

Tender Notice No 03/ 2024  
Dated: 10.05.2024

Chief Naval Overseer (Romania)  
at Alexandru Moruzzi Street No 132  
SPT Building, Room No 102  
Santierul Naval DAMEN, Galati  
ROMANIA  
Postal code 800223  
Phone No: +40 236 307 645  
Email: [cnoromaniateam@paknavy.gov.pk](mailto:cnoromaniateam@paknavy.gov.pk)

## **INVITATION TO TENDER AND GENERAL INSTRUCTIONS**

Dear Sir / Madam,

You are invited to submit your quotation for Supply of Duty Free Marine Diesel Fuel (HSDO-Filtered) for Pakistan Navy Offshore Patrol Vessel at Constanta Port, Romania.

### **GENERAL INSTRUCTIONS**

#### **SUBMISSION OF QUOTATIONS**

1. Quotations must be prepared in English Language.
2. The quoted price must be inclusive of all taxes and cater for doorstep delivery onboard the ship as FOB Constanta Port.
3. Company's registration certificate/ documents with concerned departments of Government of Romania are to be submitted along with the quotations.
4. Firms shall submit their offers in two separate envelopes as **Single Stage Two Envelope Bidding Process** in that, clearly marked as "**Technical Offer**" and "**Commercial Offer**". Both envelopes shall be properly sealed bearing the signature of the bidder. Thereafter, both these envelopes shall be placed in one bigger envelope. This envelope should bear the following address:

#### **Address:**

SAJID NAWAZ TI(M)  
Commander Pakistan Navy  
President Purchase Committee  
Office of the Chief Naval Overseer (Romania)  
at Alexandru Moruzzi Street No 132  
SPT Building, Room No 102  
Santierul Naval DAMEN, Galati  
ROMANIA  
Postal code 800223  
Mobile No: +40724513507  
Phone No: +40 236 307 645  
Email: [cnoromaniateam@paknavy.gov.pk](mailto:cnoromaniateam@paknavy.gov.pk)

- a. **Technical Offer.** The offer must contain Fuel specifications of offered fuel and Fresh laboratory test report against the required/ enclosed specifications of Duty Free Marine Diesel Fuel (HSDO-Filtered). The laboratory test report must be undertaken from ISO certified lab. **Technical offer should not contain the price. Indication of price in the technical offer may render it null and void.** The word "Technical Offer" should be clearly mentioned along with the Tender No and date on the envelope containing the technical offer. All technical offers will be scrutinized by a Technical Scrutiny Committee (TSR) nominated by CNO(Romania) Office. The offers which are

not as per the required specifications will be rejected without any reason/ justification. The firms recommended by TSR Committee will only be allowed to attend the Commercial opening for which date and time will be intimated separately. Furthermore, following documents are also required to be submitted along with the quotes:

- (1) OEM / Authorized Dealer/ Agent Certificate along with OEM Dealership Evidence as applicable.
- (2) The Supplier is to provide OEM conformance certificate. Companies / firms rendering false OEM conformance certificate will be penalized as per rules in vogue.
- (3) Sample of the items (if any).

b. **Commercial Offer.** The price is to be quoted in figures as well as in words. The word "Commercial Offer" and tender number should be clearly mentioned on the envelope. Taxes, duties, freight / transportation, insurance charges etc. if any are to be indicated separately. The total price of the items quoted against the tender is to be clearly mentioned. The quotations must cover the following but not limited to:

- (1) Quotation No & Date.
- (2) Description of the items.
- (3) Denomination.
- (4) Unit Price in USD
- (5) Qty.
- (6) Total Price. (In figures & words) in USD
- (7) Taxes (if any)/ Miscellaneous Cost.

