

**REGISTERED/IMMEDIATE**

Heavy Industries Taxila  
Marketing and Procurement  
Directorate (Commercial Cell)  
Taxila Cantt, Pakistan  
Tel: (051) 9315033-62933  
Fax No. (051) 9315029 & 31  
CC/18/5061/RT-258/Ind-55/  
P-881/Proc

18 Apr 2019

To: M/s \_\_\_\_\_

Subject: **Tender Inquiry (FOB)**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Unit Price	Total Price
a.	Procurement of Fast Running Spares for Dragoon Vehicles. Detail is attached as per Annexure 'A'.	Nos		

**Instructions for the Bidders**

- Rates will be quoted on FOB basis. Offer maximum discount while submitting your bid.
- Over writing and cutting of any nature in the quotation will not be accepted.
- Bids will be submitted in 2 parts. Part-I and Part-II bids will be enclosed in separate sealed envelopes. For identification purpose, the words "TECHNICAL BID (PART-I) WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry and addressed as under:-

**REGISTERED****BID****TENDER ENQUIRY NO: CC/18/5061/RT-258/Ind-55/P-881/Proc dated 18 Apr 2019****TO BE OPENED ON 21 MAY 2019 AT 1100 HRS**

**TO: ASSISTANT DIRECTOR (PROCUREMENT)**  
**HEAVY INDUSTRIES, TAXILA**

FROM: M/s \_\_\_\_\_

5. Forward your bids not later than at **1030 hours** on **21 May 2019**.

6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Procurement).
7. If, required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **21 May 2019 at 1100** hours in the presence of the available representative of the firms in Central Procurement Branch, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. HIT reserves its right to cancel the bidding process with reason but without any obligation to justify it.
9. Please indicate full details (specifications, manufacturers etc) of the stores offered in your quotation. If required details are found missing, the bid will automatically stand disqualified and rejected.
10. The stores should conform to prescribed nomenclature / specifications.
11. The store will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.
15. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.
16. Indenter / purchaser reserves the right to increase/decrease the quantity of items, placed on the tender without any reference to the firm.
17. 70% payment on provision of shipping documents, and remaining 30% FOB value of stores shall be paid to beneficiary on receipt of Consignee Receipt Certificate (CRC) from concerned project.

18. **Delivery Period.** Delivery period of store will be three months from signing of contract.
19. Bid shall remain valid for the minimum period of 180 days from the date of submission or opening of IT whichever is later.
20. HIT will conduct the evaluation solely on the basis of data received in bids. No data will be received after Bid submission.
21. Bidder/firm shall sign the contract within 15x working days of receipt of the contract. Failure to do so may constitute sufficient grounds for the cancellation of the award of contract and forfeiture of the bid security and on which event HIT may award the contract to 2<sup>nd</sup> highest rated bidder or call for new bids.
22. All clauses/terms mentioned in this inquiry will be considered, accepted by the firm in case no reference to them is given in the offer.
23. The prices quoted must be in US\$, firm and final and inclusive of all taxes, packing, handling charges. However HIT has right to open letter of credit and subsequent payment in either US\$, Chinese Yuan (RMB) or any other currency as per applicable conversion rate as per HIT's convenience.
24. Partial delivery is not allowed.
25. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of Director M&P HIT Taxila Cantt will invariably be enclosed with the quotation, failing which the bid will be ignored.
26. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
27. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% bank guarantee within one month from the date of signing of the contract from a scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. BG will be released after completion of warranty period of store.
28. Inspection of the store will be carried out at HIT Taxila Cantt.
29. Warranty period will be one year from the date of issuance of CRV of stores.
30. **All Firms participating in the tender will deposit 2% bid money of total quoted value in the shape of CDR / bank guarantee addressing to Director Marketing and Procurement, Heavy Industries Taxila. The bid money will be provided by the firm in commercial envelope. Separate certificate that 2% bid money is enclosed in commercial**

**offer will be provided alongwith Technical Quotation. Bid money of unsuccessful bidders will be returned within 14 days after issuance of the bids evaluation report whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**

31. Unit/total price of the items should be specified excluding 17 % GST.

32. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.

