. **Validity:** Offer should be valid for at least 90 days from the date of opening of tenders to allow sufficient time for processing of purchase proposal in/out of the Embassy of Pakistan, London, UK.
3. **Price:** Your quotation should show firm prices per unit for each item separately in addition to the total cost including packing, delivery and handling charges (freight forwarder's charges) on FOB UK Port basis free of VAT for export to Pakistan.
4. Please submit 'No Bid' if you cannot offer items against this tender, in order to stay on our bidding list.
5. **Inspection:** Stores may be inspected as and when required.
6. **Commission:** Contract will be concluded between Government of Pakistan and your firm. Therefore, commission will not be paid to any agent or third party in Pakistan.
7. **Warranty/Guarantee Form (DPL-15):** The stores supplied should be of brand new manufacture. Form (DPL-15) will be signed and stamped by the Executive of the firm or any official authorized by him on his behalf. (Copy enclosed).
8. **Terms of Payment:** Payment will be arranged by ADP (London) office through DACMA (London) after shipment/airlift of stores. Payment terms will be 90-10% i.e. 90% will be paid on shipment of stores and remaining 10% payment will be made after receipt of the CRV (Receipt Confirmation Report) from the ultimate consignee after functional checks.
9. **Right Reserved:** This office reserves the right to reject the incomplete offers or offers deviating from tender instructions in any respect. Quantities can be increased/decreased at the time of placing the order.
10. **Late Delivery:** In the event of delay in delivery, at the supplier's fault, the supplier informs the purchaser before expiry of such delivery period, giving reasons/justification for it. The purchaser shall have the right to take following actions:
- a. Cancel the contract and/or
 - b. To purchase from else where, store not delivered, at the risk and expense of the supplier and without notice to him, or
 - c. To recover the liquidated damage when the Competent Purchase Officer is satisfied that the failure to supply the stores within the scheduled delivery period has been for reasons within the control of the supplier, and or if the Government has suffered loss for reason belated delivery. These liquidated damages, if imposed, will be recovered at the rate of 2% but not less than 1% of the value of the store supplied late per month for the period exceeding the original delivery period, subject to the provision that total liquidated damages thus imposed will not exceed 10% of the total valued of the store, delivered late.
11. **Clarification of Invitation to Tender:** In case any clarification required regarding this tender, undersigned may please be contacted on 00442076649220 or 'adplondon@btopenworld.com'.

SD/XXXXXX
ABDUS SAMI
Captain Pakistan Navy
Attache Defence Procurement

ANNEX 'A'
DSN/10247

S.NO.	NSN/PART NO.	DESCRIPTION	A/UNIT	QTY
01.	4220-99-701-3198 <u>Part No:</u> Challenger 400/11-ISP-243M- 004	Life Preserve Yoke (Assault Troop Life Jacket) <u>Parent Equipment:</u> Life Preserve Yoke	Each	135

SD/XXXXX
ABDUS SAMI
Captain Pakistan Navy
Attache Defence Procurement

TECHNICAL COMPLIANCE FACTORS

TECHNICAL COMPLIANCE FACTORS OF LIFE PRESERVE YOKE (CHALLENGER 400 ASSAULT TROOP LIFEJACKET PART NUMBER 11-ISP-243M-004 NSN 4220-99-701-3198) TO BE ENSURED ARE:

