

REGISTERED/IMMEDIATE

Heavy Industries Taxila
Marketing and Procurement
Directorate (Commercial Cell)
Taxila Cantt, Pakistan
Tel: (051) 9315033-62933
Fax No. (051) 9315029 & 31
CC/18/5061/IT-258/Ind-55/
P-881/Proc

12 Dec 2018

To: M/s _____

Subject: **Tender Inquiry (FOB)**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Unit Price	Total Price
a.	Procurement of Fast Running Spares for Dragoon Vehicles. Detail is attached as per Annexure 'A'.	Nos		

Instructions for the Bidders

- Rates will be quoted on FOB basis. Offer maximum discount while submitting your bid.
- Over writing and cutting of any nature in the quotation will not be accepted.
- Bids will be submitted in 2 parts. Part-I and Part-II bids will be enclosed in separate sealed envelopes. For identification purpose, the words "TECHNICAL BID (PART-I) WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry and addressed as under:-

REGISTERED**BID**TENDER ENQUIRY NO: CC/18/5061/IT-258/Ind-55/P-881/Proc dated 12 Dec 2018TO BE OPENED ON 17 JANUARY 2019 AT 1100 HRS

TO: ASSISTANT DIRECTOR (PROCUREMENT)
HEAVY INDUSTRIES, TAXILA

FROM: M/s _____

5. Forward your bids not later than at **1030 hours** on **17 January 2019**.

6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Procurement).
7. If, required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **17 January 2019 at 1100** hours in the presence of the available representative of the firms in Central Procurement Branch, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. HIT reserves its right to cancel the bidding process with reason but without any obligation to justify it.
9. Please indicate full details (specifications, manufacturers etc) of the stores offered in your quotation. If required details are found missing, the bid will automatically stand disqualified and rejected.
10. The stores should conform to prescribed drawing/specifications/samples which can be provided through APCF if demanded.
11. The store will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.
15. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.
16. Indenter / purchaser reserves the right to increase/decrease the quantity of items, placed on the tender without any reference to the firm.
17. 70% payment on provision of shipping documents, and remaining 30% FOB value of stores shall be paid to beneficiary on receipt of Consignee Receipt Certificate (CRC) from concerned project.

18. All clauses/terms mentioned in this inquiry will be considered, accepted by the firm in case no reference to them is given in the offer.
19. The prices quoted must be in US\$, firm and final and inclusive of all taxes, packing, handling charges. However HIT has right to open letter of credit and subsequent payment in either US\$, Chinese Yuan (RMB) or any other currency as per applicable conversion rate as per HIT's convenience.
20. Partial delivery is not allowed.
21. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of Director M&P HIT Taxila Cantt will invariably be enclosed with the quotation, failing which the bid will be ignored.
22. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
23. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% bank guarantee within one month from the date of signing of the contract from a scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. BG will be released after completion of warranty period of store.
24. Inspection of the store will be carried out at HIT Taxila Cantt.
25. Warranty period will be one year from the date of issuance of CRV of stores.
26. **All Firms participating in the tender will deposit 5% bid money of total quoted value in the shape of CDR / bank guarantee addressing to Director Marketing and Procurement, Heavy Industries Taxila. The bid money will be provided by the firm in commercial envelope. Separate certificate that 5% bid money is enclosed in commercial offer will be provided alongwith Technical Quotation. Bid money of unsuccessful bidders will be returned within 14 days after issuance of the bids evaluation report whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**
27. Unit/total price of the items should be specified excluding 17 % GST.
28. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.

Evaluation Criteria

29. **Eligibility Criteria.** Offer of the bidder will be rejected and **no further processing / evaluation will be made, if part or whole of any of following** is not provided / confirmed alongwith **TECHNICAL QUOTATION:-**

- a. Participating firms should not have defaulted in any contract with government organizations within or outside Pakistan.
- b. In case of local firms, only sales/income tax registered suppliers/persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to government departments. Suppliers will submit certificate to this effect along with Technical Quotation.
- c. Delivery period will be **03 months** from the date of opening of Letter of Credit.
- d. Country of Origin: **USA/Europe/Equivalent.**
- e. Bid validity of minimum **180 days** from the date of opening of the commercial bid.
- f. **No blacklisting** from any agency (affidavit on judicial stamp paper to be provided).
- g. Firm offering multiple offers will be tech rejected.
- h. Confirmation of part no and nomenclature of required parts.
- i. Confirmation of validity period, delivery period and warranty period.
- j. The firms are responsible to provide evidence of agency agreement/certificate of Conformance. Principal proforma invoice (in original and without price) and **OEM/ OEM authorized dealer certificate** that all the items mentioned in this tender inquiry are brand new from current year's production of OEM/OEM approved manufacturer.
- k. Partial delivery is not allowed.
- l. Separate certificate in Technical quotation that 5% bid money is enclosed in the commercial quotation.

30. **Qualification Criteria.** Participating firms should meet the following criteria with:-

- a. Minimum 50% score in every individual category/sub category (except 30 C (3) (c) whereby firm with even zero scoring will not be affected with this clause).
- b. Minimum 70% aggregate score of all categories.
- c. The scoring would be done as under:-

(1)	Serial	Description	Maximum Points
	(a)	Financial Soundness	40
	(b)	Past Experience / Record	40
	(c)	Past Performance	20
	Total		100

- (2) **Financial soundness.** Credit Marks for financial soundness of the firm shall be on the basis of following qualifications:-

