



REQUEST FOR EXPRESSIONS OF INTEREST (Consulting Firms)

Pakistan

Khyber Pakhtunkhwa Rural Economic Transformation Project

Assignment Title: Consulting services for Agribusiness Mobilization Partner(s)

Reference No: PAK-2000002333-0041-CS-QCBS

The Government of Islamic Republic of Pakistan has received financing from the International Fund for Agricultural Development (IFAD) towards the cost of Khyber Pakhtunkhwa Rural Economic Transformation Project (KP-RETP) and intends to apply part of the proceeds for the recruitment of consulting services.

The use of any IFAD financing shall be subject to IFAD's approval, pursuant to the terms and conditions of the financing agreement, as well as IFAD's rules, policies and procedures. IFAD and its officials, agents and employees shall be held harmless from and against all suits, proceedings, claims, demands, losses and liability of any kind or nature brought by any party in connection with KP-RETP.

The consulting services ("the services") include organizing farmers into the Professional Farmer Organizations (PFOs), creation of Public Private Producer Partnerships using 4P Model, reorganization of Farm Services Centers as Farm Services Companies and support capacity building/ training interventions in Khyber Pakhtunkhwa over project implementation period until June-2029.

The KP-RETP ("the client") now invites eligible consulting firms ("consultants") to indicate their interest in providing the services. Interested consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the services. Interested firms may obtain the template for Expressions of Interest from Office address given below or download from the links <https://pndkp.gov.pk/tenders/> or <https://kpretp.gov.pk/tenders/>. The interested firms should fill the template for Expression of Interest and send it to the address indicated below.

The attention of interested consultants is drawn to IFAD's Anti-Money Laundering and Countering the Financing of Terrorism Policy and the Revised IFAD Policy on Preventing Fraud and Corruption its Activities and Operations. The latter sets forth IFAD's provisions on prohibited practices. IFAD further strives to ensure a safe working environment free of harassment, including sexual harassment, and free of sexual exploitation and abuse (SEA) in its activities and operations as detailed in its IFAD Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse. Moreover, all services delivered should be compliant with the IFAD's Social, Environmental and Climate Assessment Procedures (SECAP) found at <https://www.ifad.org/en/secap>.

The consultant shall not have any actual, potential or reasonably perceived conflict of interest. A consultant with an actual, potential or reasonably perceived conflict of interest shall be disqualified unless otherwise explicitly approved by the Fund. A

consultant including their respective personnel and affiliates are considered to have a conflict of interest if they a) have a relationship that provides them with undue or undisclosed information about or influence over the selection process and the execution of the contract, b) participate in more than one EOI under this procurement action, c) have a business or family relationship with a member of the Purchaser's board of directors or its personnel, the Fund or its personnel, or any other individual that was, has been or might reasonably be directly or indirectly involved in any part of (i) the preparation of this REOI, (ii) the shortlisting or selection process for this procurement, or (iii) execution of the contract. The consultant has an ongoing obligation to disclose any situation of actual, potential or reasonably perceived conflict of interest during preparation of the EOI, the selection process or the contract execution. Failure to properly disclose any of said situations may lead to appropriate actions, including the disqualification of the consultant, the termination of the contract and any other as appropriate under the IFAD Policy on Preventing Fraud and Corruption in its Projects and Operations.

A consultant will be selected through International Competitive Bidding (ICB) in accordance with the Quality & Cost Base Selection (QCBS) method set out in IFAD's project procurement handbook that can be accessed via the IFAD website at www.ifad.org/project-procurement.

The shortlisting criteria are: The Consultant shall have an overall experience of a minimum 10 years with small farmer value chain/agribusiness development as core business / competency and demonstrable expertise in engagement with and formation of farmers organizations, business development planning, market linkages, public private partnerships, farmers capacity building and related services. The Consultant shall be familiar with agriculture sector of the province and shall have experience of working in the province and with government and donors. Detailed shortlisting criteria are provided in the EOI template. Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

Any request for clarification on this EOI including the PTOR should be sent via e-mail to the address below no later than seven (7) days prior to the deadline for the submission of EOIs. The client will provide responses to all clarification requests accordingly within three (3) days of receipt of request for clarification.

Expressions of interest must be delivered in written form using the forms provided for this purpose. EOIs shall be submitted to the address below no later than 1200 hours, May 07, 2024 PST. ***The earlier advertisement of May 2023 made for this purpose may be treated as cancelled.***

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