### **SCHEDULE OF TENDER OPENINGS**

5. Your tender must reach this office by the date and time specified as under:

Tender reference Number and date:	<b><u>03/2024 dated 10 May 2024</u></b>
Last Time & Date for submission of bids:	<b><u>1000 Hours on 10 June 2024</u></b>
Time & Date of Technical Opening:	<b><u>1200 Hours on 10 June 2024</u></b>
Time & Date of Commercial Opening:	<b><u>1200 Hours on 14 June 2024</u></b>

6. Quotations received after specified time will not be accepted.

7. **Validity.** The validity period of quotations must be indicated and should be at least 60 days from the date of opening of the Commercial offer.

8. **Prices.** Prices should be quoted in USD for Duty Free Marine Diesel Fuel (HSDO-Filtered). Prices must not be more than as extended to any Government Department/ Agency and should include local, federal, or other taxes. Prices quoted should be FOB Constanta Port Romania. Quoted prices should be firm and final.

9. **Commission.** Contract will be concluded between Government of Pakistan and your firm; therefore, commission will not be paid to any agent or third party.

10. **Warranty/ Guarantee.** Warranties of stores (where applicable) will be provided by the firm with the delivery of the stores which should be applicable (if possible) starting from the date of receipt of stores at consignee end.

11. **Inspection.** Inspection of stores will be carried out at DAMEN Shipyard Galati/ Constanta Port by Technical Inspection Committee to be nominated by CNO(Romania) office.

12. **Quality assurance.** As a result of technical inspection, products not confirming with specifications will be returned. The firm will be liable to replace it in 3 days with new and all expenses in this regard will be borne by the firm.

13. **Precautions.** The firm is to ensure use of quality carriage assets to avoid degradation of items. In case of enroute degradation, the supplier will be responsible for replacement of the items free of charge. In case of any ambiguity about products required to be purchased, clarification may be sought from the CNO(Romania) office.

14. **Special Instructions/ Eligibility Criteria.**

a. Only those firms/ companies qualify to bid who are a registered with Government of Romania and other relevant authorities. Respective documents confirming the aforesaid registration will be checked at the time of tender opening by the Purchase Committee.

b. Participating firms should not have defaulted in any contract with Government of Romania and/ or other organizations.

c. The firm should have an excellent record of supplying goods and services.

d. Over writing and cutting of any nature in the quotation will not be accepted.

e. Quotations and tender document should be submitted duly stamped on Letter Head of the firm.

f. All clauses/ terms mentioned in this document will be considered accepted by the firm in case no reference to them is given in the offer.

g. This office reserves the right to reject the incomplete offers deviating from tender instructions in any respect without justification/ reason. Quantities can be increased/ decreased at the time of placing order.

h. The bids are to be prepared in accordance with the instructions in the bidding documents. The President Purchase Committee reserves the right to amend/ accept/ reject / postpone/ cancel tender prior acceptance of bids or proposals.

j. Items must be fully serviceable and strictly conforming to Marine Version/ OEM specifications. Deviation, if any, from the required supplies that should be highlighted in the offer with reference to the line and word of specifications differed.

k. Fuel specifications may also be provided along with your quotation.

l. Delivery date and ordered quantity may vary depending on the requirement.

m. The requirement of any item can be cancelled and/ or amended without justification whatsoever, prior award of the contract.

n. Payment will be made against receipt of items onboard ship after inspection and acceptance by Technical Inspection Committee.

p. Fresh laboratory test report of offered fuel from ISO certified laboratory.

q. The tender shall be governed by and constructed in accordance with the law of Pakistan, and any dispute arising under or in connection with it which the parties are unable to resolve between themselves, shall be finally and exclusively resolved by arbitration in Pakistan.

### **DELIVERY OF DUTY FREE MARINE DIESEL FUEL (HSDO-Filtered)**

15. Specification Sheets for required Marine Diesel Fuel (HSDO-Filtered) is attached. Following documents will be provided by the supplier at the time of delivery of stores:

- a. Delivery Note mentioning quantity in Tons.
- b. OEM Certificate of conformity (CoC) with following information:
  - (1). Part Number (If any).
  - (2). Description of product along with quantity.
  - (3). Serial number/ batch number/ lot number given by Refinery.
  - (4). Date of manufacture of lot supplied.
- c. Certificate of Conformance to standards/ specifications quoted in IT & IT clause(s).
- d. OEM Test Certificate
- e. Laboratory test certificate from a certified laboratory.
- f. Technical details/ manufacturer specifications (in English) will be provided by the firm with the quotation/ offer.
- g. OEM Literature/ Brochures (if available) should be submitted along with the quotation of offered product.

