



**ATTACHE DEFENCE PROCUREMENT**  
High Commission for Pakistan  
35-36 Lowndes Square  
London, SW1X 9JN  
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*Our Reference: DSN/9271*

*Sponsoring DP: DP (Navy)*

26 January 2012

### **INVITATION TO TENDER**

1. You are invited to tender your quotation for the supply of material/stores as per "Schedule to Tender" at Annex 'A' for export to Pakistan. Tenders must be prepared in accordance with the following instructions:

- a. Your tender must be prepared in duplicate and sent in the sealed envelope bearing the words "Tender Inside". Offers should be prepared separately for each tender to avoid confusion.
- b. **Date and time of receipt of tender:** Your tender must reach this office (address given below) before 1030 hours on 02 March 2012 (Tender Opening Date). Tenders received after the specified time may not be accepted. Tenders will be opened on 1130 hours on 02 March 2012.

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- c. **Basis of Delivery:** Quotation is invited on:
  - i. FOB UK Seaport (PNSC Ship) connecting PNSC OR
  - ii. FOB UK Airport (PIA Aircraft) connecting PIA.
- d. **Specifications:** Items must be factory new and latest production, fully serviceable and strictly conforming to Defence specifications / Original Manufacturer's specifications. Tenders must prepare the offers strictly in accordance with the specifications given in Schedule of Tender, Deviation, if any should be highlighted in the offers with reference to the line and word of specifications differed. Aircraft/Helicopters/Ships parts must be certified by the manufacturer's Inspection Authority duly authorized by the Government of that country.
  - i. It may please be confirmed in the quotation that OEM Conformity Certificate and OEM Test Certificate will be provided at the time of shipment.
  - ii. In case NSN, Part Number or quality standards of the required items has been superseded by a new one, documentary proof to this effect originating from the OEM may also be provided alongwith technical details of the offered item.
- e. **Export Licence and Prices:** Export Licence, if required will be responsibility of the supplier. In case End User Certificate (EUC) required please confirm in your quotation, so that same is processed without any delay and Export Licence is obtained by the seller in time. Prices must not be more than as extended to any Government Department/Agency and should include local, Federal or other taxes leviable in the country of origin and/or export.
- f. **Literature/Brochure:** Operation and Maintenance Manuals if any, may also be provided
- g. **Delivery Schedule:** Delivery is required as soon as possible after signing of contract. Please specify the date by which you can guarantee to deliver the stores.

- h. **Performance Bank Guarantee:** Performance Bank Guarantee equivalent to 5% to 10% of the offer value valid for 60 days beyond delivery date will be required to be submitted on award of contract to your firm at the discretion of ADP London.
2. **Validity:** Offer should be valid for at least 90 days from the date of opening of tenders to allow sufficient time for processing of purchase proposal in/out of the Embassy of Pakistan, London, UK.
3. **Price:** Your quotation should show firm prices per unit for each item separately in addition to the total cost including packing, delivery and handling charges (freight forwarder's charges) on FOB UK Port basis free of VAT for export to Pakistan.
4. Please submit 'No Bid' if you cannot offer items against this tender, in order to stay on our bidding list.
5. **Inspection:** Stores may be inspected as and when required.
6. **Commission:** Contract will be concluded between Government of Pakistan and your firm. Therefore, commission will not be paid to any agent or third party in Pakistan.
7. **Warranty/Guarantee Form (DPL-15):** The stores supplied should be of brand new manufacture. Form (DPL-15) will be signed and stamped by the Executive of the firm or any official authorized by him on his behalf. (Copy enclosed).
8. **Terms of Payment:** Payment will be arranged by ADP (London) office through DACMA (London) within 21 working days after shipment/airlift of stores. Payment terms will be 90-10% i.e. 90% will be paid on shipment of stores and remaining 10% payment will be made after receipt of the CRV (Receipt Confirmation Report) from the ultimate consignee after functional checks.
9. **Right Reserved:** This office reserves the right to reject the incomplete offers or offers deviating from tender instructions in any respect. Quantities can be increased/decreased at the time of placing the order.
10. **Late Delivery:** In the event of delay in delivery, at the supplier's fault, the supplier informs the purchaser before expiry of such delivery period, giving reasons/justification for it. The purchaser shall have the right to take following actions:
- Cancel the contract and/or
  - To purchase from else where, store not delivered, at the risk and expense of the supplier and without notice to him, or
  - To recover the liquidated damage when the Competent Purchase Officer is satisfied that the failure to supply the stores within the scheduled delivery period has been for reasons within the control of the supplier, and or if the Government has suffered loss for reason belated delivery. These liquidated damages, if imposed, will be recovered at the rate of 2% but not less than 1% of the value of the store supplied late per month for the period exceeding the original delivery period, subject to the provision that total liquidated damages thus imposed will not exceed 10% of the total valued of the store, delivered late.
11. **Clarification of Invitation to Tender:** In case any clarification required regarding this tender, undersigned may please be contacted on 00442076649220 or 'adplondon@btopenworld.com'.

SD/XXXXXXXX  
**S A SALMAN TI (M)**  
Captain Pakistan Navy  
Attache Defence Procurement

ANNEX A  
DSN/9271

S. NO.	NSN/PART NO.	DESCRIPTION	A/UNIT	QTY
01	H795-99-534-3364 <b><u>PART NO:</u></b> 00-03-337000	ACTUATOR SEAL <b><u>PARENT EQUIPMENT:</u></b> SPATE PUMP 3B	NOS	06
02	H795-99-534-3363 <b><u>PART NO:</u></b> 0196-92/1	PRIMING ANNULUS <b><u>PARENT EQUIPMENT:</u></b> SPATE PUMP 3B	NOS	32
03	H795-99-534-3367 <b><u>PART NO:</u></b> 00-03-221200	ACTUATOR VALVE <b><u>PARENT EQUIPMENT:</u></b> SPATE PUMP 3B	NOS	13

SD/XXXXXXXXX  
S A SALMAN TI (M)  
Captain Pakistan Navy  
Attache Defence Procurement

**GUARANTEE (FORM DPL-15)**

Firm's Name.....  
Contract No.....

We hereby guarantee that the articles supplied are produced new in accordance with approved drawings and in all respects in accordance with the terms of the contract, and that the material used, whether or not of our manufacture, are in accordance with the latest appropriate standard specifications and also in accordance with the terms of the contract, complete of good workmanship throughout, and that we will replace free of cost every article or part thereof which before use or in use shall be found defective, or not within the limits and tolerance of specification requirements, or in any way not in accordance with the term's of the contract. This guarantee will remain valid for a period of 12 months from the date of delivery (Date of Bill of Lading/Airway bill) of stores.

In case of our failure to replace the defective stores free of cost within a reasonable period, we will refund the relevant cost paid to us in the currency in which received.

*The signature must be the same as that on the Tender, or, if otherwise, must be shown to be the signature of a person capable of giving a guarantee on behalf of the Contractor.*

Signature.....

Date.....