**Evaluation Criteria.**

33. **Eligibility Criteria**

a. Technical offer must contain following documents and acceptance of under mentioned conditions. Non-acceptance of under mentioned conditions and non provisioning of under mentioned documents would render your offer rejected:-

- (1) Agency agreement.
- (2) Principal Proforma Invoice (in original and without price).
- (3) Acceptance of Payment Terms 70 / 30%.
- (4) Country of origin and port of shipment to be mentioned separately.
- (5) Technical quotation must be provided on CDs as well hard copy.
- (6) Firm will be responsible for getting the export permission. In this regard, firm is required to confirm.
- (7) Confirmation of country of origin, specifications, offer validity and DP.

b. **Qualification Criteria.** Participating firms should meet the following criteria with:-

- (1) 50% score in every individual category/sub category (except para 1 a 4(b) (iii) whereby even zero score will not affect the qualification).
- (2) 70% aggregate score of all categories.
- (3) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	30
(b)	Past Experience / Record	25
(c)	Past Performance	10
(c)	Project's Technical Evaluation criteria	35
<b>Total</b>		<b>100</b>

(4) Further details of criteria for each of the above categories are as follows:-

(a) **Financial soundness.** Credit marks for financial soundness of the firm shall be on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
(i)	Annual turnover of last 3 x Financial Years (Third Party generated verifiable audit reports for last three financial years to be provided).	10	Marks will be calculated as per the formula:- <b>Formula</b> Score = $\frac{(Y1+Y2+Y3)}{3X} \times 10$  *(Y1,Y2,Y3 respective annual turnovers of last three years) X= Last purchased rate / estimated value of the quoted items available with HIT. <b>Note:</b> All calculation will be done in US\$, other currency (if any) will be converted into US\$ with applicable conversion rate.
(ii)	Working Capital of last three years (Third Party generated verifiable audit report to be provided).	10	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{(Y1+Y2+Y3)}{3X} \times 10$  Y1, Y2 and Y3 being respective working capitals of last three years. X= Last purchased rate / estimated value of the quoted items available with HIT. <b>Note:</b> All calculation will be done in US\$, other currency (if any) will be converted into US\$ with applicable conversion rate.
(iii)	Litigation History where decision went against the firm (affidavit on judicial stamp paper as per Annexure 'B' to be provided).	10	5 Marks for firms with no litigation history. One mark will be deducted for each litigation where decision went against the firm.
<b>Total</b>		<b>30</b>	

(b) **Past Experience/ Previous Record.** Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
(i)	Projects of similar nature and complexity i.e. Spare of Dragoon Vehicles completed in last 10 years. (Attested and	10	0.5 marks will be awarded on the number of contracts per year of having value 2 Million or more. Maximum 1 mark per year will be granted.

	<b>verifiable copies of contracts related be attached).</b>		
(ii)	Projects of ongoing similar nature and complexity in hand i.e Spare of Dragoon vehicles <b>(Attested and verifiable copies be attached).</b>	10	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{C}{2 X} \times 10$ C= Total amount of contracts in hand. X= Last purchased rate / estimated value available with HIT. <b>Note:</b> All calculation will be done in US\$, other currency (if any) will be converted into US\$ with applicable conversion rate.
(iii)	Status of enlistment with Government Organizations (Attested copies of Registration certificates to be enclosed).	5	Full marks will be given on provision of at least 1x certificate.
<b>Total</b>		<b>25</b>	

(c) **Past Performance.** Credit Marks for past performance (data will be attached duly verified from the concerned procurement agency) shall be awarded on the basis of following criteria:-