### **CONSIGNEE**

16. Consignee will be "Commanding Officer of the Ship at Constanta Port" on behalf of CNO (Romania) at DAMEN Shipyard, Galati.

### **PAYMENTS**

17. Payments will be made through the Office of the CNO (Romania) directly to the firm's bank account. Payments will be subject to the acceptance by the purchase committee against original invoices and bills.

### **POINT OF CONTACT**

18. Queries if any can be addressed to undersigned. Details are as under:

SAJID NAWAZ TI(M)  
Commander Pakistan Navy  
President Purchase Committee  
Office of the Chief Naval Overseer (Romania)  
at Alexandru Moruzzi Street No 132  
SPT Building, Room No 102  
Santierul Naval DAMEN, Galati, ROMANIA  
Postal code 800223  
Mobile No: +40724513507  
+40724501811  
Phone No: +40 236 307 645  
Email: [cnoromaniateam@paknavy.gov.pk](mailto:cnoromaniateam@paknavy.gov.pk)

19. This Office may reject all bids or proposals at any time prior to the acceptance of a bid or proposal due organizational exigencies etc. This office shall upon request communicate to any supplier or contractor who submitted a bid or proposal, the grounds for its rejection of all bids or proposals but is not required to justify those grounds.

Yours Sincerely,

SAJID NAWAZ TI(M)  
Commander Pakistan Navy  
President Purchase Committee

**DUTY FREE MARINE DIESEL FUEL (HSDO-FILTERED)**

<b>S.NO</b>	<b>DESCRIPTION</b>	<b>DENOMINATION</b>	<b>QUANTITY</b>	<b>PRICE PER METRIC TON</b>	<b>REMARKS</b>
1	HSDO(Filtered)	Metric Ton	285		Fuel Specifications attached.

**SPECIFICATIONS OF FUEL – HSDO (FILTERED)**

S NO	CHARACTERISTICS	REQUIREMENTS	ASTM/ IP/ ISO/ PS: ISO
1.	Specific gravity at 15.6°C (60°F)	-	D-1298
2.	Colour, Max	3.0	D-1500
3.	Flash point °C, min	66°C min	PS:ISO 2719
4.	CFPP (Continuous Flow Plugging Point) °C, max	9 in summer (Mar to Oct)	PS:ISO 3015
		6 in winter (Nov to Feb)	
5.	Pour point, °C, max	6 in summer (Mar to Oct)	PS:ISO 3016
		3 in winter (Nov to Feb)	
6.	Centane Index (Calculated), min	45	D-976/ IP-218
7.	Sulphur, % wt, max	1.0	D-129/ISO 4260
8.	Cooper strip 3 hrs, Corrosion at 100°C max	1	D-130
9.	Carbon residue: Conradson carbon % wt, of 10% residue, max	0.2	D-189/ IP-13/ ISO 4262
10.	Sediment % wt, max	0.01	PS: ISO 3735
11.	Water % wt, max	0.05	D-05
12.	Ash contents, % wt, max	0.01	PS: ISO 6245
13.	Neutralization value:		ASTM-D-974
	(a). Total acid No. mg KOH/ g, max	0.5	
	(b). Strong acid No. mg KOH/ g, max	Nil	
14.	Viscosity: Kinematic at 40°C, min max	1.5	PS: ISO 3104
		6.5	
15.	Distillation:		PS: ISO 3404
		(a). 50 vol % recovery temperature °C (b). 90 vol % recovery temperature °C, max	

**NOTE:**

1. Filter blocking tendency in accordance with DESTAN 91-4/7.
2. Fuel to qualify Water Reaction Test (WRT) in accordance with DESTAN 91-4/8.