

REGISTERED/IMMEDIATE

Heavy Industries Taxila
Marketing & Procurement
Directorate (CP Branch)
Taxila Cantt, Pakistan
Tel : 051- 9315029
Fax : 051-9315029
5126/RT- 3027/2018-19/
05/CP/GF/Proc

31 Oct 2018

To: M/s _____

Subject: **Tender Inquiry (FOR)**

1. You are requested to please forward your offer for the following:-

S/No	Part no	Nomenclature	A/U	Qty
Proc of Spares for 125 MM Gun. Detail reflected at Annexure "A"				

Instructions to the Bidders

2. Rates will be quoted on FOR Taxila Cantt basis. Offer maximum discount while submitting your quotation.
3. Over writing and cutting of any nature in the quotation will not be accepted.
4. Part-I and Part-II quotations will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL QUOTATION PART-I WITHOUT PRICE" and COMMERCIAL QUOTATION (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under :-
5. Forward your quotation not later than at **1030 hours** on **19 Nov 2018**. The address on the envelope will be indicated as under:-

BID**REGISTERED**

TENDER INQUIRY NO. 5126/RT- 3027/2018-19/05/CP/GF/Proc dated 31 Oct 2018
TO BE OPENED ON 1100 hours on 19 Nov 2018

To: ASSISTANT DIRECTOR (PROCUREMENT)
HEAVY INDUSTRIES TAXILA GATE NO.1, HRF (T)

FROM: M/s _____

6. **Delivery of Tender.** The tender/bid will be enclosed in sealed cover which will be invariably marked with quotation against tender inquiry no. **5126/RT- 3027/2018-19/05/CP/GF/ Proc dated 31 Oct 2018** and complete address. The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing the same

in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Procurement).

7. If, required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **19 Nov 2018 2018 at 1100** hours in the presence of the available representative of the firms in Central Procurement Branch, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.

8. The stores are required to be delivered at Taxila Cantt within **36 months** from the date of signing of the contract.

9. HIT reserves its right to cancel the bidding process **with rejection of all bids giving reasons but HIT will not be liable to justify such reasons.**

10. Please indicate full details (specifications, manufacturers etc) of the stores offered in your quotation. If required details are found missing, the bid will automatically stand disqualified and rejected.

11. The stores should conform to prescribed drawing/specifications/sample as provided by Gun Factory.

12. The store will be packed in standard grade, worthy of transportation by the means adopted.

13. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.

14. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.

15. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.

16. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.

17. Indenter / purchaser reserves the right to increase / decrease the quantity of items, placed on the tender without any reference to the firm.

18. Payment will be made by the CMA (DP) Rawalpindi Cantt through cheque against pre-receipted bill (duly affixed with revenue stamp) alongwith professional tax certificate (Photocopy attested) of the supplier after delivery and acceptance of stores.

19. All clauses/terms mentioned in this inquiry will be considered accepted by the firms even no reference to them is given in the respective offers.
20. **Offers must remain valid for 180 days** from the date of opening of the tender.
21. In case any firm does not wish to quote then it should return the tender documents duly signed and stamped at its earliest.
22. The prices quoted must be firm and final and inclusive of all taxes, packing, handling charges etc and delivery at HIT Taxila Cantt.
23. **Part payment against part delivery is allowed.**
24. Please confirm receipt of the tender inquiry immediately and also intimate your participation or otherwise in this tender inquiry.
25. **BGs against Contract Performance/Warranty Period.** The Supplier shall furnish a **10% bank guarantee** (BG) within one month from the date of signing of the contract from any scheduled bank in Pakistan against the total value of the contract excluding taxes/duties. This bank guarantee would remain valid as per warranty clause (para 28). The BG would be released after completion of the warranty period of the stores.
26. Country of Origin: **All countries except India, Israel and Taiwan.**
27. Inspection of the store will be carried out at HIT Taxila Cantt.
28. Warranty period will be one year from the date of issuance of last **CRV** of the stores.
29. Advance sample must be provided by participating firms alongwith technical quotation and it must get qualified from QC department of Gun Factory.
30. Samples for reference will not be handed over by gun Factory, however if drawing is available then the same may be provided to the best evaluated bidder.
31. **All Firms participating in the tender will deposit 5% bid security of total quoted value in the shape of CDR / bank guarantee addressing to Director Marketing and Procurement, Heavy Industries Taxila. The bid security will be provided by the firms in the respective commercial envelopes and clear mentioning of same in the technical quotations, be ensured by the firms, failing which quotations would stand rejected. Bids security will be returned as under:-**
 - a. **Unsuccessful Bidders.** Within 15 days of completion/announcement of the bid evaluation result.
 - b. **Successful Bidders.** Upon submission of 10% PBG.
32. "The offered price will be inclusive of 17% GST as imposed by Government of Pakistan. The offers without the inclusion of 17% GST would not be considered.

33. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rule 2002-2004.

34. Only registered supplier/person who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to Government departments. Supplier will submit certificate to this regard along Technical Quotation.

35. The payment to the registered persons is linked with active taxpayer status of the supplier as per FBR data base. If any registered supplier is not on active Taxpayer list, his payment will be stopped till he files his mandatory returns and appear on ATL of FBR.

36. Technical & Commercial Quotations must be provided on **CDs in MS EXCEL, MS WORD or MS ACCESS** format alongwith hard copies. **Quotations without CDs will not be entertained. Also ensure following while preparing bids:-**

a. **Sequence of serial no as given in tender inquiry will not be changed.**

b. **No serial no will be deleted or short listed in the bid/offer.**

37. **Eligibility Criteria**

a. Participating firms should not have defaulted in any contract with govt organizations with in or outside Pakistan.

b. Firms should not be blacklisted in any of the govt organizations with in or outside Pakistan. In this regard the firms shall provide "**No Blacklisting Cert**" on Judicial Stamp Paper.

c. Only registered supplier/person who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to government departments. Supplier will submit certificate to this effect alongwith Technical Quotation.

d. **Delivery period will be 36 months from the date of signing of the contract.**

e. Country of Origin: All countries except India, Israel and Taiwan.

f. Registration with Income Tax Department.

g. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of MD Gun Factory, HIT Taxila Cantt will invariably be enclosed with the quotation, failing which the bid will be ignored.

h. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.

i. Following confirmation regarding availability of the advance sample will be endorsed by all bidders in their quotations:-

"It is confirmed that advance sample of the items mentioned in the quotation are readily available".

- j. **Source of Manufacturing.** In case of **FOR** imported items, the firms are responsible to provide evidence of agency agreement /certificate of conformance, principal proforma invoice (in original and without price) and OEM certificate of all the items mentioned in the tender inquiry. Separate OEM certificates for each/ major assembly will be provided by the firms. The firms will clearly indicate that all the parts used in the manufacturing (in case of assembling) are brand new from current production. The firm not providing any of above mentioned documents will be considered in-eligible and no further correspondence will be made.
- k. The samples should conform to the specifications and standards of the respective OEMs and must be qualified by QC department of Gun Factory.

38. **Evaluation Criteria**

- a. Offers of those firms will be given less weightage which are still having pending supplies of the contracted stores beyond respective DPs against previous contracts and return of samples issued against previous contracts of Gun Factory.
- b. In case of indigenously / local manufacturer, should have relevant experience in manufacturing of items, parts duly qualified by HIT.
- c. In case of indigenously / locally manufactured items, should have capacity to manufacture desired number of parts. Capacity for manufacturing of parts will be verified by team ex Gun Factory during technical scrutiny of the offers.
- d. **Qualification Criteria.** Participating firms should meet the following criteria with:-
- (1) Minimum 50% score in every individual category / sub category (except paras 38d (4) (b) iii and 38d (4) (d) i where even zero score will not qualification).
 - (2) 70% aggregate score of all categories.
 - (3) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	35
(b)	Past Experience	35
(c)	Past Performance	20
(d)	Technical specifications / parameters	
Total		100

(4) Further details of criteria for each of the above categories are as follows:-

(a) **Financial soundness.** Credit Marks for financial soundness of the firm shall be given on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
i.	Annual turnover of last 3 x Financial Years / Annual sales of company (Third Party generated verifiable audit reports for last three financial years to be provided).	15	<p>Full Marks will be given to bidder whose 3 years turnover (as per financial audit report) will be equal to 'X' (highest annual turn over of last three years by any bidder). Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{(Y1+Y2+Y3)}{X} \times 15$ </p> <p>*(Y1,Y2,Y3 respective annual turnovers of last three years) X = Highest Annual Turnover</p> <p>Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.</p>
ii.	Working Capital of last three financial years (Third Party generated verifiable audit report to be provided).	10	<p>Full Marks will be given to bidder whose working capital will be equal to 'X' (highest Working capital of last three years by any bidder). Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{Y1 + Y2 + Y3}{X} \times 10$ </p> <p>Y1 + Y2 + Y3 = Working capitals of last three years. X = Highest working capital</p> <p>Note: All calculation will be done in Rs. other currency (if any) will be converted into Rs with applicable conversion rate.</p>
iii.	Litigation History where decision went against the firm (affidavit on judicial stamp paper to be provided)	10	<p>10 marks for firms with no litigation history. 10 marks will be deducted for each litigation where decision went against firm.</p>
Total		35	