1. SINGLE CHAMBER INFLATABLE LIFE JACKETS (WEIGHT 1.7 KG) WILL BE FIT FOR PURPOSE/USE IN AMPHIBIOUS OPERATIONS AND CAPABLE OF SUPPORTING COMBAT PERSONNEL (FULLY CLOTHED AND EQUIPPED) UP TO 35 - 40 KG DISTRIBUTED IN BACKPACK AND WAIST BELT .
2. THE LIFE JACKET HAS A LARGE BUOYANCY FACTOR 380N - 400N.
3. AUTOMATIC/MANUAL INFLATION BY EASY PULL TAB ALSO INCLUDES ORAL INFLATION TUBE.
4. THE LIFEJACKET HAS A SELF-RIGHTING ACTION WHEN IN WATER.
5. WILL KEEP WEARER'S MOUTH AT LEAST 120MM CLEAR OF WATER.
6. DEPLOYABLE SPRAY HOOD FOR ADDITIONAL PROTECTION IN HEAVY SEAS TO THE WEARER'S FACE AND AIRWAYS.
7. OPTIMISED FOR QUICK RELEASE AND REMOVAL WHILE WEARING FULL COMBAT EQUIPMENT.
8. DEPLOYABLE DAY - GLO AND REFLECTIVE PANELS.
9. BUDDY LINE, LIGHT & WHISTLE
10. THE LIFE JACKET HAS A SERVICE LIFE OF TEN YEARS WHEN USED AND MAINTAINED UNDER NORMAL CIRCUMSTANCES.
11. NITROGEN FIRED.
12. THE OUTER VALISE (OR COVER) HAS A 'CYLINDER INSPECTION ZIP' TO AID MAINTENANCE AND PRE-WEAR CHECKS.
13. DESIGNED TO PERFORM AFTER STORAGE, AT TEMPERATURES BETWEEN -30°C & +70°C.
14. LIFEJACKET COMPRISES OF AN ALL WELDED, HIGH TENACITY COATED POLYAMIDE INFLATABLE STOLE.
15. ALL CONTAINED WITHIN A HIGH ABRASION RESISTANT, HEAVY DUTY, OUTER ZIPPED VALISE WORN ABOUT THE NECK AND SECURED AROUND THE BODY BY 50MM WEBBING, ADJUSTABLE HARNESS. THE HARNESS IS FIXED WITH A QUICK RELEASE PIN FOR SWIFT REMOVAL.
16. COLOUR OLIVE GREEN.

SPECIAL INSTRUCTIONS

Source of Supply

1. Genuine OEM certified brand new stores will only be acceptable. Stores not procured directly from OEM or his authorized dealer/agent/stockist will not be acceptable.
2. Supplying firm in his "Offer/Quotation" is to clearly state whether stores will be supplied directly from relevant OEM or OEM's authorized dealer/agent/stockist.
3. In case the stores are being sourced through OEM's authorized dealer/agent/stockist, a documentary proof to this effect comprising OEM's dealership certificate in respect of dealer/agent/stockist is to be provided by the supplying firm with following endorsements:
 - a. Certificate reference number with date.
 - b. Name of the authorized dealer/agent/stockist.
 - c. Last date/duration/period for validity of dealership.
4. Supplying firm in his "Offer/Quotation" is to provide OEM's contact details (address, e-mail, phone, fax and website etc).

Origin of Supply

5. Supplying firm in his "Offer/Quotation" is to specifically mention a country of origin for the stores which will be subsequently endorsed in the "Contract".

Update & Current Information

6. Supplying firm in his "Offer/Quotation" is to provide latest updates and current information about technical specifications/data. If pattern number, part number or quality standards of a particular item has been superseded by a new one after conclusion of the contract, the supplying firm will be required to produce a documentary proof to this effect originating from the relevant OEM. If replaced part affects fitting and functioning of other associated parts as well, then details of those parts are also to be provided.

Documentation Required

7. Supplying firm is to provide following documentation at the time of shipment:
 - a. Firm's Warranty/Guarantee on form "DPL-15".
 - b. OEM's "Certificate of Conformity" indicating following:
 - i. Pattern/Part Numbers of stores.
 - ii. Description of stores alongwith quantity.
 - iii. List of Serial Numbers or Batch Numbers or Lot Numbers as embossed/engraved on the stores.
 - iv. Date/Period of manufacture.
 - v. Conformance to standards/specifications quoted in the I.T.
 - c. OEM Test Certificate.
8. OEM's "Certificate of Conformity" originating from "Principal" who is neither the OEM nor the OEM's authorized dealer/agent/stockist will not be acceptable.
9. In case of a different part number is offered, OEM's Certificate of Conformity and Fit, Form & Function Certificate will be required.

GUARANTEE (FORM DPL-15)

Firm's Name.....
Contract No.....

We hereby guarantee that the articles supplied are produced new in accordance with approved drawings and in all respects in accordance with the terms of the contract, and that the material used, whether or not of our manufacture, are in accordance with the latest appropriate standard specifications and also in accordance with the terms of the contract, complete of good workmanship throughout, and that we will replace free of cost every article or part thereof which before use or in use shall be found defective, or not within the limits and tolerance of specification requirements, or in any way not in accordance with the term's of the contract. This guarantee will remain valid for a period of 12 months from the date of delivery (Date of Bill of Lading/Airway bill) of stores.

In case of our failure to replace the defective stores free of cost within a reasonable period, we will refund the relevant cost paid to us in the currency in which received.

The signature must be the same as that on the Tender, or, if otherwise, must be shown to be the signature of a person capable of giving a guarantee on behalf of the Contractor.

Signature.....

Date.....