Ser	Description	Max Points	Maximum Points
(a)	Past performance to be evaluated on under mentioned parameters:-		
	i. Contracted store supplied beyond DP in last five years	5	Marks of bidders will be calculated as per given formula:-  X1 = Total value of last five years' contracts less those contracts which are still within DP. X2 = Total value of last five years' contracts completed within DP. <b>Formula:</b> $\text{Score} = \frac{X2 \times 5}{X1}$

	ii. Quantum of rejections of items in the last five years contracts	5	X1 = Total value of last five years contracts less those contracts which are still within DP. X2 = Total value of the passed items in first go in the last five years' contracts. <b>Formula:</b>  $\text{Score} = \frac{X2 \times 5}{X1}$
	iii. Timely provision of documents/ bank guaranties / bid security money	5	X1 = Total no of contract concluded in last five years'.  X2 = Total number of timely provided bank guaranties/bid securities against the total no of contract in last five years. <b>Formula:</b> $\text{Score} = \frac{X2 \times 5}{X1}$
	iv. No of contracts / items still pending beyond DP	5	0.5 marks would be deducted for each contract in hand, which is pending beyond DP.
<b>Total</b>		<b>20</b>	

- (d) **Project's Technical Evaluation criteria.** Credit Marks on technical parameters will be granted as per following:-

<b>Ser</b>	<b>Description</b>	<b>Max Points</b>
i	Compliance to the part No/nomenclature	10
ii	Submission of documents i.e confirmation of Agency agreement / Certificate of conformance, Principal proforma invoice (in original and without price) and valid export License	10
iii	Provisioning of technical data of parts	5
<b>Total</b>		<b>25</b>

34. Only affidavits and authorised third parties' (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

35. Contracts will be awarded to **best evaluated bidder** with highest overall score based on **weightage which will be worked out as under:-**

- |    |                          |   |            |
|----|--------------------------|---|------------|
| a. | Qualification Criteria   | - | <b>70%</b> |
| b. | Commercial offer / Price | - | <b>30%</b> |

**Note:** Technical/Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col  
Assistant Director Procurement  
(Riaz Fida)



## LIST OF FAST RUNNING MOVING PARTS OF DRAGOON VEH (FOB)

#	Part No	Nomenclature	A / U	Qty/Veh	Total Req
<b>Suspension, Brakes &amp; Steering System</b>					
1	M-008-08-03-001	Booster Assy Hydraulic Brake	Nos	1	2
2	M-008-03-12-006	Control Valve (Hand Brake)	Nos	1	3
<b>Electrical System</b>					
3	M-008-03-08-004	Indicator Switch	Nos	1	5
4	M-008-03-05-010	Switch Assy Engine Stop (Figer 3-6 13)	Nos	1	10
5	M-008-01-05-084	Hyd Oil Temp Sensor (Fig 1-18 View D)	Nos	1	3
6	M-008-1-10-007	Sendor Oil Pressure (Fig 1-17)	Nos	1	3
7	M-008-02-04-027	Sender Fuel Level (Fig 2-4)	Nos	2	2
8	M-008-12-01-019	Sender Air Pressure (Fig 12-1)	Nos	1	3
<b>Power Pack &amp; HVAC</b>					
9	M-008-01-05-009	House Suction	Nos	1	5
10	M-008-11-02-024	Valve Flow Steering (Power Steering)	Nos	1	3
11	M-008-01-04-001	Hyd Pump Complete Assy	Nos	1	3
<b>Chassis</b>					
12	M-008-04-03-009	Louver, Air Conditioning	Nos	8	24
13		APK Fuel Cell Cover (Fuel Cap Add-on-Panel 9155-02-079)	Nos	2	6
14		APK Firing Port Cover (Gun Port Add-on-Panel 9155-02-077)	Nos	7	6
<b>Filters</b>					
15	M-008-01-18-004	Engine Oil Filter	Nos	1	20
16	M-008-01-14-003	Air Filter/Cleaner Element	Nos	1	5
17	M-008-01-05-070	Filter (Chain Case) Fig 1-6 91	Nos	1	10

19/11

**AFFIDAVIT**

**NO LITIGATION CERTIFICATE**

It is certified that M/s \_\_\_\_\_ have no litigation history where decision went against the firm anywhere within or outside Pakistan.

OR

It is certified that M/s \_\_\_\_\_ Have following litigation history:-

- a.
- b.
- c.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Signature & Stamp of Notary Public)