- (b) **Past Experience.** Credit marks for experience shall be awarded on the basis of following criteria:-

Ser	Description	Max Points	Explanation for Marks Obtained
i.	Projects of similar nature and complexity i.e. supply of spares parts of 125 MM Tank Guns. (Attested and verifiable copies of contracts related be attached).	15	<p>Full marks will be given to the bidder, whose total amount of the similar contracts in the last 5 years will be highest 'X'. Marks of remaining bidders will be calculated with as per given formula:-.</p> <p>Formula $\text{Score} = \frac{C}{X} \times 15$ </p> <p>C = Total amount of contacts in last 5 years X = Highest aggregate of last five years' contracts.</p> <p>Note: All calculation will be done in Rs, other currency (if any) will be converted into Rs. with applicable conversion rate.</p>
ii.	Projects of ongoing similar nature and complexity i.e supply of spares parts of 125 MM Tank Guns (Attested and verifiable copies be attached).	15	<p>Full marks will be given to the bidder, having highest total amount of contracts in hand (X). Marks of remaining bidders will be calculated as per given formula:-.</p> <p>Formula $\text{Score} = \frac{C}{X} \times 15$ </p> <p>C= Respective Total amount of contracts in hand.</p> <p>X= Highest total amount of contracts in hand.</p> <p>Note: All calculations will be done in Rs, other currency (if any) will be converted into Rs with applicable conversion rate.</p>
iii.	Status of enlistment with Government Organizations (Attested copies of Registration certificates to be enclosed)	5	Full marks will be given on provision of at least 1 x certificate
Total		35	

- (c) **Past Performance** Credit Marks for past performance shall be awarded on the basis of following criteria:-

i.	Past Performance to be evaluated on under mentioned parameters. Negative marking will be done on poor performance: - (a) Contracted store supplied beyond DP (data will be attached duly verified from the concerned procurement agency). (b) No of rejections of items in each contract (data will be attached duly verified from the concerned procurement agency). (c) Timely provision of docus / bank guaranties /bid security money ((data will be attached duly verified from the concerned procurement agency). (d) No of contracts / items still pending / beyond DP ((data will be attached duly verified from the concerned procurement agency).	20 (5 x each)
Total		20

- (d) **Technical Specification / Parameters**. Credit Marks shall be granted on the basis of the following criteria for evaluation of the technical Bid:-

Ser	Description	Max Points
i.	The items are indigenously manufactured	
Total		10

39. Only affidavits and third party (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

40. HIT reserves the right to get verification/genuineness of any document produced/ deposited against subject RT.

41. Contracts will be awarded to **best evaluated bidder** with highest overall score based on **weightage which will be worked out as under:-**

- | | | | |
|----|--------------------------|---|------------|
| a. | Qualification Criteria | - | 70% |
| b. | Commercial offer / Price | - | 30% |

Note: Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col
Assistant Director (Procurement)
(Noman Shabbir)

**Detail of Stores for Manufacturing of 125 mm Tank Guns for 110 x Al Khalid-I
Phase- II (GP-01) program**

Ser	Part No	Nomenclature	A/U	Qty
1.	WA321C/01-5	Stop Letch	Nos	132
2.	WA321C/01-8	Cylinder	Nos	132
3.	WA321C/01-10	Ring	Nos	132
4.	WA321C/01-11	Bow Clamp	Nos	132
5.	WA321C/01-13	Half Round Lining Ring	Nos	264
6.	WA321C/01-14	Key	Nos	132
7.	WA321C/01-15	Nozzle	Nos	792
8.	WA321C/01-16	Key	Nos	132
9.	WA321D/01-17	Retaining Comb	Nos	132
10.	WA321D/01-21	Rear Packing Bush	Nos	132
11.	WA321D/01-22	Front Obturator	Nos	132
12.	WA321D/01-23	Upper Packing Bush	Nos	264
13.	WA321D/01-24	Packing Gasket	Nos	132
14.	WA321D/01-25	Bolt	Nos	264
15.	WA321C/01-31	Auto Pusher	Nos	132
16.	WA321C/01-32	Guide	Nos	132
17.	WA321C/01-34	Firing Control Pusher	Nos	132
18.	WA321C/01-36	Recoil Indicator Pusher	Nos	132
19.	WA321C/01-40	Support Plate	Nos	132
20.	WA321C/01-41	Rib	Nos	132
21.	WA321C/01-42	Holder	Nos	132
22.	WA301/01-25	Spring	Nos	132
23.	WA301/01-26	Detent	Nos	132
24.	WA301/01-28	Spiral Ring	Nos	132