Serial	Description	Max Points	Explanation for Marks Obtained
(a)	Annual turnover of last 3 x Financial Years / Annual sales of company (Third Party generated verifiable audit reports for last three financial years to be provided).	20	<p>Full Marks will be given to bidder whose 3 years turnover (as per audit financial report) will equal to or higher than X1. Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{(Y1+Y2+Y3)}{X1} \times 20$ </p> <p>*(Y1, Y2, Y3 respective annual turnovers of last three years) X1= Last purchase rate/Estimate value.</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(b)	Working Capital of last financial year (Third Party generated verifiable audit report to be provided).	15	<p>Full Marks will be given to bidder whose working capital will be equal to or higher than X2. Marks of remaining bidders will be calculated as per following formula:-</p> <p>Formula $\text{Score} = \frac{(X1)}{X2} \times 15$ </p>

			<p>X1= Working Capital of last year X2= (Last purchase rate/ Estimate value)/2.</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(c)	Litigation History where decision went against the firm (affidavit on judicial stamp paper to be provided).	5	5 Marks for firms with no litigation history. 5 Marks will be deducted for each litigation where decision went against firm.
Total		40	

- (3) **Past Experience/ Previous Record**. Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
(a)	Projects of similar nature and complexity i.e supply of Fast Running Spares / Spares parts of armoured vehicles in last 3 years. (Attested and verifiable copies of related contracts be attached).	20	<p>Full marks will be given to the bidder, whose total amount of contracts in last 3 years will be equal to or higher than X2. Marks of remaining bidders will be calculated with as per given formula:-.</p> <p>Formula</p> $\text{Score} = \frac{X1}{X2} \times 20$ <p>X1= Total Amount of Projects in last 3 years. X2= Last purchase rate/Estimate value</p> <p>Note: All calculation will be done in USD, other currency (if any)</p>

			will be converted into USD with applicable conversion rate.
(b)	Projects of ongoing similar nature and complexity i.e Fast Running Spares / Spares parts of armoured vehicles etc in last 3 years. (Attested and verifiable copies contracts be attached).	15	<p>Full marks will be given to the bidder, whose total amount of contracts in hand will be X2. Marks of remaining bidders will be calculated as per given formula:-.</p> <p>Formula</p> $\text{Score} = \frac{X1}{X2} \times 15$ <p>X1= Total Amount of Projects in hand.</p> <p>X2= (Last purchase rate/Estimate value)/2.</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(c)	Status of enlistment with Government Organizations (Attested copies of Registration certificates to be enclosed).	5	Full marks will be given on provision of at least 1x certificate.
Total		40	

- (4) **Past Performance**. Credit marks for experience shall be awarded on the basis of following qualifications:-

(a)	(i) Contracted store supplied beyond DP in last three years (data will be attached duly verified from the concerned procurement agency).	5	<p>Marks of bidders will be calculated as per given formula:-.</p> <p>X1 = Total value of last three years' contracts.</p> <p>X2 = Total value of last three years' contracts completed within DP.</p> <p>Formula</p> $\text{Score} = \frac{X2}{X1} \times 5$
	(ii) Quantum of rejections of items in the last three years contracts (data will be attached duly verified	5	<p>X1 = Total value of last three years contracts.</p> <p>X2 = Total value of the passed items in the last three years' contracts.</p>

from the concerned procurement agency).		Formula Score= $\frac{X2}{X1} \times 5$
(iii) Timely provision of documents / bank guaranties / bid security money (data will be attached duly verified from the concerned procurement agency).	5	X1 = Total no of contracts concluded in last three years'. X2 = Total no of PBGs received in last three years against concluded contracts. Formula Score= $\frac{X2}{X1} \times 5$
(iv) No of contracts / items still pending beyond DP (data will be attached duly verified from the concerned procurement agency).	5	0.25 Marks would be deducted for each contract in hand which is pending beyond DP.
Total	20	

31. Only affidavits and third party (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

32. Contract will be awarded to best evaluated bidder with highest overall score based on weightage which will be worked out as under:-

- a. Qualification Criteria - 70%
- b. Commercial offer / Price - 30%

Note: Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col
Assistant Director Procurement
(Riaz
Fida)

Anx 'A'

LIST OF FAST RUNNING MOVING PARTS OF DRAGOON VEH (FOB)

#	Part No	Nomenclature	A / U	Qty/Veh	Total Req
Suspension, Brakes & Steering System					
1	M-008-08-03-001	Booster Assy Hydraulic Brake	Nos	1	2
2	M-008-03-12-006	Control Valve (Hand Brake)	Nos	1	3
Electrical System					
3	M-008-03-08-004	Indicator Switch	Nos	1	5
4	M-008-03-05-010	Switch Assy Engine Stop (Figer 3-6 13)	Nos	1	10
5	M-008-01-05-084	Hyd Oil Temp Sensor (Fig 1-18 View D)	Nos	1	3
6	M-008-1-10-007	Sendor Oil Pressure (Fig 1-17)	Nos	1	3
7	M-008-02-04-027	Sender Fuel Level (Fig 2-4)	Nos	2	2
8	M-008-12-01-019	Sender Air Pressure (Fig 12-1)	Nos	1	3
Power Pack & HVAC					
9	M-008-01-05-009	House Suction	Nos	1	5
10	M-008-11-02-024	Valve Flow Steering (Power Steering)	Nos	1	3
11	M-008-01-04-001	Hyd Pump Complete Assy	Nos	1	3
Chassis					
12	M-008-04-03-009	Louver, Air Conditioning	Nos	8	24
13		APK Fuel Cell Cover (Fuel Cap Add-on-Panel 9155-02-079)	Nos	2	6
14		APK Firing Port Cover (Gun Port Add-on-Panel 9155-02-077)	Nos	7	6
Filters					
15	M-008-01-18-004	Engine Oil Filter	Nos	1	20
16	M-008-01-14-003	Air Filter/Cleaner Element	Nos	1	5
17	M-008-01-05-070	Filter (Chain Case) Fig 1-6 91	Nos	1	10

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